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2	UNITED STATES BANKRUPTCY COURT	
	EASTERN DIVISION OF MISSOURI	
3	X	
	IN RE: PATRIOT COAL CORPORATION,	
4		
	Case No: 12-51502	
5	X	
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7	DEPOSITION OF CHRISTOPHER WU	
8	New York, New York	
9	Friday, March 15, 2013	
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16	Reported by:	
17	Rebecca Schaumloffel, RPR, CLR	
18	Job No: 59152	
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Page 2 March 15, 2013 10:06 a.m. Deposition of Christopher Wu, held at the offices of McKool Smith, One Bryant Park, New York, New York, before Rebecca Schaumloffel, a Registered Professional Reporter, Certified Livenote Reporter and Notary Public of the State of New York.

- 1 C. WU
- ² CHRISTOPHER WU, called as a
- witness, having been first duly sworn by a
- 4 Notary Public of the State of New York, was
- examined and testified as follows:
- 6 EXAMINATION BY
- MS. STARR:
- Q. Could you state your full name
- ⁹ for the record, please.
- A. Christopher Wu.
- Q. Would you state your business
- address, please.
- 13 A. 900 Third Avenue, New York, New
- ¹⁴ York 10022.
- Q. Mr. Wu, we met off the record.
- But I will introduce myself again. I
- Amy Starr from the law firm of Davis Polk.
- We represent the debtors, Patriot Coal, and
- ¹⁹ its various subsidiaries, who all filed for
- 20 Chapter 11 action.
- I am going to be asking, if not
- all the questions today, the lion's share of
- the questions today. Although, also
- 24 attending today are representatives of the
- UCC, various creditors and the DIP lenders

- who also have the right to ask questions. I
- guess my question for you is, have you been
- 4 deposed before?
- ⁵ A. I have.
- 6 Q. Okay. So you are familiar with
- 7 the way this works. But I will just give you
- 8 the very, very short version of the ground
- ⁹ rules then.
- 10 A. Okay.
- 11 Q. First, you understand your
- testimony is under oath?
- A. Yes.
- Q. This is all being recorded
- stenographically, so I would ask if you would
- wait until I finish my question before you
- answer and likewise I will do the same
- ¹⁸ for you.
- A. Right.
- Q. You need to answer each question
- verbally with a yes or a no or some other
- 22 content of answering because a nod or shaking
- of the head is not recordable. So if you
- would keep that in mind.
- ²⁵ A. Yes.

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1
                          C. WU
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                MR. CARNEY: Off the record.
                (Whereupon, a recess was held.)
                If at any point you don't
          Q.
    understand one of my questions, Mr. Wu, will
6
    you let me know and I can try to clarify?
          Α.
                Yes.
                If you don't ask me to clarify, I
          0.
    am going to assume that you understood my
10
    question.
11
          Α.
                Okay.
12
                We will be taking a few breaks
          0.
13
    this morning and I will call them
14
    periodically, but if you require a break at
15
    any point, please let me know. I'm happy
16
    once the pending question and answer is done
17
    to find a good time for a break.
18
                Do you understand?
19
                I do.
          Α.
20
                Now I think you mentioned you
          0.
21
    have testified before.
22
          Α.
                Yes.
23
                Have you testified before in the
          0.
24
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capacity as an expert?

Yes.

Α.

25

- Q. About how many times?
- A. At least seven, eight or nine
- 4 times.
- ⁵ Q. And how many times did you
- testify in a deposition versus how many times
- ⁷ did you testify in a hearing or a trial?
- A. I have testified in deposition
- ⁹ twice. I have testified in the witness stand
- three times. My deposition has been offered
- in the form of a Declaration or a proffer
- many times.
- Q. Okay. Were any of the expert
- engagements that you had concern coal
- companies, a coal company or companies?
- 16 A. In the capacity as an expert
- witness?
- Q. Yes. In your capacity as an
- expert witness.
- ²⁰ A. No.
- Q. Have you ever been engaged on
- behalf of an equity committee before, putting
- aside, obviously, your engagement in this
- 24 matter?
- A. I have been represented -- I have

- represented equity holders but no official
- ³ equity committee.
- Q. Which matters were you engaged to
- ⁵ represent equity holders in?
- 6 A. I was representing the -- a group
- ⁷ known as the Hughes Heirs in the General
- 8 Growth Properties case. They were claimants
- 9 pursuant to a -- an agreement known as the
- contingent stock agreement.
- Q. Generally speaking, what was the
- nature of your assignment for the Hughes
- 13 Heirs group?
- A. Advocate for a value.
- Q. What do you mean by that?
- A. I meant a system in analyzing the
- various plans of reorganization, bids, help
- evaluate the reorganization process from the
- ¹⁹ business and financial perspective and to
- negotiate with the debtors for a recovery
- under the contingent stock agreement.
- Q. And in that context, did you do
- an equity or maybe we will call it enterprise
- valuation of the debtor?
- A. I am sure we did various analyses

- relating to valuations.
- Q. Well, more specifically, did you
- 4 prepare an enterprise valuation of the entire
- debtor enterprise for your clients?
- A. I don't recall.
- Q. And were there any other
- 8 instances in which you acted as an expert or
- ⁹ a consultant on behalf of either a group of
- equity holders? I should say -- let me
- 11 revise that, a single equity holder or a
- group of equity holders?
- A. Not that I recall.
- Q. In connection with your
- various -- I think you said it was eight or
- nine expert engagements that you have had?
- A. Financial advisory with an expert
- component where I was introduced as an expert
- or testifying relative to my capacity as an
- investment banker or financial advisor to the
- debtor or what have you.
- Q. Okay. In connection with those
- engagements, have you ever done an enterprise
- ²⁴ valuation?
- A. I am sure I have, yes.

- O. Can you recall for which
- ³ engagements you were required to do an
- 4 enterprise valuation?
- ⁵ A. I can't because I have done
- numerous of them throughout my career.
- 7 Q. So you can't recall whether and
- in which, among these, call it eight or nine
- 9 expert engagements that you did an equity
- ¹⁰ valuation?
- A. Enterprise valuation.
- Q. An enterprise valuation, that's
- the better term?
- A. Let me try to recall here. There
- is certainly valuations involved in some of
- the reorganizations that represented debtors.
- There was a valuation in the disclosure
- statement for Holley Performance. There was
- ¹⁹ a valuation for a reorganization of Northern
- Berkshire. You know, those are probably the
- only official valuations pursuant to plans,
- so to speak. I have often been asked to
- 23 provide valuations for the purpose -- for
- different purposes to different clients and
- different circumstances. Both in and out of

- ² court.
- 3 O. Were any of the valuations that
- 4 you did and the circumstances you just
- described enterprise valuations of a similar
- 6 nature to that performed by KLR in this
- ⁷ matter?
- MR. CARNEY: Object to form.
- ⁹ A. I mean, KLR's report is what it
- is. There are a lot of information that's
- 11 not available relative to KLR's valuation.
- 12 Most notably, business projection or
- management's projection. But, clearly,
- valuations in general have similar
- 15 components. I have not done a valuation that
- had a reserve analysis component to it. I
- have done analyses and valuations which had
- comparable trading components to it. This
- 19 one doesn't have a discounted cash flow. I
- have done those analyses many times in my
- ²¹ career. Precedent transaction analyses.
- These are all different elements of
- valuation, which I have experience doing.
- Q. Have you ever performed a
- comparable companies valuation where you

- didn't use actual company data for the
- 3 company that you were valuing?
- MR. CARNEY: Object to form.
- ⁵ A. I have done comparable company
- analyses where there were a range of possible
- ⁷ baseline EBITDAs and we have applied such
- 8 comparable statistics relative to a range of
- 9 possible valuation -- possible baseline
- 10 statistics.
- Q. And in that instance, were you
- using company projections about what the
- company believed its performance would be?
- A. You know, actually, I have
- performed valuations for commodity companies,
- which assumed different price curves and,
- therefore, they were based on company
- 18 projections and also price curves.
- (Whereupon, a recess was held.)
- 20 BY MS. STARR:
- Q. Mr. Wu, have you ever testified
- as a fact witness in a bankruptcy proceeding
- as opposed to an expert witness?
- A. I don't actually know what that
- means. Can you elucidate?

- O. Sure. A fact witness is a
- witness who is testifying as to his or her
- ⁴ personal experience in the facts, either what
- 5 happened or what conversations were had as
- opposed to reviewing data and giving an
- expert opinion as to the significance of that
- 8 data.
- ⁹ A. I have.
- Q. Okay. In what cases did you
- testify as a fact witness, in a bankruptcy
- 12 context?
- A. MSR Resort Golf. I testified as
- ¹⁴ a fact and expert witness.
- 15 Q. And what was the nature of your
- testimony in that matter?
- 17 A. The nature related to my role as
- advisor to a mezzanine lender who was part of
- an auction process for a group of resort
- properties, and both my opinions related to
- the auction process and disclosures thereto
- 22 about what a debtor disclosed and not
- disclosed and when and both -- I testified as
- to my experience in auctions as an expert, as
- well as someone who was involved in the

C. WU process.

- 3 Q. Have you ever provided -- well,
- ⁴ let me, before I get to that. Are there any
- 5 other occasions in which you testified as a
- fact witness in the bankruptcy context?
- ⁷ A. Not that I immediately recall.
- 8 O. Okay. Have you ever been asked
- ⁹ to provide an opinion in a bankruptcy
- 10 proceeding regarding the likelihood of
- 11 recovery for the equity holders?
- A. I have not.
- O. So this is the first time?
- 14 A. Yes.
- Q. Let me mark as Wu Exhibit 1, a
- copy of your Declaration in this matter.
- 17 (Whereupon, Wu Exhibit 1, Wu
- Declaration was marked for
- identification as of this date by the
- Reporter.)
- Q. My first question for you,
- Mr. Wu, is very simple, can you confirm for
- me that this is the indeed the Declaration
- that you submitted in this matter?
- ²⁵ A. Yes.

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1
                         C. WU
2
                And just to be fair, I understand
         0.
    there were a number of exhibits attached to
    your Declaration which are not actually
    attached to Wu No. 1. Just so that we have a
    full and accurate document, Mr. Wu, if you
    will wait a moment, I will give you the
    exhibits as well.
          Α.
                Sure.
10
                MR. CARNEY: You want to
11
          separately mark them?
12
                MS. STARR: It might be easier
13
          to separately mark them.
14
                We are going to mark as Wu
         0.
15
    Exhibit 2.
                 The Patriot Coal indication of
16
    estimated value to existing equity holders
17
    and discussion dated February 2013 by the KLR
18
    Group.
19
                (Whereupon, Wu Exhibit 2,
20
         Patriot Coal Indication of Estimated
21
         Value to Existing Equity Holders and
22
         Discussion Dated February 2013 was
23
         marked for identification as of this
24
         date by the Reporter.)
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MS. STARR:

We will mark as Wu

25

1 C. WU 2 Exhibit 3, a letter from Lloyd S. Foight of the Ross Companies addressed to Michael R Carney, Esquire, dated 5 February 26, 2013, which is the second 6 exhibit to Mr. Wu's Declaration. (Whereupon, Wu Exhibit 3, Letter From Lloyd S. Foight of the Ross Companies Addressed to Michael R 10 Carney, Esquire, Dated February 26, 11 2013 was marked for identification as 12 of this date by the Reporter.) 13 0. Mr. Wu, do you recognize Wu 14 Exhibit 1, which is your Declaration as well 15 as Wu Exhibits 2 and 3, which are the 16 exhibits to your Declaration as the total of 17 your expert submission in this matter? 18 Yes, I do. Α. 19 Okay. If you will look at Wu 20 Exhibit 1, Paragraph 10. You will see the 21 last sentence of Paragraph 10 references you 22 have been deemed an expert witness in various 23 bankruptcy courts?

24

25

Α.

Q.

Yes.

How many times have you

- officially qualified as an expert witness in
- 3 a bankruptcy court?
- A. So, to my recollection,
- ⁵ approximately ten times.
- 6 Q. And you will see in Paragraph 12,
- you have a list of various assignments in
- 8 which you've testified in bankruptcy cases.
- 9 Were you deemed to be an expert by the Court
- in these -- in the matters that are listed
- here in Paragraph 12 of your Declaration?
- 12 A. Specifically, these are the cases
- in which, to my recollection, I submitted
- 14 testimony relative to specific matters or
- testified on the stand as to qualifying me as
- an expert witness, capital E, capital W. I
- don't recall specifically whether that was a
- qualification that was explicitly determined,
- because I am not sure I appreciate the
- distinction myself, other than I think in the
- General Growth Properties case, I do recall
- that that was discussed in the courtroom and
- 23 that I was admitted as an expert. But I
- don't recall whether counsel or opposing
- counsel or what have you, you know, qualified

- 2 me officially as an expert witness.
- Q. Has any Court ever declined to
- qualify you as an expert witness in any
- 5 capacity?
- 6 A. No.
- Okay. Now, looking at page 6 of
- your report. It bears the date February 27,
- ⁹ 2013. Is that indeed the date on which you
- finalized your report?
- A. It is indeed.
- Q. And is this your signature, also,
- on page 6 of the report?
- 14 A. Yes.
- Q. Is it your belief -- let me try
- again.
- 17 Is the information set forth in
- your report true and correct?
- 19 A. To the best of my knowledge, yes.
- Q. And does this report contain an
- 21 accurate summary of all of your opinions in
- 22 this matter?
- A. I do believe so.
- Q. And do you have any opinions
- 25 regarding the Patriot matter that are not

- 1 C. WU
- reflected in your report?
- MR. CARNEY: Object to form.
- A. I think the report is complete.
- ⁵ Q. Are there any other opinions that
- ⁶ you would tend to offer at a later stage in
- the proceedings that are not presently
- 8 contained in this report?
- ⁹ A. Not that I am aware of.
- Q. Let's look just briefly, Mr. Wu,
- at your CV, what I believe to be your CV,
- which is page -- it's not numbered but the
- last page of your report.
- ¹⁴ A. Yes.
- Q. Is this your CV?
- A. I think this is off the website.
- Q. Do you have a formal CV?
- A. No, hasn't been updated in
- ¹⁹ awhile.
- Q. Okay. Is this extract from the
- ²¹ Carl Marks website up to date?
- A. I believe so.
- Q. During your, both your
- undergraduate studies at University of
- ²⁵ Chicago and graduate studies at New York

- ² University, did you ever study the coal
- 3 industry?
- 4 A. Not that I recall.
- ⁵ Q. Do you have any other experience
- or training dealing with the coal industry?
- A. I have done a restructuring of a
- 8 private company in the coal industry based in
- ⁹ Kentucky. That was some years ago, but my
- role was restructuring. And it was a company
- that did not have mining operations. It was
- ¹² a lessor.
- Q. What was the name of the company?
- A. I can't disclose that.
- Q. What types of issues did you
- advise on? You don't have to be specific
- about the location, et cetera, but what types
- of issues did you advise on in connection
- with that engagement?
- A. Debt-to-equity conversion issues.
- Q. Did you -- I think the answer to
- this question is no, but did you advise on
- any issues regarding valuation of coal
- ²⁴ reserves?
- ²⁵ A. No.

- 1 C. WU
- Q. On coal price forecasting?
- A. No.
- Q. On coal production?
- ⁵ A. No.
- MR. CARNEY: Object to form.
- ⁷ Q. On the company's projected
- 8 EBITDA?
- ⁹ A. I don't recall.
- Q. Okay. How long ago was that?
- A. At least six or seven years ago.
- Q. Okay. Since that time, have you
- had any other assignments involving coal
- 14 companies?
- ¹⁵ A. No.
- Q. Do you consider yourself an
- expert in the coal industry?
- 18 A. The answer is no.
- 19 Q. I take it you do not consider
- yourself to be an expert in forecasting coal
- ²¹ pricing?
- A. No. That's not me.
- Q. Or coal production?
- A. An investment banker would never
- be an expert in coal production.

- Q. Or in forecasting coal revenues
- and profits and gross margins?
- 4 MR. CARNEY: Object to form.
- ⁵ A. No.
- Q. Now, on page 7 of your report --
- 7 sorry, not page 7, Paragraph 7 of your
- 8 report, you have a description of your
- 9 educational background and you mention that
- you have lectured at the graduate level of
- business school on a variety of topics. Have
- any of those lectures or the panels that you
- participated in involve coal companies or the
- 14 coal industry?
- A. I served on a panel regarding
- energy more broadly for the AIRA and coal was
- discussed as one of the industries that was a
- topic of that panel in addition to other
- ¹⁹ alternative industries.
- Q. Were you one of the individuals
- discussing the coal industry on that panel?
- A. I might have made a comment or
- two but most of my discussion as a panelist
- related to alternative energy.
- Q. The coal -- the assignment that

- you did for the private coal companies
- several years ago, did you do that while you
- were at Carl Marks or at a prior position?
- 5 A. At Carl Marks.
- ⁶ Q. Prior to working at Carl Marks,
- you worked at JPMorgan; is that right?
- A. Yes.
- Q. During your tenure at JPMorgan,
- did you do any work for coal companies or
- concerning the coal industry?
- A. So now I am recalling, now that
- you mention that, I did a lot of work for
- U.S. Steel. And U.S. Steel is a large
- consumer of metallurgical coal in the form of
- coke. So I had exposure to the coal industry
- but really from the perspective of integrated
- steel producers.
- And prior to business school,
- actually, I had a job for a Japanese trading
- company. The name was ITOCHU International
- 22 and for ITOCHU, I was responsible for
- importing ceramic refractories, which were
- used in the continuous casting process, which
- related to steel. But, also, we had a

- 2 product that dealt with specific engineered
- doors that reduced the noxious emissions from
- 4 coke oven batteries. So I have been sort of
- 5 familiar with the steel making process and
- some of the inputs, but, obviously that's not
- directly coal specific.
- Q. So, Mr. Wu, when were you, maybe
- 9 more properly, Carl Marks retained in
- connection with this matter?
- 11 A. Late last year. Late fall.
- Q. Late fall. So this would be in
- the fourth quarter of 2012?
- 14 A. Yes.
- 15 Q. How did you come to be retained?
- A. I had some relationships with
- 17 McKool and we had discussions about possibly
- representing equity holders. I had also been
- paying attention to the Patriot filing, and
- had spent some time familiarizing myself with
- the specifics of the case, and, therefore, I
- saw an opportunity to potentially represent a
- party in interest.
- Q. And the time that you spent
- 25 familiarizing yourself with the Patriot

- filing, was this prior to being contacted by
- 3 somebody from McKool?
- 4 A. Yes.
- ⁵ Q. What did you do to familiarize
- 6 yourself with the Patriot Coal bankruptcy?
- A. I had my staff review the
- ⁸ petitions.
- 9 Q. Do you -- strike that.
- Who at McKool first
- 11 contacted you?
- 12 A. It was Hugh Ray.
- Q. Did you have subsequent contacts
- with other individuals from McKool?
- A. I did. Peter Goodman,
- ¹⁶ Michael Carney.
- Q. Anyone else?
- A. Not that I recall.
- Q. When you were first approached by
- McKool to potentially become involved in this
- matter, what did they describe to you at the
- possible scope of your retention?
- A. Scope was to provide any
- ²⁴ financial restructuring advice and to
- potentially be a financial advisor.

- Q. What compensation arrangements,
- if any, were discussed with McKool in
- 4 connection with your retention?
- 5 A. There were no compensation
- 6 arrangements.
- 7 Q. Was there a retention letter or
- 8 engagement letter that was signed?
- ⁹ A. There was general terms of an
- engagement that were signed, yes.
- Q. So there is a document spelling
- out the terms of your engagement?
- 13 A. There is a document.
- MS. STARR: Mr. Carney, we have
- not seen the engagement letter between
- 16 Carl Marks and McKool Smith. We ask
- for a prompt production of such
- letter.
- MR. CARNEY: Duly noted.
- Q. Have you been compensated for
- your work on this engagement to date?
- ²² A. No.
- Q. If the equity holders are
- ultimately successful in convincing the Court
- allow an equity committee to be established,

- do you have an expectation that you will be
- engaged by the equity committee?
- 4 A. There is always hope.
- 5 Q. Do you believe that your work as
- an expert on this matter will improve the
- 7 likelihood that the equity committee would
- 8 look to you as a financial advisor if one is
- ⁹ eventually formed?
- A. There is always hope.
- 0. If you believe that there was no
- hope that you would be engaged eventually if
- an equity committee was formed, would you
- have done this assignment?
- A. Probably not.
- Q. If the equity committee is
- ultimately unsuccessful in obtaining Court
- approval to form an equity committee, will
- you or Carl Marks receive any compensation
- for this assignment?
- ²¹ A. No.
- Q. Now, at or about the time of your
- retention by McKool Smith, did you have a
- discussion with McKool Smith about the need
- for a coal expertise in connection with this

1 C. WU 2 engagement? MR. CARNEY: I'm going to instruct you not answer any conversations you had with McKool 6 Smith outside of the terms of your retention. It is the same Rule 26 issue that we had last time. 10 MS. STARR: I think he can 11 answer that question at least with a 12 yes or a no. 13 MR. CARNEY: My instruction 14 still stands. I instruct you not to 15 answer that. 16 MS. STARR: Mr. Carney, this is 17 not a privilege between counsel and an 18 independent expert. Certainly not 19 with respect to the scope of the 20 assignment and the nature of the 21 expertise required. Are you going to 22 maintain your objection? 23 MR. CARNEY: Yes. 24 MS. STARR: Well, please mark 25 that as we will follow-up with the

- Court's ruling on it.
- ³ Q. Did have you a concern that in
- order to perform this engagement, you needed
- 5 assistance from someone or an entity with
- 6 experience in the coal industry?
- A. Well, clearly, I did not think
- 8 that I had the sufficient expertise with
- 9 respect to coal. So I did not believe that,
- from an industrial evaluation perspective, my
- expertise was sufficient.
- Q. Did you take any steps to address
- 13 that fact?
- 14 A. Yes.
- Q. What steps did you take?
- A. Contacted Mr. Stufsky.
- Q. Did you know Mr. Stufsky prior to
- contacting him in connection with this
- 19 assignment?
- ²⁰ A. Yes.
- Q. How did you know Mr. Stufsky?
- A. Met him through a mutual friend.
- Q. Who is that?
- A. His name is Noah Burke.
- Q. How did -- well, strike that.

- When did you reach out to
- Mr. Stufsky?
- 4 A. In the fall timeframe.
- 5 Q. Was this before or after you
- 6 talked to McKool?
- A. I had discussed Patriot with Jeff
- ⁸ prior to any discussion with McKool.
- 9 Q. And why did you reach out to
- Mr. Stufsky to discuss Patriot?
- A. Because I felt he had experience
- in the industry.
- Q. What did you discuss with
- Mr. Stufsky?
- A. His experience in the industry.
- Q. And what was your intent in
- connection with that conversation?
- A. Collaboration with respect to
- pursuing opportunities for engagements in
- coal insolvency.
- Q. Was your -- were you particularly
- focused on the Patriot insolvency and
- potential opportunities in connection with
- that bankruptcy proceeding?
- A. I was, but there was also broader

- 1 C. WU
- ² discussions.
- Q. What did you discuss, more
- specifically about the Patriot bankruptcy?
- ⁵ A. Would he be willing to
- 6 collaborate with me with respect to adding
- 7 coal expertise to our own restructuring
- 8 expertise.
- 9 Q. And what was Mr. Stufsky's
- 10 response?
- A. He was amenable.
- Q. So just so that I am clear, by
- the time you were contacted by Mr. Ray from
- McKool, you had already communicated with
- ¹⁵ Mr. Stufsky about potentially collaborating
- on an assignment related to the coal
- ¹⁷ industry?
- 18 A. Yes.
- Q. After you were contacted by
- McKool, did you contact Mr. Stufsky again?
- A. Yes.
- Q. What did you discuss?
- A. Would he be willing to
- ²⁴ collaborate.
- Q. And indeed was he?

- 2 A. Yes.
- ³ Q. Okay. Did Carl Marks and KLR
- 4 enter into a written agreement with respect
- 5 to this collaboration?
- 6 A. No.
- ⁷ Q. Did you enter into a written
- agreement with respect to how you would share
- any compensation, if any was ever paid?
- ¹⁰ A. No.
- 11 Q. Did you enter into any kind of
- written agreement?
- ¹³ A. No.
- 0. With KLR?
- ¹⁵ A. No.
- Q. Did you have any informal or oral
- agreement with KLR with respect to the
- 18 collaboration?
- ¹⁹ A. No.
- Q. Or any oral or informal agreement
- with respect to how you would share
- compensation, if any was paid?
- ²³ A. No.
- Q. Did you approach any other coal
- industry experts regarding potential -- a

- potential collaboration?
- A. No.
- 4 O. How was it decided that
- 5 Mr. Stufsky and KLR would prepare an equity
- valuation in connection with this assignment?
- 7 MR. CARNEY: Object to form.
- A. I think -- well, the roles were
- 9 clear in terms of Jeff's area of expertise,
- and, therefore, the apportionment of roles
- was predetermined that Jeff would do coal
- ¹² valuation.
- Q. And what would your role be?
- A. Anything that may have a
- bankruptcy or restructuring element to it, I
- would opine.
- Q. Was one of your roles to review
- the claims or the potential claims against
- 19 Patriot in the bankruptcy proceeding?
- A. That was going to be a
- 21 perspective role, but that's not specifically
- ²² a scope that we have performed.
- Q. Is it correct that you had an
- 24 additional collaborator in connection with
- this assignment, Mr. Foight?

- 2 A. I know that Mr. Foight has
- provided information, which is the subject of
- 4 my Declaration here, which I have read.
- 5 Q. Let me ask a better question.
- 6 Have you ever met Mr. Foight?
- 7 A. No.
- 8 Q. How did you -- how were you
- 9 first -- did you first learn about
- 10 Mr. Foight?
- 11 A. I learned of his existence from
- 12 McKool Smith.
- Q. Okay. How did you learn of
- what -- what work he was doing or intending
- 15 to do?
- A. I learned that he would be -- he
- was an expert with respect to legacy
- obligations and that he would be providing
- 19 some report regarding that.
- Q. Did you either meet in person or
- telephonically with Mr. Foight about the work
- that he was doing?
- ²³ A. No.
- Q. Did you exchange any other -- any
- communications with Mr. Foight in writing,

- 1 C. WU
- whether by E-mail or any other form of
- writing?
- ⁴ A. No.
- 5 Q. When is the first time that you
- saw Wu Exhibit 3, which is the letter from
- Mr. Foight?
- 8 A. Sometime in either late January
- ⁹ or February.
- Q. And when you saw it, was it in
- final form or was it in draft form?
- A. I don't recall.
- Q. Did you provide any comments
- regarding Mr. Foight's letter?
- A. I don't recall.
- Q. Did you provide any suggested
- changes or additions from Mr. Foight's
- 18 letter?
- ¹⁹ A. No.
- Q. Did you ask any questions about
- the contents of Mr. Foight's letter?
- A. I probably asked questions
- regarding it.
- Q. What were those questions?
- A. I don't recall.

- Q. Do you recall the general subject
- matter of the questions, if not the specific
- 4 questions?
- ⁵ A. I think, you know, questions
- 6 regarding discount rate. Questions regarding
- ⁷ assumptions. But those were directed to
- 8 McKool.
- 9 Q. I see. So you never actually
- spoke with Mr. Foight?
- ¹¹ A. No.
- Q. You would ask your questions and
- they would be conveyed to McKool?
- A. Right.
- Q. Did you ever get answers back
- 16 from McKool that were purported to be answers
- 17 from Mr. Foight?
- A. I don't recall. But certainly
- 19 responses and descriptions relative to
- general questions that I may have had.
- Q. Do you have any records of the
- questions you asked or the responses that you
- ²³ received?
- A. These were likely to be
- telephonic discussions.

- Q. So you believe you don't have any
- 3 records of those?
- 4 A. No.
- ⁵ Q. Did you rely in any manner on the
- 6 responses that you received through McKool to
- your questions to Mr. Foight?
- MR. CARNEY: Objection.
- ⁹ A. I don't recall.
- Q. Have you ever spoken to
- ¹¹ Mr. Foight?
- 12 A. No. I thought that was clear. I
- have not spoken to him.
- Q. Once you received either a draft
- or a final version of the letter, I
- understand you're not quite sure which, what
- did you do to analyze the Foight letter and
- ¹⁸ understand it?
- ¹⁹ A. I read it.
- Q. Aside from reading it, did you do
- ²¹ anything further?
- ²² A. No.
- Q. Do you rely on the Foight letter
- in connection with giving the opinion in Wu
- 25 Exhibit 1?

- 1 C. WU
- ² A. Clearly.
- Q. Just to go back for a second to
- 4 Wu Exhibit 2, which is the KLR valuation,
- when is the first time that you saw -- well,
- ⁶ strike that.
- Did you discuss with Mr. Stufsky
- 8 the valuation methodologies that he might use
- ⁹ in the valuation?
- A. Yes.
- Q. Okay. What did you discuss?
- A. He explained his approach. I
- understood his approach and agreed with his
- ¹⁴ approach.
- Q. When is the first time you saw a
- version of the KLR equity valuation report?
- A. Probably in the late January
- 18 timeframe.
- Q. Did you review it?
- A. Yeah.
- Q. Did you have any comments on the
- ²² draft?
- A. Not specifically.
- Q. Did you have general comments,
- overview type comments?

- 1 C. WU
- 2 A. I am sure we did, yes.
- O. What were those comments?
- ⁴ A. Ouestions relative to
- 5 comparables, questions relative to margins,
- ⁶ questions relative to assumptions.
- ⁷ Q. And what were Mr. Stufsky or
- 8 Mr. Stufsky's associates answers to those
- ⁹ questions?
- MR. CARNEY: Object to form.
- 11 A. Just descriptions relative to
- assumptions that they have made and basis
- for, you know, companies that were listed as
- comparables, and that was satisfactory.
- Q. Did any of the questions and
- answers that you just described, generally,
- take place in writing?
- A. Conference calls.
- Q. So they were verbal discussions?
- A. Verbal discussions.
- Q. Were the responses verbal
- responses?
- A. Verbal responses.
- Q. Did you review any of the data
- underlying Mr. Stufsky's report?

- ² A. No.
- Q. Did you do -- in any way verify
- 4 any of the data or assumptions used in
- ⁵ Mr. Stufsky's report?
- 6 MR. CARNEY: Object to form.
- ⁷ A. No.
- 8 O. Did you provide Mr. Stufsky any
- ⁹ data for inclusion in his report?
- ¹⁰ A. No.
- 11 Q. Mr. Stufsky has testified that
- 12 Carl Marks provided him some data with
- respect to trade claim payables. Now that I
- say that, does that refresh your recollection
- 15 in any way that Carl Marks provided data to
- Mr. Stufsky?
- A. I think what we did, or my staff
- did, is provide guidance to Jeff and his team
- where to get that information in the public
- filings.
- Q. I see. So you or your staff may
- have suggested that he should look at a
- particular public document to get certain
- types of information; is that fair?
- ²⁵ A. Yes.

- 1 C. WU
- Q. But you didn't necessarily give
- him information for his report?
- 4 A. No.
- ⁵ Q. Specifically, do you know -- did
- ⁶ you or some member of your staff suggest to
- ⁷ Mr. Stufsky that he should review the
- 8 2012 10-0?
- ⁹ A. I believe we made that
- suggestion.
- 11 Q. In particular, did you suggest to
- 12 Mr. Stufsky that he should review the 10-Qs
- description of claims subject to, let me get
- the right phrase, hold on, refer him to the
- section of the 10-Q that discusses the
- liability subject to compromise?
- MR. CARNEY: Object to form.
- A. I believe my staff provided
- 19 specific direction to Jeff and his team as to
- where to find that in the 10-Q.
- Q. Have you reviewed the Patriot
- ²² Coal 2012 10-Q?
- MR. CARNEY: Object to form.
- Specify which 10-Q.
- MS. STARR: Sorry.

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1 C. WU
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- Q. The 2012 third quarter 10-Q.
- $^{
 m B}$ A. I think I have read it.
- Q. When did you read it?
- ⁵ A. I actually don't remember.
- 6 Q. Was it for the -- maybe I should
- ⁷ ask it a different way.
- Was it for the purposes of
- 9 preparing your expert Declaration?
- A. I believe I read it prior to the
- expert Declaration, but I don't recall
- specifically.
- Q. Did you rely on any of the data
- in the -- the third quarter 2012 10-Q in
- preparing your expert Declaration?
- A. I don't think so.
- MS. STARR: Let's mark this as
- Wu Exhibit 4.
- (Whereupon, Wu Exhibit 4, E-mail
- From Michael Carney to Christopher
- Lynch and Amelia Starr and Various CCs
- Dated March 7, 2012 was marked for
- identification as of this date by the
- Reporter.)
- Q. For identification, Wu Exhibit 4

- 1 C. WU
- is an E-mail from Michael Carney to
- 3 Christopher Lynch and Amelia Starr and
- 4 various CCs dated March 7, 2012. And gives a
- 5 list of documents relied upon by KLR and by
- ⁶ Christopher Wu.
- 7 MR. CARNEY: Objection. I think
- 8 that mischaracterizes the E-mail.
- ⁹ Actually, withdrawn.
- Q. Mr. Wu, what I want to focus you
- on is the second paragraph, the last
- two lines where it says -- the author is
- talking about various things and says
- "Christopher K. Wu, who I understand relied
- upon, one, the KLR report, and two, the Ross
- 16 letter in formulating his Declaration.
- Do you see that?
- ¹⁸ A. Yes.
- Q. Is that accurate, Mr. Wu?
- A. Yeah, I believe so.
- Q. Did you rely on any other
- materials aside from the KLR report and the
- Ross letter in connection with your
- 24 Declaration?
- A. Can you repeat the question,

- ² please.
- ³ Q. Certainly. Did you rely on any
- 4 other materials aside from the KLR report and
- 5 the Ross letter in connection with your
- 6 Declaration?
- A. Well, so I am just thinking
- 8 through this here. So some of the Patriot
- 9 Coal public filings I have read, and
- certainly those public filings provide
- 11 reference to me as a basis for my
- Declaration, and also, you know, with respect
- to the KLR report. So from that perspective,
- and there is a list here of several public
- filings, and I can't say that I have read
- every one of those public filings. That's
- more of what KLR obviously relied on.
- Q. Which of these public filings
- have you read that are listed here in Wu
- 20 Exhibit 4?
- A. I can't recall, to be frank. But
- I have read the 12-K and some of the Qs.
- Q. Just so that the record is clear,
- when you say the 12-K, you mean the 2012 10-K
- issued by Patriot?

- 2 A. Yes.
- ³ Q. Fairly recently?
- A. Yes, and by that I don't mean I
- 5 read every word either.
- 6 O. Fair enough. If we look back at
- your Declaration, which is Exhibit 1. If you
- will look at the Paragraph 3 at the top of
- page 2. You say that "All the facts that
- form this Declaration are based on, one, my
- personal knowledge. Two, information
- supplied to me by a counsel for the
- interested shareholders, and then it -- the
- advisors retained by the interested
- shareholders, and C, my colleagues."
- What information, if any -- what
- 17 facts, I should say set forth in your
- Declaration are based upon information
- supplied to you by counsel to the interested
- shareholders?
- A. The question one more time,
- please, what facts?
- Q. Sure. What facts set forth in
- your Declaration are based upon this little
- 25 2, information supplied to you by counsel for

- the interested shareholders?
- 3 A. I think the question is too
- qeneral for me to adequately answer. It is
- 5 too broad. Like I really don't know what
- 6 to say.
- 7 Q. Okay. Let me ask you a, maybe a
- 8 simpler question. What information was
- ⁹ supplied to you by counsel to the interested
- 10 shareholders?
- 11 A. In that, I don't recall.
- 12 Certainly, there has been a lot of
- discussions with counsel during, you know,
- the last several weeks and there has been
- legal perspective provided to me. There has
- been a discussion of developments in the case
- and those are of a general nature. And some
- may be specific. But for any professional
- ¹⁹ here in the room who has professional legal
- relationships and with other professionals,
- one could appreciate general nature of
- discussions between professionals, and
- therefore, I am not able to tell you
- specifically what facts, what advice, what
- ²⁵ information.

- Q. Now, you also mentioned here in
- Paragraph 3 that information was supplied to
- you by other advisors retained by the
- 5 interested shareholders. Who were the
- advisors that you were referencing in
- Paragraph 3?
- 8 A. KLR.
- ⁹ Q. There are no other advisors upon
- which you -- from whom you received
- 11 information?
- A. Well, we received information
- 13 from Mr. Foight.
- Q. Okay. Anyone else aside from KLR
- and Mr. Foight?
- ¹⁶ A. No.
- Q. Did you make any factual
- assumption in preparing your report on this
- 19 case?
- MR. CARNEY: Object to form.
- A. I think that's too broad a
- question for me to adequately answer.
- Q. Let me ask you a much more
- specific question. Do me a favor, if you
- look at Wu Exhibit 2, which is the KLR

- valuation. And if you look at page 12, and
- 3 it is the page entitled Note to Analysis. If
- 4 you will just review for yourself the second
- 5 paragraph for a moment and let me know when
- ⁶ you are done.
- ⁷ A. Okay.
- 8 O. Mr. Wu, consistent with this
- 9 paragraph, is it your understanding that
- Judge Chapman ruled that estimation of the
- claims pool and the impact of assumption and
- rejection of certain executory contracts
- would not be a part of the Court's analysis
- related to whether an official equity
- committee should be appointed?
- 16 A. Yes.
- Q. Okay. How did you come to that
- understanding?
- A. That was information that was
- 20 provided to us by counsel.
- Q. Was it provided to you orally or
- 22 in writing?
- A. Likely orally.
- Q. Have you seen any writing from
- the Court memorializing such ruling?

- 1 C. WU
- 2 A. I have not.
- 3 O. If it were in fact -- if this --
- let me ask you. Is your opinion based in
- 5 part on an assumption that indeed the ruling
- described here is correct?
- 7 MR. CARNEY: Object to form.
- ⁸ A. Say that to me one more time,
- ⁹ please.
- 0. Sure. In connection with the
- opinion that you give in your Declaration, do
- you assume that the ruling described here,
- that the Court will not consider the estimate
- of the claims pool or the impact of the
- assumption or rejection of certain contracts
- for the purposes of the equity committee
- motion?
- ¹⁸ A. Okay. So --
- MR. CARNEY: Same objection.
- A. So is that a factor?
- Q. Is that something upon which you
- rely, the assumption that such ruling was
- made in giving the opinion in your
- 24 Declaration?
- A. For my perspective, it is a

- factor. It is an element. It is -- it's one
- of many factors that I considered as part of
- 4 my Declaration.
- ⁵ Q. If it proves -- the understanding
- ferror recorded in this paragraph proves incorrect,
- 7 i.e., that in fact the Judge did not rule
- 8 that the equity holders could ignore
- 9 estimation of the claim pools or the impact
- of various -- the rejection of various
- 11 executory contracts, that fact or that
- 12 assumption proves to be incorrect, would that
- impact your opinion that there will be value
- 14 for the equity holders at the end of the
- bankruptcy after application of the absolute
- primary rule?
- MR. CARNEY: Object to form.
- A. I don't think it would affect my
- opinion.
- Q. Why not?
- A. There could be a lot of different
- outcomes of which are not known.
- Q. Have you by any chance reviewed
- the latest reports of the claims pool in the
- Patriot bankruptcy?

- ² A. By latest?
- Q. Within the past week or two.
- 4 A. I don't think I have.
- 5 Q. Have you -- have you reviewed the
- 6 amount of claims in the claims pool?
- A. I have heard that -- I have heard
- various references to the claims pool but
- maybe you can refresh my memory.
- Q. Sure. Are you aware that Patriot
- has retained GCG to handle and process
- 12 claims?
- A. I am not. But that would be one
- of several claims agents.
- 15 Q. I am going to show you what we
- will mark as Wu Exhibit 5, a printout from
- the GCG website that has data from the last
- week for the claims pool for Patriot.
- 19 (Whereupon, Wu Exhibit 5,
- 20 Printout From the GCG Website was
- marked for identification as of this
- date by the Reporter.)
- O. So just take a moment to review
- this, Mr. Wu.
- ²⁵ A. Okay.

- O. If you will review the first
- 3 column on the horizontal access that reads
- 4 "Cumulative statistics for project." Do you
- ⁵ see that?
- ⁶ A. Yes.
- ⁷ Q. And you go down about halfway,
- and you will see there is a section entitled
- ⁹ Claims Detail.
- A. Um-hum, yes.
- Q. And you will see then there is a
- series of categories of claims that have been
- submitted, characterized by amounts.
- ¹⁴ A. Yes.
- Q. Looking at that briefly, would
- you agree with me that adds up to a bit more
- than about \$30 billion worth of claims? We
- won't try to be too precise.
- ¹⁹ A. Yes.
- Q. Have you considered the fact that
- the Patriot claims pool currently exceeds
- \$30 billion in reaching your opinion that
- there is a, I will use your words, likelihood
- of value for Patriot Coal's current equity
- holders?

- A. It is a factor. It appears there
- has been claims asserted of approximately
- 4 30 billion, as this column shows from the GCG
- ⁵ report. But, frequently, in bankruptcies,
- 6 claims are made several times by claimants
- 7 and there are many debtors here and,
- 8 typically, claimants will make the same claim
- 9 as many times as there are debtors. So the
- question simply is, has there been a claims
- 11 reconciliation performed by the debtors and
- is this the right number for the public to be
- reviewing as to the actual number, actual
- amount of claims. And so my guess is, it is
- premature for that. And so I don't know
- which is a fact. Whether this number, you
- know, has the veracity of something that I
- should be relying on as a total amount of
- 19 actual claims, and I think what this is,
- unless I am mistaken, is asserted claims of
- which there could be, typically is a
- significant amount of duplications and
- whether or not those claims would be
- 24 allowable or not with the information that
- would be germane for my analysis and

- 2 information from the debtors.
- Q. Understanding what you have just
- said, have you taken into account, in
- 5 reaching the opinion in your Declaration,
- that there are indeed very significant claims
- 7 against Patriot and that those claims will
- 8 have an impact on the ultimate payout to both
- ⁹ the creditors and to -- if any payout is ever
- made to the equity holders?
- MR. CARNEY: Object to form.
- A. It is a factor, certainly. But
- my experience tells me that the amount of
- 14 asserted claims and what actually is dumped
- into the unsecured claim pool, there is a
- huge variance and that information, unless
- the debtors are able to provide that, is not
- known today, and it is significantly
- 19 premature for anyone to properly assess that
- number and put it into the right context.
- Q. So are you saying that because
- the ultimate amount of the claims pool is
- uncertain, you have assigned no value to the
- claims pool with respect to your value?
- MR. CARNEY: Objection.

- A. Sorry, I will wait for you to
- ³ finish.
- I am not saying that. But
- 5 perhaps it is akin to a plaintiff suing
- somebody for \$1 billion or \$30 billion, and
- what actually is in fact becomes pursuant to
- 8 a judgment or liability is -- could be
- 9 materially different from what somebody
- asserts is a claim. So that's the
- 11 perspective. Is it germane to me that the
- 12 number is 30 versus 1 or 100, it is a number.
- And not disputing it is not a big number.
- But I think what's -- what I am suggesting is
- that that is not the final number, and I
- don't have any basis to say what would be the
- ¹⁷ final number.
- 0. So as a result of this
- uncertainty, at least in the opinion that you
- have given most recently, you don't assign
- 21 any value for the amount of claims in this --
- in the claims pool, whether it be 30 billion
- or a dollar?
- A. My understanding, and my facts
- could be wrong, but there are 99 debtors

- here. Anybody with a claim of a million
- dollars or \$5 million will file that claim
- ⁴ 99 times. I am not saying that every
- 5 claimant would do that. But that's not
- ⁶ uncommon. And so I am not able to truly
- 7 assess how real that is until we have a
- 8 discussion with your legal team, as well as
- 9 GCG and others who can then scrub this number
- to a more realistic number as part of the
- bankruptcy claims allowance process.
- 12 Q. Have you reviewed Patriot's
- disclosures regarding its liabilities subject
- to compromise?
- 15 A. I have.
- Q. What is your understanding of
- that category of liabilities?
- A. There are lines related to legacy
- obligations, unsecured debt. I mean, I am
- sorry, unsecured trade payables and other
- liabilities in that category. That's my
- ²² understanding.
- Q. Have you considered the -- well,
- 24 strike that.
- Why don't I show you an exhibit

- so we can talk about something concrete.
- Let's mark as Wu Exhibit 6, Patriot Coal's
- 4 10-Q for the third quarter of 2012.
- 5 (Whereupon, Wu Exhibit 6,
- 6 Patriot Coal's 10-Q For the Third
- Quarter of 2012 was marked for
- 8 identification as of this date by the
- 9 Reporter.)
- Q. Mr. Wu, I am, of course, happy
- 11 for to you look at anything you would like,
- but I was planning to focus on page 13.
- 13 A. Okay.
- Q. Okay. Which is the section --
- has Section 5 entitled Liabilities Subject to
- 16 Compromise.
- 17 A. Okay.
- Q. So if you will take a quick look
- 19 at this and in particular, the chart that's
- towards the bottom of the page that lays out
- the liabilities subject to compromise and
- figures that Patriot has specified.
- ²³ A. Yes.
- Q. Is this something that you recall
- reviewing prior to today?

- ² A. I recall.
- ³ Q. In reaching the opinion that you
- 4 have expressed in Wu Exhibit 1, that there is
- 5 a likelihood of a distribution to the equity
- 6 holders, did you consider the liabilities
- ⁷ subject to compromise that are listed here in
- 8 Wu Exhibit 6?
- ⁹ A. I am aware of these items, and
- the general magnitude of the category of
- liabilities subject to compromise, yes.
- Q. Did you consider these as -- in
- connection with reaching the opinion that you
- express in your Declaration, that there is a
- likelihood of value for the equity holders?
- 16 A. Yes.
- 0. Were these amounts or amounts of
- ¹⁸ a similar nature reflected in the KLR
- valuation to take into account the company's
- estimates, at least at that point, of its
- liabilities subject to compromise?
- MR. CARNEY: Object to form.
- A. In the KLR report, I believe that
- there are liabilities that they took into
- account in providing a range of possible

- ² equity values. And some of those liabilities
- 3 here are a part of that analysis, I believe.
- 4 Q. Did -- specifically, did KLR
- ⁵ include a liability related to the retiree
- 6 healthcare liability that's listed here?
- 7 A. I believe they excluded that.
- Q. Why?
- ⁹ A. My understanding is that it was
- excluded because it's not yet known whether
- those will be assumed or whether those will
- be rejected subject to the -- subject to
- compromise, consensually resolved, otherwise
- restructured, and therefore, there is a lot
- of uncertainty related to that line item.
- Q. Did you do any empirical analysis
- regarding the claims that are -- the
- 18 liabilities that are listed here?
- A. Specify empirical, please.
- Q. Well, maybe we can say any
- 21 substantive analysis to look at these
- liabilities and make an evaluation of the
- likelihood and amounts that are likely to
- ultimately be charged against the estate?
- A. From a bankruptcy perspective,

- the financial debt, the unsecured debt is
- 3 certainly an element that we believe was
- factored into the KLR report, and certainly
- 5 the trade payables. We have not done
- 6 empirical analysis, as you put it, with
- 7 respect to the accuracy of those two items,
- but, we believe, given the disclosure in this
- 9 public document, that they are accurate. So
- those are certainly items that were likely to
- be factored into the KLR report.
- 12 Q. So did you take the approach that
- if a liability was uncertain and still
- subject to resolution, for example, like the
- retiree healthcare liability, that a value
- was asserted to that liability for the
- purposes of this analysis?
- MR. CARNEY: Object to form.
- A. That's not my view, that it is a
- zero value. But I think the point is, is
- that it is uncertain.
- Q. Was that the approach that was
- taken in the KLR valuation report upon which
- you are relying?
- MR. CARNEY: Object to form.

- 2 A. We are not relying or I am not
- 3 relying on zero value ascribed to those
- 4 liabilities.
- ⁵ Q. So what value are you ascribing
- to those liabilities in connection with your
- you opinion?
- A. Don't have a specific number, but
- ⁹ if that's information that the debtors have,
- that would be certainly relevant to my
- 11 Declaration, which I don't have.
- 0. But it is correct that at least
- the KLR valuation report applies a zero value
- to the retiree healthcare liabilities?
- A. I believe KLR report concludes
- that it is uncertain as to what those
- ¹⁷ values are.
- Q. And so it records no liability
- 19 for those -- for the healthcare retirement
- cost because it is uncertain; is that right?
- MR. CARNEY: Object to form.
- A. I don't know that that's a direct
- inclusion.
- Q. Why don't we look at the KLR
- report. It is Exhibit 2. And I think the

- easiest page to look at is page 10. It is a
- 3 chart that says at the top Equity Value.
- 4 That's the page. If you will just take a
- 5 moment to look at page 10 and let me know
- ⁶ when you are ready.
- 7 A. Yes, I am ready.
- 8 O. All right. Let's look at the
- 9 liabilities that Mr. Stufsky removes from his
- enterprise value. First you see the DIP loan
- of \$802 million?
- A. Yes.
- 13 O. You see the senior notes of
- ¹⁴ \$250 million?
- A. Right.
- O. You see the converts of
- ¹⁷ 200 million?
- ¹⁸ A. Yes.
- Q. You see an unsecured trade
- payable of 101 million?
- A. Yes.
- Q. Do you see any figure included
- here for retiring healthcare liabilities?
- ²⁴ A. No.
- Q. So did Mr. Stufsky remove any

- value at all relating to the retiring
- 3 healthcare liabilities?
- 4 MR. CARNEY: Object to form.
- ⁵ A. The healthcare liabilities are
- 6 not included in this exhibit.
- 7 Q. Okay. So what -- so what did you
- 8 do in your Declaration different from what
- ⁹ KLR did to take into account the retiring
- 10 healthcare liabilities?
- MR. CARNEY: Object to form.
- A. Well, clearly that's kind of a
- broad question, but there is several
- different valuation methodologies here.
- Q. Do any of his valuation
- methodologies take into account Patriot's
- healthcare liabilities?
- MR. CARNEY: Object to form.
- 19 Asked and answered.
- A. They don't but there is also a
- line that says "current equity value."
- 0. Yes.
- A. And in current equity value,
- those values are not zero.
- Q. But that's not the answer to --

- that's not an answer to my question. My
- question is, Mr. Stufsky does not in any way
- 4 recognize a liability for the healthcare
- ⁵ liabilities in this chart.
- ⁶ A. Right.
- ⁷ Q. So my question for you is, what
- if -- you said you recognize that there could
- ⁹ be a retiring healthcare liabilities?
- A. Yeah.
- 11 Q. And you understood that when
- 12 giving your opinion in your Declaration?
- A. I understood that it is a
- 14 possibility.
- Q. So how did you take that into
- account when coming to the view that there
- was going to be an equity recovery for the
- 18 shareholders?
- A. Well, again, there are different
- methodologies here that arrive at a
- 21 perspective equity value and those values are
- not zero. And, therefore, to the extent that
- there is a dollar, \$10, \$10 million,
- \$100 million, you know, a variety of these
- valuation methodologies, to the extent that

- there are any liabilities associated, which
- would be subtracting from these equity
- values, there is certainly room for that.
- 5 Q. By the way, did Mr. Stufsky take
- into account any of the ARO, the company's
- 7 ARO liabilities?
- MR. CARNEY: Object to form. He
- is not a coal expert. You have to
- specify what ARO means for him.
- 11 Q. It is a pretty commonly used term
- in bankruptcy. Do you know what ARO is?
- 13 A. Yes, I do.
- Q. So let me repeat my question.
- Did Mr. Stufsky take into account any of the
- company's ARO liabilities in connection with
- his valuation?
- A. The ARO liabilities are not part
- of this chart.
- Q. Do you know approximately how
- money -- what Patriot's ARO liabilities are
- 22 as of December 31, 2012?
- A. I would have to look at the K.
- Q. Why don't we review the K.
- ²⁵ (Whereupon, Wu Exhibit 7,

- Patriot Coal Corporation 10-K For the
- Year Ending December 31, 2012 was
- 4 marked for identification as of this
- date by the Reporter.)
- O. This is Wu 7 for identification,
- 7 this is the Patriot Coal corporation 10-K for
- the year ending December 31, 2012, while, of
- 9 course, Mr. Wu, you are free to read any and
- all of this if you wish. I was actually
- 11 going look at page 19.
- 12 A. You are good with your pages.
- Q. I might have looked this up.
- A. I was going to say 18.
- Q. If, Mr. Wu, you will focus about
- halfway the down the page, you will see a
- header that says Asset Retirement
- Obligations?
- ¹⁹ A. Yes.
- Q. There is a second paragraph and
- it begins "As of December 31, 2012, our asset
- retirement obligations of \$731.6 million
- include" and then it goes on to describe
- them. Have you -- do you recall reviewing
- this before?

- ² A. Generally.
- Q. Do you recall generally seeing a
- figure for Patriot's ARO obligations of
- 5 approximately \$730 million?
- ⁶ A. Yes.
- ⁷ Q. Are ARO obligations generally
- 8 dischargeable in bankruptcy?
- 9 MR. CARNEY: Objection to form.
- 10 Calls for a legal conclusion.
- A. I don't know the answer to that.
- 12 Q. In your experience, have you --
- in the many bankruptcies in which you have
- acted as an expert, have you seen
- environmental liabilities, which are the
- large part of these asset retirement
- obligations, be discharged as part of the
- process?
- 19 A. I am dealing with an asset
- retirement obligation in a matter right now
- and it is unclear how it is going to be
- resolved. So I don't know what you mean by
- "discharged," but are you saying simply
- defused, is that your --
- Q. Maybe a better way to put it,

- ² are -- in this case, environmental cleanup
- liabilities, which are the lion share in this
- 4 case of what the ARO obligations are, can
- 5 they be discharged in the course of
- bankruptcy or do they survive the bankruptcy?
- 7 MR. CARNEY: Objection. Calls
- for a legal conclusion.
- 9 Q. In your experience.
- A. I believe that AROs of this type
- 11 generally survive.
- Q. So it is likely that 730 million
- or some number close to \$730 million worth of
- liabilities are indeed going to be assessed
- against the debtor's estate at the end of
- the day?
- MR. CARNEY: Objection.
- A. I don't know what you mean by
- "assessed." You mean assumed?
- Q. Assumed is a better word, yes.
- MR. CARNEY: Same objection.
- A. Well, you know, I am not able to
- conclude that, obviously. I think it does
- depend on what the bankruptcy court does. So
- I am not in a position to say it will or it

- won't.
- Q. Have you done anything to take
- into account, in your opinion, that you
- ⁵ rendered, Patriot's ARO liabilities and the
- 6 impact they would have on any potential
- 7 payout to the equity?
- ⁸ A. It is a factor.
- 9 Q. And how did you take that factor
- into account?
- A. It is a known liability and it's
- a liability that may be restructured in the
- bankruptcy court. I just don't have
- sufficient information as to how that
- liability would be treated.
- Q. How will that liability result in
- less fewer assets available to potentially be
- paid out to the equity holders?
- MR. CARNEY: Object to form.
- A. It may or may not.
- Q. By the way, where do the equity
- holders stand in the waterfall of payments in
- the bankruptcy, in your experience?
- A. Equity holders are -- come after
- ²⁵ liabilities.

- 1 C. WU
- Q. So they are after the secured
- 3 creditors?
- 4 A. Yes.
- ⁵ Q. And after the unsecured
- 6 creditors?
- ⁷ A. Yes.
- ⁸ Q. So they are pretty much at the
- 9 bottom?
- A. That's the way it works usually.
- I am familiar with the absolute priority
- ¹² rule.
- Q. Okay. Why don't we take a short
- ¹⁴ break.
- (Whereupon, a recess was held.)
- 16 CONTINUED EXAMINATION BY
- ¹⁷ MS. STARR:
- Q. Just to clarify one or two things
- that I -- that we talked about earlier. Who
- contacted who first; did you contact Mr. Ray
- first about your retention or did Mr. Ray
- 22 contact Carl Marks first?
- A. I contacted Mr. Ray.
- Q. Why did you contact Mr. Ray?
- A. I was interested in McKool's role

- with respect to certain equity holders.
- Q. How did you know that McKool had
- ⁴ a role with respect to equity holders?
- ⁵ A. I saw a news release regarding
- 6 their role publicly.
- ⁷ Q. Okay. So you contacted Mr. Ray
- and did you offer the services of Carl Marks
- ⁹ in connection with his efforts to get an
- equity committee?
- 11 A. We discussed collaborating to the
- extent that collaboration was available and
- there was a need.
- Q. Did Mr. Ray indicate to you that
- if that collaboration was ultimately
- successful, an equity committee was appointed
- that Carl Marks would be retained by that
- 18 equity committee?
- A. Can you just repeat that again?
- Q. Sure. Did Mr. Ray indicate to
- you that if this, your collaboration was
- ultimately successful and an equity committee
- was appointed by the Court, that Carl Marks
- would be retained by the equity committee to
- help it with its work?

- 1 C. WU
- MR. CARNEY: Asked and answered.
- Go ahead.
- ⁴ A. I think I already addressed that.
- So the answer is no, unfortunately.
- Q. Would you have agreed to assist
- ⁷ McKool Smith in its representation of the
- 8 equity holders if you did not have some
- 9 reason to believe that if an equity committee
- was appointed you would have the opportunity
- 11 to be retained?
- MR. CARNEY: Same objection.
- A. If I thought the probability was
- 14 zero, then the answer is no, I would not be
- agreeing to volunteer.
- Q. So what do you think the
- probability is?
- MR. CARNEY: Objection.
- Q. If it is ultimately successful?
- MR. CARNEY: Calls for
- speculation.
- A. I would love to know the answer
- but I have no basis.
- Q. Pretty good?
- ²⁵ A. Huh?

- Q. Is it pretty good?
- MR. CARNEY: Same objections.
- 4 Q. Did you approach anybody else,
- 5 aside from McKool Smith, to offer your
- 6 services in connection with the Patriot
- ⁷ bankruptcy?
- 8 A. Not that I recall.
- 9 Q. Did anybody else contact you
- to -- seeking your services in connection
- with the Patriot bankruptcy?
- MR. CARNEY: Object to form.
- A. Not that I recall.
- Q. Okay. We were talking about
- Mr. Stufsky's report, and if we go back to
- page 10 of his report. And I believe we have
- 17 already discussed that Mr. Stufsky does not
- ¹⁸ include either retiree's healthcare or ARO as
- ¹⁹ a liability in his equity analysis. Did you
- direct him not to include numbers for those
- claims in his report?
- A. Not specifically, no.
- Q. So who decided what liabilities
- would be considered for inclusion in the
- equity value analysis in Mr. Stufsky's

- ² report?
- A. Ultimately, everything contained
- in this report is a conclusion of KLR.
- 5 Q. So that's -- you are relying on
- 6 KLR's conclusion; is that right, about equity
- 7 value?
- ⁸ A. I am relying on the report and
- 9 also my experience, and as I said, we
- directed them to the Q as to certain elements
- of liabilities. So they put these in based
- on their review of the Q.
- Q. But you did not direct them as to
- which liabilities they should include and
- which liabilities they should exclude?
- ¹⁶ A. No.
- Q. Did you -- are you also relying,
- just so we are clear, on the supplement to
- 19 KLR's report entitled Patriot Coal Supplement
- 20 Analysis and Discussion of Coal Market and
- Forecast? Unfortunately, it is not numbered
- so you have to keep looking until you
- 23 find it.
- A. Yes, I see it.
- Q. Hold on one second. Let me

- 1 C. WU
- repeat my question for you. I think we got a
- little bit sidetracked. Are you also relying
- on the supplement to KLR's report entitled
- Patriot Coal Supplement Analysis and
- Discussion of Coal Market and Forecast?
- A. I believe this is included with
- 8 the indication of estimated value
- 9 presentation. So I am viewing it as sort of
- 10 together.
- 11 Q. And so you are relying on this
- 12 as well?
- A. Yeah.
- Q. What did you do to analyze and
- verify the coal forecasting -- the price
- 16 forecasting exercise that Mr. Stufsky does in
- his supplement?
- A. I didn't because my assumption is
- that Mr. Stufsky and his team is a coal
- expert and, therefore, I did not
- independently verify whether these prices
- were in fact accurate.
- Q. Did you review Mr. Stufsky's
- methodology that he used for price
- forecasting to ensure it was a sound

- methodology that you agreed with?
- 3 A. I understand that it is forward
- looking coal prices. So I understood -- I
- 5 understood his methodology.
- Q. And in your view was that a sound
- 7 methodology?
- 8 A. Yes.
- ⁹ Q. I believe you testified earlier
- that you are not an expert in price --
- actually, coal price forecasting; is that
- 12 fair?
- A. That's fair. Insofar as I am not
- able to produce coal price forecasts.
- Q. What expertise did Mr. Stufsky
- present to you in coal price forecasting?
- A. My understanding that Jeff's
- expertise and background is that he has been
- ¹⁹ involved in coal and mining throughout his
- career and therefore has background to
- understand and has reviewed the frequency,
- various forward price curves related to coal
- and, therefore, from my perspective, his
- inclusion of the forward pricing here as part
- of these reports is appropriate.

```
1
                          C. WU
2
                Has Mr. Stufsky ever worked for a
          0.
    coal company?
                MR. CARNEY: Object to form.
                You want to repeat the question?
6
          0.
                Sure.
                       To your knowledge, has
    Mr. Stufsky ever worked for a coal company?
          Α.
                Is that a necessary
    qualification?
10
                It is just a question.
          Q.
11
                MR. CARNEY: Same objection.
12
          Α.
                The answer is no.
13
                Has Mr. Stufsky ever worked in
          0.
14
    the coal industry?
15
                MR. CARNEY: Object to form.
16
          Α.
                By "work in," my understanding is
17
    he has worked on coal related cases, or coal
18
    companies before, and so if that qualifies as
19
    work in, then the answer is yes. If he was
20
    look -- if you are asking if he was directly
21
    employed by a coal company, the answer is
22
    probably no.
```

MR. CARNEY: Objection to form.

primarily in investment banking?

23

24

Ο.

Is Mr. Stufsky's experience

- 2 A. I think Mr. Coal's -- sorry,
- Mr. Stufsky's experience is primarily in
- financial services and has expertise is in
- 5 coal and mining. Those are the industries
- that I understand he has experience in.
- ⁷ Q. And what about Mr. Foight, what's
- 8 your understanding of Mr. Foight's
- ⁹ qualifications?
- A. My understanding is that he is an
- expert in legacy obligations, pension and
- 12 OTAB benefits and the like.
- Q. What information were you
- presented about Mr. Foight's qualifications?
- A. I don't have any information
- other than counsel's reliance on Mr. Foight
- as an expert.
- Q. Your description of Mr. Foight's
- qualifications, is that something that you
- got from counsel?
- A. Yes.
- Q. So you have not independently
- verified what Mr. Foight's
- ²⁴ qualifications are?
- 25 A. I have not.

- Q. Have you seen Mr. Foight's CV?
- 3 A. Let's check here.
- 4 Q. I will save you the trouble.
- 5 Mr. Foight doesn't attach a CV to his letter.
- So I haven't seen Mr. Foight's CV?
- 7 A. Then neither have I.
- 8 Q. Have you ever seen any other work
- ⁹ from Mr. Foight aside from this letter?
- ¹⁰ A. No.
- 11 Q. Do you have any independent
- ability to verify his knowledge and
- qualification other than what you were simply
- told by counsel?
- A. Do I have the ability, I do have
- 16 the ability.
- Q. Okay. Let me ask you a better
- question. Have you taken any steps to verify
- 19 Mr. Foight's qualifications and expertise,
- aside from simply getting a representation
- 21 from counsel?
- ²² A. No.
- Q. Until looking at the KLR report
- as part of your work for this Declaration,
- have you ever reviewed any of Mr. Stufsky's

- other work?
- 3 A. No.
- 4 Q. Have you ever given an opinion
- 5 about valuation based on another expert's
- 6 report without having also performed
- 7 valuation work yourself?
- ⁸ A. Just doing a data search in my
- brain to see if I have -- it is likely that I
- have relied on tax experts, accounting
- 11 professionals, and other professionals with
- discreet expertise that was beyond my own in
- rendering valuation opinions, analyses,
- 14 financial advice.
- Q. You have expertise in company
- valuation, particularly in the bankruptcy
- context; is that right?
- ¹⁸ A. I do.
- Q. Have you ever relied on another
- firm to do the actual valuation like you have
- here without having done valuation work
- yourself?
- A. I have relied on consultants who
- ²⁴ are professionals to companies and those
- consultants frequently provide projections

- based on their expertise, and I have
- discounted cash flows that were developed by
- 4 other professionals that were not from my own
- 5 firm in deriving valuations.
- Q. Did you ultimately, however, in
- ⁷ those instances, derive the valuation
- yourself, albeit in reliance upon some data
- ⁹ from the various consultants?
- MR. CARNEY: Object to form.
- A. Yes, I have.
- 12 Q. In connection with the eight or
- nine expert assignments that you have in the
- bankruptcy context, in any of those
- instances, have you given an opinion about
- value based upon a valuation performed by a
- different firm, not your own?
- MR. CARNEY: Object to form.
- A. Amy, one more time, please.
- 0. Sure. Let me read it back. In
- connection with the eight or nine expert
- 22 assignments that you have had in the
- bankruptcy context, in any of those instances
- have you given an opinion about value, based
- upon a valuation performed by a different

- firm not your own?
- A. I have.
- Q. Okay. What instance is that?
- 5 A. In the FX Luxury Las Vegas case,
- ⁶ I gave an opinion related to the value of a
- restructured debt obligation that was based
- on an appraisal by a real estate expert. And
- 9 I relied on that real estate expert's
- appraisal valuation and that was the basis of
- the principal amount of the note as a
- restructured debt obligation and my opinion
- related to interest rates and other factors.
- Q. Did you do additional work in,
- aside from receiving the -- or relying upon
- the real estate appraisal in reaching the
- opinion you gave in the FX Luxury case?
- A. I relied exclusively on the
- 19 appraisals work with respect to their
- 20 conclusion of value.
- Q. Are you an expert in real estate?
- A. I am not an expert in real estate
- ²³ appraisals.
- Q. And that was the reason why you
- were relying upon the expertise of the real

- estate appraiser in that case?
- 3 A. That was.
- 4 Q. You are an expert in valuation?
- MR. CARNEY: Object to form.
- ⁶ A. I believe I have expertise in
- ⁷ valuation. It would be specific to specific
- instances I am sure.
- 9 Q. So in this situation, you had
- another firm do a valuation, although that is
- an area company valuation where you indeed do
- have expertise?
- MR. CARNEY: Objection to form.
- A. So clearly, you know, KLR had
- expertise in the coal industry and coal
- valuation and we deemed that, myself and my
- firm, did not have those areas of expertise,
- 18 coal valuation, coal industry and, therefore,
- 19 we relied on them, that's correct.
- Q. Did you, either you or any of
- your colleagues at Carl Marks, do a valuation
- of Patriot?
- ²³ A. No.
- Q. So you have no independent view
- as to the value of Patriot aside from that

- derived from reviewing the KLR report?
- 3 A. That's correct.
- Q. So if you look at Paragraph 17 of
- your report, the first paragraph under the
- 6 heading Conclusion. You state that, this is
- ⁷ about five lines down, "The anticipated
- 8 rebound in coal prices forecasted by KLR can
- have a significant positive effect on value."
- Do you see that?
- A. Yes.
- Q. What did you mean by that? Maybe
- 13 I will put it more specifically.
- What did you mean by "a
- significant positive effect on value"?
- A. If coal prices increase from
- today's prices in the future, it will likely
- have a significant impact on the company's
- ¹⁹ value.
- Q. How much would coal prices need
- to increase to have a quote "significant
- positive effect on value"?
- A. I am not in a position to say.
- Q. Did you conduct any independent
- studies or analysis of data in reaching the

- ² conclusion expressed in this sentence?
- A. I think we evaluated, without
- being specific, impact of prices to value.
- 5 Q. Did you do calculations of what
- Patriot's value would be at various prices?
- A. I think we did. We did some
- 8 extrapolation in general.
- 9 Q. And when you say "we," do you
- mean you or others at Carl Marks?
- 11 A. Others at Carl Marks.
- 0. And what did --
- MS. STARR: We have not seen any
- of these analyses.
- Q. Do you have these analyses?
- A. I think they were general
- analyses, not specifics.
- Q. I don't understand what you mean
- by "general analyses."
- A. I think that my team has provided
- 21 me verbally what the impact could be in terms
- of price increases.
- Q. So what is the impact?
- MR. CARNEY: Asked and answered.
- A. I think generally.

- Q. How much are the price -- let me
- ask you more specifically. What price
- 4 increases did your team test to provide you
- 5 with this data?
- ⁶ A. I don't recall the specific
- ⁷ prices.
- 8 Q. And did your team do anything to
- 9 analyze the likelihood of the prices
- increasing in the course of this analysis?
- A. By likelihood, what do you mean?
- 12 Probabilistic analysis?
- Q. Yes.
- A. So did they run some kind of
- 15 computer simulation based on a multitude of
- 16 macroeconomic factors that could have impact
- and conclude certain levels of likelihood, is
- that your question?
- 19 Q. I think my question is more
- general. Did your team do anything to test
- the likelihood that the various coal prices
- they were looking at would actually be
- ²³ achieved?
- MR. CARNEY: Objection to form.
- Q. Whether of the nature you just

- described or anything else.
- A. In the forward price curve of
- 4 these from our non-coal industry expertise,
- from our perspective, represents a reasonable
- 6 likelihood of prices increasing in the
- ⁷ future. There might be other reference
- indexes that other coal experts may
- 9 reference, but at least the forward price
- 10 curve in our estimation represents a
- 11 reasonable benchmark for anticipating that
- 12 future price increases are likely.
- Q. Did Mr. Stufsky in his valuation
- analysis use prices taken from the forward
- price curve?
- A. I am not sure if they did.
- Q. Did Mr. Stufsky calculate a
- premium over the prices in the forward price
- 19 curve for the purposes of determining what
- prices Patriot may get for its coal?
- A. I do recall looking at some
- charts that related to premiums that Patriot
- was obtaining in the marketplace.
- Q. And what was the basis for his
- premium calculation, to your understanding?

- 1 C. WU
- A. I don't know.
- Q. Okay. The next sentence in
- Paragraph 17, you say "Together the KLR
- 5 report and the Ross letter support, at the
- very least, the likelihood of value for
- Patriot Coal's current equity holders."
- Do you see that?
- ⁹ A. Yes.
- Q. Is it your opinion that there is
- a likelihood of value for Patriot Coal's
- current equity holders?
- 13 A. Yes.
- Q. And what do you mean by
- 15 likelihood of value?
- A. Probability.
- Q. When you say probability, do you
- mean it is more likely than not?
- MR. CARNEY: Object to form.
- ²⁰ A. Yes.
- Q. So you believe it is more likely
- than not that there will be value for Patriot
- ²³ Coal's current equity holders at the end of
- the Chapter 11 reorganization?
- MR. CARNEY: Object to form.

- A. There would be a likelihood of
- value for Patriot Coal's current equity
- 4 holders pursuant to the debtors
- ⁵ reorganization estimates, which many folks in
- this room are trying so hard to achieve.
- 7 Q. My question is, I am trying to
- ⁸ understand what you mean by likelihood. Do
- you mean that there is some chance, do you
- mean there is more than a 50% chance, I am
- trying to understand what you mean when you
- 12 say likelihood?
- 13 A. I thought I answered that when I
- said more likely than not.
- Q. So it is at least a 50% chance?
- A. More likely than not.
- Q. Is there a 60% chance?
- 18 A. More likely than not.
- Q. Aside from your reliance upon the
- 20 KLR report and the Ross letter, have you
- conducted, and I think you have answered
- this, but I will just be sure, any
- independent studies or analysis to support
- your conclusion with respect to likelihood of
- value for Patriot Coal's current equity

- 1 C. WU
- ² holders?
- MR. CARNEY: Objection to form.
- ⁴ A. I think it is really contained in
- 5 the Declaration that I am relying on my
- 6 experience and KLR report and the Ross
- ⁷ letter.
- 8 O. And that's all?
- 9 A. Um-hum.
- Q. And when you say "um-hum," you
- mean yes?
- A. Yes.
- Q. That's all right.
- MS. STARR: Let's take a short
- break.
- (Whereupon, a recess was held.)
- 17 BY MS. STARR:
- Q. Just a few more questions. Just
- 19 looking back at your report. Let's look at
- this Paragraph 17 again. You state "there is
- ²¹ a likelihood of value." What did you mean by
- ²² value?
- A. Likelihood of equity value.
- Q. Are you opining that the equity
- holders are going to receive a cash

- ² distribution?
- 3 A. No.
- Q. What is it that you are opining
- 5 that the equity holders will receive of
- 6 value?
- 7 MR. CARNEY: Object to form.
- 8 A. No, I am not -- I am opining that
- ⁹ they will receive value whether cash, equity,
- consideration, something of value.
- 11 Q. And how much value is it your
- opinion that they are likely to receive?
- A. I am not opining on how much.
- Q. So you have no opinion as to how
- much value they might receive?
- A. Not how much.
- Q. Do you have an opinion as to
- whether it will be a material amount?
- MR. CARNEY: Objection to form.
- 0. Of value as defined?
- MR. CARNEY: Same objection.
- A. I guess I am opining that they
- are not going to receive one penny. So I am
- opining that there is a likelihood of value,
- and I am not opining on how much value

1 C. WU 2 that is. 0. Okay. MS. STARR: All right. Mr. Wu, I don't have any further questions at 6 this time. There is some materials that we have not been provided and some materials we have requested. Once we have received those materials, 10 we may recall you to ask some 11 additional questions. But at least at 12 this time based on the materials we do 13 have, I don't have any further 14 questions. 15 Does counsel for the UCC or the 16 creditors or the DIP lenders have 17 questions? 18 MR. O'NEILL: I do. 19 EXAMINATION BY 20 MR. O'NEILL: 21 0. Hi, Mr. Wu. I'm Brad O'Neill. Τ 22 represent the unsecured creditors in this 23 case.

24

25

of questions. First, I want to follow-up on

I just want to ask you a couple

- the questions that Miss Starr just asked
- ³ about value. So I want to clarify. Is it
- 4 your opinion that there will be a
- distribution to equity in these cases?
- MR. CARNEY: Object to form.
- A. It is my opinion that equity will
- 8 receive consideration.
- ⁹ Q. As under a plan of
- reorganization; is that right?
- 11 A. Well, I think plans would need to
- be submitted by the debtors. So I am not
- opining that the debtors will in fact provide
- equity in a plan for equity holders.
- Q. But regardless of how these cases
- end up, it is your opinion that equity
- holders will receive a distribution or a
- dividend from the estates; is that right?
- A. It is my opinion that there is
- likelihood of value, and if there is equity
- value as I'm opining, the hope is certainly
- that they will receive a distribution.
- Q. But it is your opinion not that
- they have hope of receiving it but that they
- will receive a distribution in these cases;

- ² is that right?
- 3 MR. CARNEY: Asked and answered.
- 4 A. I think I answered that.
- 5 Q. I quess reasonable people can
- 6 differ?
- MR. CARNEY: They can.
- ⁸ A. Okay.
- ⁹ Q. I want to clarify a few things
- about last fall. You indicated in your prior
- testimony that last fall you met Mr. Stufsky
- through a mutual acquaintance; is that right?
- A. Yeah.
- Q. You discussed mutually developing
- opportunities in coal bankruptcies; is that
- 16 right?
- 17 A. Yes.
- Q. And after that discussion, you
- saw press releases concerning the interested
- shareholders' role in these cases; is that
- ²¹ right?
- A. That's correct.
- Q. As a result of seeing those press
- releases, you reached out to Mr. Ray; is that
- ²⁵ right?

- 2 A. Correct.
- O. And his counsel to the interested
- 4 shareholders?
- ⁵ A. Yes.
- ⁶ Q. You and Mr. Ray discussed what
- ⁷ services you could provide in connection with
- 8 the interested shareholders activities in
- ⁹ this case; is that right?
- 10 A. Yes.
- 0. And as a result of that
- discussion, you entered into an engagement
- letter with the interested shareholders; is
- 14 that right?
- A. With counsel to the interested
- 16 shareholders.
- Q. As a result of the entry into
- that engagement letter, you have prepared the
- opinion that is submitted as Exhibit 1 in
- this deposition; is that right?
- 21 A. Yes.
- Q. And it is also your testimony
- that you haven't received any compensation to
- date in that matter; is that right?
- ²⁵ A. Yes.

- Q. And that you will not receive
- 3 compensation in this matter unless or --
- 4 unless the interested shareholders' motion to
- 5 appoint an equity committee is granted; is
- 6 that right?
- 7 MR. CARNEY: Objection. That
- was not his testimony.
- ⁹ A. If your question is if an equity
- 10 committee is appointed I will receive
- compensation, that's not my understanding.
- Q. That wasn't my question. You
- cannot receive compensation in these cases
- unless an equity committee is appointed; is
- that right?
- MR. CARNEY: Objection.
- A. I don't know whether that's true
- or not true. You know, it is possible that
- the equity holders could pay me, but there
- has been no payment nor promises of payment
- nor promises of future employment. Period.
- Q. Okay. But if this motion is
- granted and the equity committee is formed,
- you hope to be retained by the equity
- committee; is that right?

- A. There is always hope, yes.
- Q. If you could take a look at
- 4 page 19 of Exhibit 2, this is page 19 of the
- 5 KLR report, correct?
- ⁶ A. Yes.
- ⁷ Q. And it is your opinion that the
- ⁸ KLR report is reasonable; is that right?
- ⁹ A. Yes.
- 10 O. Look down to the middle of the
- page. You see there is a definition of
- equity value, do you see that?
- A. Yeah.
- Q. And it says "It is calculated as
- 15 EBITDA enterprise value minus outstanding
- debt plus cash in hand." Do you see that?
- 17 A. Yes.
- Q. Do you think that's a reasonable
- definition of equity value?
- MR. CARNEY: Objection to form.
- A. That's a simplified definition of
- equity value. It is different from how an
- accountant would define equity value, which
- would be more sort of net worth. I
- understand what KLR did for the purposes of

- 2 these analyses, and I think it is reasonable.
- Q. What do you understand to be
- 4 included in the term debt in the definition
- 5 of equity value on page 19?
- A. Debt would include
- 7 conventionally, secured and unsecured debt,
- and other liabilities that have a payment
- 9 obligation within a reasonable term that's
- defined, and there are other non-cash
- liabilities that would have -- would require
- servicing over a longer period of time
- without defined maturities, which may be
- assumed, may not be assumed, may be
- restructured, and for the purposes of this
- specific equity value, those liabilities with
- 17 longer term implications have been simplified
- and probably out of this definition.
- In other words, in a balance
- sheet, there is going to be shareholders'
- equity value, which has different accounts in
- it which will include retained earnings and
- additional paid in capital and the like, and
- there are total assets and there are total
- liabilities and net worth, total equity from

- the accounting perspective clearly calculates
- the difference between total assets minus
- 4 total liabilities. That is more the
- 5 accounting definition of book equity.
- In my experience, book equity is
- ⁷ not necessarily representative of either
- 8 market equity value or intrinsic value.
- 9 Intrinsic equity value. And, therefore,
- there are often times obligations such as
- that, which we have discussed, pension
- liabilities, ARO liabilities, which may not
- have a cash, immediate cash impact. Although
- there are liabilities that require servicing
- over a longer period of time. And,
- therefore, this -- my interpretation of this
- definition of equity value is simplified to
- exclude those items which may -- may be
- 19 assumed, may not be assumed, you don't know.
- 20 So they have simplified it here. But I
- understand what they mean.
- Q. Okay. That was a long answer.
- Let me break it down. In your view, the
- definition of equity value here includes
- only -- includes -- calculates enterprise

- value minus certain types of liabilities plus
- 3 cash; is that right?
- ⁴ A. Yes.
- Q. And among the types of
- 6 liabilities that in your view are excluded
- ⁷ from the definition of equity value, which is
- 8 used in the KLR report, are liabilities such
- 9 as pension related liabilities; is that
- 10 right?
- 11 A. That's my understanding of how
- they define it. But, you know, outstanding
- debt, possibly could include those. May not
- include those. I think that depends on the
- 15 reorganization process.
- Q. Okay. But as it is your
- understanding of the KLR report, which you
- think is reasonable, is that the term
- outstanding debt excludes pension
- liabilities; is that right?
- MR. CARNEY: Object to form.
- A. Just for the purposes -- not that
- those aren't acknowledged as liabilities, but
- that they may not have a cash impact and they
- may have future servicing obligations

- required, but for the purposes of this
- simplified definition, that's my
- ⁴ understanding.
- ⁵ Q. And you think the simplified
- definition is reasonable; is that right?
- A. I understand their definition of
- it within the context of this estimated
- ⁹ valuation report and the valuation report, in
- total, is what I am opining as reasonable.
- Q. So do you think the definition of
- equity value used in the KLR report is not
- reasonable?
- A. It's a definition.
- 15 Q. Is it a reasonable definition?
- A. It is a definition. I don't know
- whether it is reasonable or unreasonable. As
- 18 I have discussed, there is different ways to
- define equity value. This is a way to define
- ²⁰ equity value.
- Q. And the definition of equity
- value used in the KLR report excludes pension
- liabilities; is that right?
- A. I believe they have excluded it.
- Q. The definition of equity value

- ² used in the KLR report excludes asset
- 3 retirement obligations; is that right?
- ⁴ A. I believe they have excluded it
- ⁵ for the purposes of this definition.
- Q. And the definition of equity
- value used in the KLR report does not take
- 8 account of the total amount of secured,
- 9 unsecured priority and administrative claims
- asserted against the debtor's estate; is that
- 11 right?
- MR. CARNEY: Object to form.
- A. So secured, unsecured debt is, I
- believe, incorporated into their definition,
- 15 and I believe trade payables, too. As far as
- administrative claims, I don't know if that's
- been estimated or defined and, therefore,
- that's likely to be an uncertain item for
- which we don't know what the answer is. Or
- ²⁰ priority claims.
- Q. Does -- so in your view, the
- definition of equity value contained in the
- 23 KLR report excludes priority claims?
- A. I actually don't know whether it
- includes priority claims or not.

- Q. Do you know whether the
- definition of equity value in the KLR report
- includes administrative claims?
- ⁵ A. I don't know whether it is
- included or not. But I don't know that those
- 7 liabilities, those claims, have been
- 8 determined. And so they are uncertain. To
- the extent it was certain, based on the
- information that KLR likely has and had in
- order to prepare this report, this is what
- they developed. That's my understanding. To
- the extent that those items become known in
- the future, they may include them in
- 15 outstanding debt. But I don't know that.
- Q. To your knowledge, did KLR take
- 17 account of priority or administrative claims
- in computing equity value in the KLR report?
- A. In this report, my understanding
- is those amounts were unknown and, therefore,
- they didn't include it in the outstanding
- debt.
- Q. And therefore, they did not
- include those claims in the calculation of
- equity value; is that right?

- A. For this simplified definition,
- 3 yes, I believe that's correct.
- 4 O. And KLR also did not include
- 5 general unsecured claims in its calculation
- of equity value in the KLR report; is that
- 7 right?
- 8 A. My understanding is that they
- 9 included no unsecured claims.
- Q. By which you mean trade payables?
- A. Trade payables.
- Q. But you -- Miss Starr asked you a
- series of questions about the claims register
- in the case. Do you recall that?
- 15 A. Yes.
- Q. And you have not conducted any
- investigation of the claims registry
- yourself, have you?
- A. I have not.
- Q. So you don't know what the value
- of the overall claims base in the case is, as
- you sit here today, do you?
- A. I don't know but I don't think
- the debtor has disclosed that.
- Q. Okay. And to your knowledge, KLR

1 C. WU 2 has not conducted any investigation of the claims register or the unsecured claims asserted against the estate? To my knowledge, they have not. Α. MR. O'NEILL: I have no further questions. MR. CARNEY: Anyone else? MS. STARR: I don't have any 10 further questions at this time. 11 MR. CARNEY: I have one 12 question. 13 14 EXAMINATION BY 15 MR. CARNEY: 16 0. For the purposes that -- what is 17 your understanding of the purpose for the --18 that the KLR report was produced? 19 Α. The purpose was based on the 20 information available to KLR, to provide an 21 indication of estimated value for equity 22 holders based on its knowledge of the

industry and its assessment of value.

purpose to be, given that purpose in the

23

24

25

Q.

Given what you understand the

- 2 context of the report, do you view the
- definition of equity value in the report as
- 4 reasonable?
- 5 A. Yes.
- 6 MR. CARNEY: That's all I
- 7 have got.
- MS. STARR: Got one follow-up.
- 9 EXAMINATION BY
- ¹⁰ MS. STARR:
- 11 Q. Is it your understanding for
- there to be value for the equity holders, the
- value of the claims and liabilities will have
- to be deducted first?
- MR. CARNEY: Object to form.
- A. Can I hear that again, please.
- Q. Sure. In order for there to be
- value, ultimately distributed to the equity
- holders, it is not simply that there is some
- equity value prior to considering the
- liabilities of the estate, but you will
- 22 actually have to deduct the liabilities and
- claims asserted against the estate by the
- ²⁴ creditors first?
- MR. CARNEY: Calls for a legal

- conclusion.
- Go ahead and answer to what your
- 4 understanding is.
- ⁵ A. I don't have a conclusion
- 6 regarding deducting all known liabilities
- ⁷ before distribution. I have seen it possible
- 8 that equity participates, equity receives
- ⁹ value in situations where debtors assume
- 10 liabilities. Sometimes they assume notes.
- 11 Sometimes they receive cash. Sometimes they
- assume various obligations and still have the
- presence of equity.
- Q. Maybe my question was unclear.
- 15 Let me ask a better one. The KLR valuation
- 16 report upon which you rely to give your
- opinion does not take into consideration
- claims asserted in connection with healthcare
- 19 liabilities, in connection with asset
- reclamation obligation, in connection with
- administrative claim, in connection with
- priority claims, in connection with unsecured
- claims, whatever they are determined to be,
- from the claims registry; isn't that right?
- MR. CARNEY: Object.

- A. The KLR report has produced a
- range of value factoring in liabilities that
- 4 it knows are fairly certain. And by that I
- mean, certain elements are likely, they
- 6 conclude, and which I understand and they
- ⁷ have made assumptions, as we must necessarily
- make assumptions here, based on the
- 9 information that is available to the equity
- 10 holders. And that that includes the
- 11 financial debt, secured debt, trade payables,
- and it does not include, as you say, those
- priority claims, administration claims,
- pension liabilities, arrow, and other claims,
- and my understanding is that those are yet
- uncertain even if those claims have been in
- fact asserted against the debtors' estates.
- My assumption and extrapolation
- ¹⁹ is that those liabilities are subject to
- compromise in deed. The at the same time,
- the possibility of a consensual resolution
- pursuant to a debtor's reorganization efforts
- is possible. It happens with frequency. And
- the conclusion of those efforts and
- negotiations and reorganization processes is

- yet uncertain as is what the debtors and the
- 3 Court will ultimately conclude are allowable
- 4 claims, which may or may not increase the
- ⁵ unsecured pool.
- 6 O. But KLR has made no effort to
- 7 analyze those claims, have they?
- 8 A. Even if they made an effort,
- ⁹ there would be information that is impossible
- to ascertain and we believe the debtors would
- in fact agree with that. There are many
- claims that are yet uncertain. They haven't
- been determined by the Court yet.
- Q. You have made no effort to
- estimate the amount of any of those claims?
- 16 A. I have not. Because the
- reorganization is a dynamic process that's
- ongoing. However, to the extent that the
- debtors want to provide information
- specifically, that might be another factor
- that we would incorporate.
- Q. So is it your opinion that equity
- value or value for equity holders, to use
- your words, is -- there is a likelihood if
- you follow the absolute priority rule and all

```
1
                          C. WU
    these various claims are ultimately taken
     into account?
                MR. CARNEY: Asked and answered.
                I think -- you did ask me that
          Α.
6
    question earlier, so I did answer
    affirmatively.
                MR. O'NEILL: You can answer the
          question.
10
          Α.
                Yes.
11
                MR. O'NEILL: The question was
12
          not asked and answered.
13
          O.
                But your answer is yes?
14
          Α.
                Yes.
15
                MR. CARNEY: He said he answered
16
          affirmatively and it was. Anything
17
          else?
18
19
20
        (Continued on next page to include
21
     jurat.)
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