Hearing Date and Time:

September 11, 2012, at 1:30 p.m.

TRACY HOPE DAVIS
United States Trustee for Region 2
U.S. Department of Justice
Office of the United States Trustee
33 Whitehall Street, 21st Floor
New York, New York 10004
Tel. (212) 510-0500
By: Andrea B. Schwartz, Esq.

By: Andrea B. Schwartz, Esq. Trial Attorney

UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

-----x

:

In re : Chapter 11

PATRIOT COAL CORPORATION, : Case No. 12-12900 (SCC)

et al., : Jointly Administered

Debtors. :

DECLARATION OF ANDREA B. SCHWARTZ IN SUPPORT OF UNITED STATES TRUSTEE'S MOTION, PURSUANT TO 28 U.S.C. § 1412 AND FED. R. BANKR. P. 1014(a)(1), TO TRANSFER VENUE OF THESE CASES IN THE INTEREST OF JUSTICE

- I, Andrea B. Schwartz, pursuant to 28 U.S.C. § 1746, declare as follows:
- 1. I am a Trial Attorney for the United States Department of Justice, Office of the United States Trustee located at 33 Whitehall Street, 21st Floor, New York, New York 10004. I am a member in good standing of the bars of the States of New York, New Jersey and California, and the Commonwealth of Pennsylvania, and am admitted to practice law in the United States District Court for the Southern District of New York.
- 2. Annexed hereto as **Exhibit 1** is a copy of the Entity Information Fact

 Sheet for PCX Enterprises, Inc. posted on the New York Department of State Division

 of Corporations website at www.dos.ny.gov.

12-12900-scc Doc 408 Filed 08/22/12 Entered 08/22/12 16:17:51 Main Document Pg 2 of 2

3. Annexed hereto as **Exhibit 2** is a copy of the Entity Information Fact
Sheet for Patriot Beaver Dam Holdings, LLC posted on the New York Department of

State – Division of Corporations website at www.dos.ny.gov.

4. Annexed hereto as **Exhibit 3** is a copy of Transcript of Court Hearing

Held on April 12, 2005, in In re Winn-Dixie Stores, Inc., SDNY Case No. 05-11063

(RDD), concerning, among other things, motion of Buffalo Rock Company to transfer

venue to the Middle District of Florida, Jacksonville Division.

Dated: New York, New York August 22, 2012

/s/ Andrea B. Schwartz
Andrea B. Schwartz

12-12900-scc Doc 408-1 Filed 08/22/12 Entered 08/22/12 16:17:51 Exhibit 1 Entity Information Sheet for PCX Enterprises Inc. Posted By New Yor Pg 1 of 2

NYS Department of State

Division of Corporations

Entity Information

The information contained in this database is current through August 21, 2012.

Selected Entity Name: PCX ENTERPRISES, INC.

Selected Entity Status Information

Current Entity Name: PCX ENTERPRISES, INC.

DOS ID #: 4253084

Initial DOS Filing Date: JUNE 01, 2012

County: NEW YORK

Jurisdiction: NEW YORK

Entity Type: DOMESTIC BUSINESS CORPORATION

Current Entity Status: ACTIVE

Selected Entity Address Information

DOS Process (Address to which DOS will mail process if accepted on behalf of the entity)

C/O CT CORPORATION SYSTEM 111 8TH AVENUE - 13TH FLOOR NEW YORK, NEW YORK, 10011

Registered Agent

C T CORPORATION SYSTEM 111 8TH AVENUE - 13TH FLOOR NEW YORK, NEW YORK, 10011

This office does not record information regarding the names and addresses of officers, shareholders or directors of nonprofessional corporations except the chief executive officer, if provided, which would be listed above. Professional corporations must include the name(s) and address(es) of the initial officers, directors, and shareholders in the initial certificate of incorporation, however this information is not recorded and only available by viewing the certificate.

*Stock Information

Entity Information Page 2 of 2

12-12900-scc Doc 408-1 Filed 08/22/12 Entered 08/22/12 16:17:51 Exhibit 1 - Entity Information Sheet for PCX Enterprises Inc. Posted By New Yor Pg 2 of 2

of Shares Type of Stock \$ Value per Share

1000 Par Value .01

*Stock information is applicable to domestic business corporations.

Name History

Filing Date Name Type Entity Name

JUN 01, 2012 Actual PCX ENTERPRISES, INC.

A **Fictitious** name must be used when the **Actual** name of a foreign entity is unavailable for use in New York State. The entity must use the fictitious name when conducting its activities or business in New York State.

NOTE: New York State does not issue organizational identification numbers.

Search Results New Search

<u>Services/Programs</u> | <u>Privacy Policy</u> | <u>Accessibility Policy</u> | <u>Disclaimer</u> | <u>Return to DOS</u> <u>Homepage</u> | <u>Contact Us</u> 12-12900-scc Doc 408-2 Filed 08/22/12 Entered 08/22/12 16:17:51 Exhibit 2 - Entity Information for Patriot Beaver Dam Holdings LLC Posted on Ne Pg 1 of 2

NYS Department of State

Division of Corporations

Entity Information

The information contained in this database is current through August 21, 2012.

Selected Entity Name: PATRIOT BEAVER DAM HOLDINGS, LLC

Selected Entity Status Information

Current Entity Name: PATRIOT BEAVER DAM HOLDINGS, LLC

DOS ID #: 4258815

Initial DOS Filing Date: JUNE 14, 2012

County: NEW YORK **Jurisdiction:** NEW YORK

Entity Type: DOMESTIC LIMITED LIABILITY COMPANY

Current Entity Status: ACTIVE

Selected Entity Address Information

DOS Process (Address to which DOS will mail process if accepted on behalf of the entity)

CT CORPORATION SYSTEM 111 EIGHTH AVENUE NEW YORK, NEW YORK, 10011

Registered Agent

CT CORPORATION SYSTEM 111 EIGHTH AVENUE NEW YORK, NEW YORK, 10011

This office does not require or maintain information regarding the names and addresses of members or managers of nonprofessional limited liability companies. Professional limited liability companies must include the name(s) and address(es) of the original members, however this information is not recorded and only available by viewing the certificate.

*Stock Information

of Shares Type of Stock \$ Value per Share

No Information Available

Entity Information Page 2 of 2

12-12900-scc Doc 408-2 Filed 08/22/12 Entered 08/22/12 16:17:51 Exhibit 2 - Entity Information for Patriot Beaver Dam Holdings LLC Posted on Ne Pg 2 of 2

*Stock information is applicable to domestic business corporations.

Name History

Filing Date Name Type Entity Name

JUN 14, 2012 Actual PATRIOT BEAVER DAM HOLDINGS, LLC

A **Fictitious** name must be used when the **Actual** name of a foreign entity is unavailable for use in New York State. The entity must use the fictitious name when conducting its activities or business in New York State.

NOTE: New York State does not issue organizational identification numbers.

Search Results New Search

<u>Services/Programs</u> | <u>Privacy Policy</u> | <u>Accessibility Policy</u> | <u>Disclaimer</u> | <u>Return to DOS</u> <u>Homepage</u> | <u>Contact Us</u>

1 2 UNITED STATES BANKRUPTCY COURT 3 SOUTHERN DISTRICT OF NEW YORK 4 05-11063-rdd 5 IN RE: 6 WINN-DIXIE STORES, INC. 7 -----x 8 United States Custom House One Bowling Green 9 New York, New York April 12, 2005 10 12:50 p.m. 11 12 13 Before: 14 15 ROBERT D. DRAIN, 16 United States Bankruptcy Judge 17 18 Motion to Transfer Venue of the Debtors' 19 Bankruptcy Cases to the United States Bankruptcy Court for the Middle District 20 of Florida, Jacksonville Division or Such Other District Where Venue Would Be Appropriate filed by Buffalo Rock Company 21 22 Application of Official Committee of Unsecured Creditors Of Winn-Dixie Stores, 23 Inc., et al., For Order Authorizing Retention and Employment of Milbank, 24 Tweed, Hadley & McCloy LLP as Counsel 25

25

1 RE: Doc #561; Motion of Riverdale Farms, Inc. to Join Motion of Buffalo Rock Company to Transfer Venue of the Debtors' Bankruptcy Cases to the United States Bankruptcy Court for the District of Florida 6 RE: Doc # 569; Debtors' Response to Motion of Buffalo Rock Company to Transfer Venue RE: Doc # 612; Motion for Relief from Stay 8 Motion for Relief from Stay Joint Motion of Debtors and Commonwealth of Kentucky for Relief from Stay to Allow for 10 Continuation of Condemnation Proceedings 11 Motion to Join in the Motion of Buffalo 12 Rock Company to Transfer Venue (related to document(s)407) filed by Bradley T. Keller, Richard S. Ehster 13 14 RE: Doc #624; Motion to Join the Motion of 15 Buffalo Rock Company to Transfer Venue (related document(s){407}) filed by Ernst 16 Properties, Inc. 17 RE: Doc #640 Response of Clorox Sales Co. 18 to Motion to Join the Motion of Buffalo Rock Company to Transfer Venue 19 Objection of Official Committee of 20 Unsecured Creditors of Winn-Dixie Stores, Inc., et al., to Motion of Buffalo Rock 21 Company, Transferring Venue of Debtors' 22 Cases 23 24

25

1 RE: Doc #644; Objection of Edens & Avant, Weingarten Realty Investors, Palm Springs Mile Associates, Ltd., Villa Rica Retail Properties, L.L.C., ALG Limited Partnership and Curry Ford, LP to the Objection of The Official Committee of Unsecured Credtors 6 RE: Doc #647; Opposition by Buffalo Rock 7 Company Seeking Entry of an Order Transferring Venue of Debtors' Cases 8 (related document(s)[407]) 9 Objection of Wilmington Trust Company, as 10 Indenture Trustee, and Joinder in Objection of Official Committee of 11 Unsecured Creditors of Winn-Dixie Stores, Inc., et al., to Motion of Buffalo Rock 12 Company Seeking Entry of an Order Transferring Venue of Debtor 13 Joinder of Certain Utility Companies in 14 Support of Motion of Buffalo Rock Company 15 to Transfer Venue 16 Motion to Join in Support of Motion of 17 Buffalo Rock Company to Transfer Venue filed by Dairy Farmers of America, Inc. 18 Motion to Join Motion of Buffalo Rock Company to Transfer Venue filed by Ja-Ru, 20 Inc., Beaver Street Fisheries, Inc. 21 Motion to Join Motion to Transfer Venue 22 (related document(s) 407) filed by Florida Power & Light Company 23 24

RE: Doc #690; Omnibus Response to Objections to Motion of Buffalo Rock Company to Transfer Venue of the Debtors' Bankruptcy Cases to the United States Bankruptcy Court for the Middle District of Florida, Jacksonville Division (related document(s)[643]) RE: Doc #696; Notice of Hearing on April 12, 2005 (related document(s) [411], [23], [562], [536], [296], [24], [489], [564], [13], [472], [407], [612], [495], [510], [487], [488]) Reported by: Todd DeSimone, RPR

25

1 APPEARANCES: BURR & FORMAN LLP 3100 Southtrust Tower 420 North 20th Street 5 Birmingham, Alabama 35203 Attorneys for Buffalo Rock Company, 6 Inc. BY: ROBERT B. RUBIN, ESQ. 7 DEREK F. MEEK, ESQ. MARC P. SOLOMON, ESQ. 8 9 DECHERT LLP 10 30 Rockefeller Plaza New York, New York 10112 11 Attorneys for Buffalo Rock Company, 12 BY: ELISE SCHERR FREJKA, ESQ. JOEL LEVITIN, ESQ. 13 14 SKADDEN ARPS SLATE MEAGHER & FLOM LLP 15 Four Times Square New York, New York 10036 16 Attorneys for Debtors GEORGE A. ZIMMERMAN, ESQ. BY: 17 D.J. BAKER, ESQ. STEVEN EICHEL, ESQ. 18 19 MILBANK, TWEED, HADLEY & McCLOY LLP One Chase Manhattan Plaza New York, New York 10005-1413 21 Attorneys for The Official 22 Committee of Unsecured Creditors BY: LUC A. DESPINS, ESQ. 23 MATTHEW S. BARR, ESQ. DENNIS F. DUNNE, ESQ. 24

```
1
     APPEARANCES: (Continued)
     DLA PIPER RUDNICK GRAY CARY US LLP
 4
     1200 Nineteenth Street, NW
     Washington, DC 20036-2412
 5
            Attorneys for Kraft Foods, et al.
            DANIEL J. CARRIGAN, ESQ.
     BY:
 6
            JOSEPH I. MARCHESE, ESQ.
 7
     GREENBERG TRAURIG, LLP
 8
     Met Life Building
 9
     200 Park Avenue
     New York, New York 10166
10
            Attorneys for Equity One
     BY:
            RICHARD S. MILLER, ESQ.
11
            MARK D. BLOOM, ESQ.
12
     WHITEMAN, BANKES & CHEBOT, LLC
13
     Suite 1300
14
     Constitution Place
     325 Chestnut Street
15
     Philadelphia, Pennsylvania 19106
           Attorneys for Sunkist Growers,
            et al.
16
     BY:
           JEFFREY M. CHEBOT, ESQ.
17
18
     BALLARD SPAHR ANDREWS & INGERSOLL, LLP
19
     1735 Market Street
     51st Floor
     Philadelphia, Pennsylvania 19103
20
            Attorneys for New Plan Excel Realty
21
            Trust, Inc, et al.
     BY:
           DAVID I. POLLACK, ESQ.
22
23
24
```

```
1
     APPEARANCES: (Continued)
     KOZYAK, TROPIN & THROCKMORTON, P.A.
 4
     2525 Ponce de Leon
     Coral Gables, Florida 33134
            Attorneys for Lennar Partners
 5
            JOHN W. KOZYAK, ESO.
     BY:
 6
 7
     WOLF, HILL, McFARLIN & HERRON, P.A.
     1851 West Colonial Drive
 8
     Orlando, Florida 32804
 9
            Attorneys for Richard Ehsten
     BY:
            FRANK M. WOLFF, ESQ.
10
            DAVID R. McFARLIN, ESQ.
11
12
     PORZIO BROMBERG & NEWMAN P.C.
     100 Southqate Parkway
     Post Office Box 1997
13
     Morristown, New Jersey 07962-1997
14
            Attorneys for Riverdale Farms
     BY:
            WARREN J. MARTIN, JR., ESQ.
15
16
     TOGUT SEGAL & SEGAL LLP
     One Penn Plaza
17
     New York, New York 10119
18
            Conflicts Counsel for Debtors
     BY:
            ALBERT TOGUT, ESQ.
19
20
     U.S. DEPARTMENT OF JUSTICE
     OFFICE OF THE UNITED STATES TRUSTEE
21
     33 Whitehall Street
22
     21st Floor
     New York, New York 10004
           RICHARD C. MORRISSEY, ESQ.
23
     BY:
            DEIRDRE MARTINI, ESQ.
24
```

25

1 2 APPEARANCES: (Continued) HELD & ISRAEL, ESQS. Suite 1916 Riverplace Tower 1301 Riverplace Boulevard Jacksonville, Florida 32207 5 Attorneys for Beaver Street Fisheries, et al. EDWIN W. HELD, JR., ESQ. 6 BY: 7 OTTERBOURG STEINDLER HOUSTON & ROSEN P.C. 8 230 Park Avenue 9 New York, New York 10169 Attorneys for Wachovia Bank 10 BY: JONATHAN N. HELFAT, ESQ. 11 12 ELK BANKIER CHRISTU & BAKST LLP Esperante 13 Suite 1330 222 Lakeview Avenue West Palm Beach, Florida 33401 14 Attorneys for Garden Park Plaza 15 BY: MICHAEL R. BAKST, ESQ. 16 SCARCELLA ROSEN & SLOME LLP 17 333 Earle Ovington Boulevard 18 Ninth Floor Uniondale, New York 11553 19 Attorneys for Florida Power & Light JIL MAZER-MARINO, ESQ. BY: 20 21 HERRICK FEINSTEIN LLP 22 2 Penn Plaza Newark, New Jersey 07105 23 Attorneys for Ernst Properties BY: JOHN AUGUST, ESQ. 24

A P P E A R A N C E S: (Continued) KELLEY DRYE & WARREN LLP 101 Park Avenue New York, New York 10178 Attorneys for various landlords ROBERT LEHANE, ESQ.

1 THE COURT: Let's go on the 2 3 record on Winn-Dixie. 4 MR. RUBIN: Your Honor, I'm counsel for the movant. Your Honor, if I 5 may, we have handed up to your clerk some 6 7 agreed stipulation of facts --8 MR. BAKER: Excuse me, we had a 9 couple of noncontested matters. I wonder if we could do those first in case anybody 10 11 is here for those. 12 THE COURT: Sure. 13 MR. BAKER: At the request of the U.S. Trustee, your Honor, most of the 14 15 matters that were originally set today were delayed or adjourned pending a 16 17 determination by your Honor of the venue motion. There were I think three matters 18 19 that the parties conclude it probably made 20 sense to go ahead and present an order on. 21 The first of those related to 22 the Debtors' request for an order under 23 Section 365(d)(4) extending the time to assume or reject nonresidential real 24 estate leases. There were I think five 25

1

18

19

20

21

22

23

24

25

to that.

2 objections. What we agreed to with all of 3 the objecting parties was to seek a bridge 4 order that would simply continue the time 5 period for making that determination or requesting a further extension to the next 6 7 scheduled hearing in this case. I think 8 all of the objecting parties were fine 9 with that. THE COURT: All right. I've 10 11 reviewed that order, and that is fine. 12 That will be entered today. 13 MR. BAKER: The next matter, 14 your Honor, the Commonwealth of Kentucky 15 had started a condemnation action with 16 respect to two properties, or the frontage 17 along two store properties. We've talked

to the Commonwealth's Legal Office. They

convinced the Debtors that it made sense

to let that go forward. It will generate

a modest cash inflow to the Debtor, and

actually they think that benefits store

traffic. So they were willing to do that.

As far as we know, there are no objections

1 THE COURT: Does anyone want to 2 3 be heard on that motion? 4 Hearing no one, I will grant 5 that based on the moving papers. It is clearly in the interest of the Debtor. 6 7 MR. BAKER: The final matter, your Honor, was to authorize the retention 8 9 of Milbank Tweed as Committee counsel. Insofar as we are aware, no objections 10 11 were filed to that. 12 THE COURT: I haven't seen any 13 either. 14 Does anyone want to address 15 this motion? Again, based on there being no 16 objections, as well as my review of the 17 moving papers and the affidavit, I will 18 19 approve the retention. 20 MR. BAKER: Thank you, your 21 Honor. 22 Now we are ready to go into the venue matter, which Mr. Zimmerman will be 23 primarily handling for the Debtors. 24 25 MR. ZIMMERMAN: Your Honor, the

- 2 Debtors have only one witness we would
- 3 like to call at this time, Mr. Larry
- 4 Appel.
- 5 MR. RUBIN: Excuse me, your
- 6 Honor, before we commence this proceeding,
- 7 we have a stipulation of facts that have
- 8 been entered into between the Debtors and
- 9 the movant. Pursuant to our telephonic
- 10 hearing on Friday, we were able to take
- 11 Mr. Appel's deposition yesterday.
- 12 Mr. Zimmerman and I have signed the
- 13 stipulation. We would like to submit it
- 14 to the Court. Then, of course, if he
- 15 wants to proceed with his testimony.
- 16 THE COURT: I'm assuming your
- 17 examination is premised on the facts being
- 18 agreed to, correct?
- MR. ZIMMERMAN: Yes, but we
- 20 will not be repeating any of those facts
- 21 in the direct testimony.
- MR. DESPINS: Luke Despins with
- 23 Milbank Tweed on behalf of the Committee.
- 24 The stipulation is between the
- 25 Debtors and the movant. The Committee

- 1 APPEL DIRECT
- 2 will cross the witness on the stipulation
- 3 when the witness is put up.
- 4 THE COURT: Okay.
- 5 MR. RUBIN: May we approach
- 6 with the stipulation?
- 7 THE COURT: Yes.
- 8 * * *
- 9 LARRY B. APPEL:
- 10 called as a witness, having been first
- 11 duly sworn, was examined and testified
- 12 as follows:
- 13 DIRECT EXAMINATION
- 14 BY MR. ZIMMERMAN:
- 15 Q. Would you state your full name
- 16 for the record, please?
- 17 A. Larry Bruce Appel.
- 18 Q. By whom are you employed?
- 19 A. Winn-Dixie Stores.
- Q. What is your current position
- 21 with Winn-Dixie?
- 22 A. Senior vice president, general
- 23 counsel, and corporate secretary.
- Q. How long have you had that
- 25 position?

- 1 APPEL DIRECT
- 2 A. Approximately two and a half
- 3 years.
- 4 Q. Could you briefly summarize
- 5 your responsibilities as senior VP and
- 6 general counsel?
- 7 A. Sure. I supervise the Legal
- 8 Department. I oversee the operation of
- 9 our compliance program. As corporate
- 10 secretary, I'm responsible for
- 11 communications and operations between
- 12 management and the board of directors, and
- 13 I also oversee our Loss Prevention and our
- 14 Security departments as well.
- 15 Q. Just for convenience, I'm going
- 16 to refer to the Debtors as Winn-Dixie
- 17 unless I specify otherwise.
- 18 A. I understand.
- 19 Q. Mr. Appel, were you involved
- 20 personally in the deliberations by
- 21 Winn-Dixie leading to the filing of the
- 22 Chapter 11?
- 23 A. Yes, I was.
- Q. Were you involved in the
- 25 deliberations leading to the selection of

- 1 APPEL DIRECT
- 2 New York as the original venue?
- 3 A. Yes, I was.
- 4 O. What other members of
- 5 Winn-Dixie management were involved in
- 6 those processes?
- 7 A. Winn-Dixie management would
- 8 have included Bennett Nussbaum, our chief
- 9 financial officer, Peter Lynch, our CEO,
- 10 and Jay Skelton, our chairman of the
- 11 board, as well as myself.
- 12 O. In connection with the decision
- 13 to both file for Chapter 11 and the
- 14 initial selection of New York as a venue,
- 15 did you have any advisors participating in
- 16 those deliberations?
- 17 A. Yes, we did.
- 18 Q. Could you identify them?
- 19 A. We have legal advisors, King &
- 20 Spalding and Skadden Arps, and we have
- 21 restructuring advisors, Crossroads Group
- 22 and our investment bankers, Blackstone.
- 23 Q. Before deciding on New York as
- 24 the initial venue, did management consider
- 25 the possibility of commencing Chapter 11

- 1 APPEL DIRECT
- 2 in Jacksonville, Florida?
- 3 A. Yes, we did.
- 4 Q. Were you personally involved in
- 5 those deliberations?
- 6 A. Yes, I was.
- 7 Q. Did those deliberations include
- 8 an analysis of the potential benefits and
- 9 any downsides of Jacksonville versus New
- 10 York?
- 11 A. Yes.
- 12 Q. Can you tell us what you
- 13 remember being discussed about potential
- 14 benefits of a filing in Jacksonville?
- 15 A. The potential benefits of being
- 16 in Jacksonville, Florida, well, we
- 17 discussed the fact that company management
- 18 is located in Jacksonville and it would be
- 19 a little bit more convenient for us for
- 20 court hearings if we didn't travel back
- 21 and forth.
- We also discussed the fact that
- 23 we are a Jacksonville-based company. We
- 24 are 75 years old. The founding family is
- 25 in Jacksonville. The company and the

- 1 APPEL DIRECT
- 2 founding family, the Davis family, have
- 3 substantial roots in Jacksonville, invest
- 4 in the communities civically and
- 5 charitably, and Jacksonville would be a
- 6 community that we had some goodwill and
- 7 would want Winn-Dixie to restructure
- 8 successfully.
- 9 Q. Were there any potential
- 10 downsides in the management discussions
- 11 about the possibility of Jacksonville as
- 12 the venue?
- 13 A. I wouldn't necessarily call it
- 14 a downside, but we did talk about the fact
- 15 that we were a very large, if not the
- 16 largest, company in Jacksonville, and that
- if the proceedings were in Jacksonville,
- 18 there would be a lot of press coverage on
- 19 those proceedings.
- 20 And not that we were worried
- 21 one way or the other about it being good
- 22 or bad, but we definitely had a belief
- 23 that one of the keys to restructuring
- 24 successfully was sort of segmenting to a
- 25 small group the case management, to the

- 1 APPEL DIRECT
- 2 lawyers and some of the financial people,
- 3 and really keeping the large bulk of our
- 4 employees not distracted by restructuring
- 5 cases, but focused on what was important
- 6 to the operational turnaround, which is
- 7 taking care of our customers in the
- 8 stores.
- 9 And more coverage, whether bad
- 10 or good, might make it a little more
- 11 difficult, just the more people read.
- 12 Q. In the deliberations about
- 13 where to file venue, I take it there were
- 14 deliberations and discussions about New
- 15 York as a possible venue?
- 16 A. Yes.
- 17 Q. Did you participate in those
- 18 discussions?
- 19 A. Yes, I did.
- 20 Q. Could you tell me, was there an
- 21 analysis of the relative benefits and
- 22 downsides of filing in New York as well?
- 23 A. Yes.
- Q. What do you remember about the
- 25 potential benefits being discussed about

24

25

successful turnaround.

That was, to some extent,

1	APPEL - DIRECT
2	New York as a venue?
3	A. The most significant benefit of
4	New York was our belief that our creditors
5	would find it a convenient forum for us to
6	be in. We had talked to our advisors. We
7	had talked to our outside restructuring
8	advisors, folks who have a lot of
9	experience in restructuring such as ours,
10	who have experience in retail
11	restructurings.
12	Based on their experience,
13	based on their understanding of our
14	specific facts, and I believe based on
15	their reaching out to, directly or
16	indirectly, to some of the significant
17	creditors that would be involved in our
18	case, they talked to us about the fact
19	that New York would be a good place to
20	establish a strong relationship with our
21	important creditors, and that having
22	strong relationships with the creditors
23	would be an important part of the

- 1 APPEL DIRECT
- 2 consistent with our own data. We looked
- 3 at our list of our top 100 creditors and
- 4 we saw 30 of them had offices in New York
- 5 and 9 of them had offices in Florida.
- 6 With travel schedules and everything we
- 7 looked at, it made sense to us. So that
- 8 was a major consideration.
- 9 Q. Do you know what specific
- 10 creditors your financial advisors may have
- 11 reached out to in advising you?
- 12 A. I believe that we had some
- 13 level of direct or indirect input from
- 14 some of our bondholders or their
- 15 representatives and from our lending
- 16 group.
- Q. Who was the lender?
- 18 A. Wachovia is the primary agent.
- 19 Q. Do you directly have interface
- 20 with Wachovia?
- 21 A. Yes.
- 22 Q. Is there a specific branch that
- 23 is handling this?
- 24 A. Yes, the New York office.
- 25 Q. Was there any discussion of any

- 1 APPEL DIRECT
- 2 potential negatives with respect to New
- 3 York?
- 4 A. Other than I would have to take
- 5 a -- some people like me would have to
- 6 take a few more plane trips, no.
- 7 Q. Are you familiar with the
- 8 motion papers filed by Buffalo Rock?
- 9 A. Yes, I am.
- 10 Q. There was a suggestion that New
- 11 York was selected in an effort by the
- 12 Debtors to somehow escape or run away or
- 13 evade Jacksonville. Is that true?
- 14 A. That is patently untrue.
- 15 Q. Based on your personal
- 16 involvement in the deliberative process,
- 17 was there any discussion about escaping or
- 18 running away or in any way trying to avoid
- 19 Jacksonville?
- 20 A. I believe I was involved in
- 21 every discussion on this issue, and there
- 22 was none at any time. It was absolutely
- 23 to the contrary. We were trying to do
- 24 something that would make us most
- 25 accessible to the creditor community, not

- 1 APPEL DIRECT
- 2 inaccessible.
- 3 Q. In coming to New York, did the
- 4 management make a conclusion as to bottom
- 5 line whether New York would be an
- 6 appropriate place for this restructuring
- 7 to take place?
- 8 MR. RUBIN: Objection to the
- 9 form of the question, your Honor.
- 10 THE COURT: On what basis?
- 11 MR. RUBIN: Calls for a mental
- 12 conclusion on the part of the witness.
- 13 MR. ZIMMERMAN: I think a
- 14 witness is, first of all, permitted to
- 15 testify about his own mental conclusions,
- 16 because I don't know who else could.
- 17 THE COURT: Why don't you
- 18 phrase the question just in his role as
- 19 general counsel.
- 20 Q. Based on your understanding,
- 21 based on your role as general counsel and
- 22 your involvement in the process, can you
- 23 tell me what the bottom-line conclusion
- 24 was of the company with respect to the
- 25 appropriateness of New York as a venue for

- 1 APPEL DIRECT
- 2 this filing?
- 3 A. Sure. That New York was an
- 4 appropriate venue for us.
- 5 Q. Based on the developments that
- 6 have occurred subsequent to the filing,
- 7 including the Buffalo Rock motion, do you
- 8 know whether management's assessment and
- 9 conclusions that you've just testified to
- 10 changed in any way?
- 11 A. No, they haven't changed at
- 12 all.
- 13 Q. You still believe New York is
- 14 an appropriate forum?
- 15 A. Absolutely. To the extent that
- 16 one of the main considerations was
- 17 convenience to creditors, the fact that
- 18 the Creditor Committee and several of our
- 19 trade vendors and landlords and others
- 20 have submitted motions to that effect
- 21 suggest that we were right.
- 22 Q. Did management at one point
- 23 become aware of the fact that Buffalo Rock
- 24 had filed a motion to transfer venue?
- 25 A. Yes.

- 1 APPEL DIRECT
- 2 Q. Do you know how they became
- 3 aware of that?
- 4 A. I believe that either Jan Baker
- 5 or somebody else at the Skadden firm
- 6 provided me a copy of the filing, and we
- 7 made management aware of it.
- 8 Q. Did you review the motion to
- 9 transfer?
- 10 A. Yes, I did.
- 11 Q. The fact that the motion to
- 12 transfer had been made, did that receive
- 13 press in Florida?
- 14 A. Yes, it did. It received a
- 15 great deal of press.
- Q. Were there any press reports
- 17 purporting to summarize or quote from some
- 18 of Buffalo Rock's moving papers?
- 19 A. There were many.
- 20 Q. Buffalo Rock, in its motion,
- 21 suggests that the Debtors selected New
- 22 York to somehow reduce or eliminate
- 23 creditor involvement in the proceedings.
- 24 Are you aware of that? Are you familiar
- 25 with those charges?

- 1 APPEL DIRECT
- 2 A. I know what it says.
- 3 Q. I know you testified to it
- 4 before, but was that the intent of
- 5 Winn-Dixie in selecting New York?
- 6 A. Absolutely not. Nothing could
- 7 be farther from the truth.
- 8 Q. Was it ever discussed to file
- 9 in New York to reduce or eliminate
- 10 creditor involvement?
- 11 A. The opposite was discussed.
- 12 Q. Did management discuss and
- 13 consider an appropriate response to the
- 14 motion that was made by Buffalo Rock?
- 15 A. Yes, we did.
- 16 Q. Did you personally participate
- 17 in those discussions?
- 18 A. Yes.
- 19 Q. Did the company ultimately
- 20 reach a decision as to how to best respond
- 21 to the motion?
- 22 A. We ultimately decided to file
- 23 the response which we did requesting a
- 24 transfer of venue to Florida.
- Q. Who else other than yourself

- 1 APPEL DIRECT
- 2 was involved in that deliberative process?
- 3 A. The same individuals from
- 4 management that I mentioned before. That
- 5 would be myself, Peter Lynch, Bennett
- 6 Nussbaum, Jay Skelton, and the same
- 7 advisor group, being Blackstone,
- 8 Crossroads, Skadden Arps. At that point I
- 9 don't think King & Spalding would have
- 10 been involved.
- 11 O. Does the Debtor still believe
- 12 that New York is an appropriate venue?
- 13 A. Yes.
- 14 Q. Why has the Debtor decided to
- 15 now ask this court to transfer these
- 16 proceedings to Jacksonville?
- 17 A. Basically all of the facts that
- 18 caused us to make the initial decision,
- 19 none of them had changed. But there was
- 20 one new intervening subsequent event or
- 21 fact, if you will, which was the filing of
- 22 the motion.
- 23 It was a motion that I think
- 24 purposely contained some very harsh
- 25 language and was picked up that way in the

- 1 APPEL DIRECT
- 2 press. It said things like "fabricating
- 3 venue." It talked about management making
- 4 decisions to hide from creditors. It
- 5 talked about bad faith, references like
- 6 Enron, comparisons like Enron. The press
- 7 asked questions like did we pick New York
- 8 because it was debtor-friendly, because we
- 9 would get larger retention programs,
- 10 because our advisors would make more
- 11 money.
- 12 All of those things were
- 13 inaccurate. None of those things were
- 14 things that we discussed, considered.
- 15 They were just absent. As a result, A, I
- 16 don't want to use the word offensive, but
- 17 it was offensive to the management team.
- 18 Nobody likes to be painted with that kind
- 19 of brush.
- 20 More importantly, you could use
- 21 the word distracting, but damaging, the
- 22 distraction was damaging to the company.
- 23 I had business leaders who travel
- 24 regularly, our CEO saying he gets asked on
- 25 every trip why are we in New York and are

- 1 APPEL DIRECT
- 2 we hiding from something not being in
- 3 Florida. Our HR Group was telling me
- 4 there was a huge awareness within just
- 5 sort of general associates of this issue
- 6 and are we doing something shady.
- 7 Frankly, that was damaging to us.
- 8 As I said before, one of the
- 9 things we thought was important was to
- 10 segregate case management and allow the
- 11 large majority of our associates to focus
- 12 on the business. We were being damaged by
- 13 all of the inaccurate statements that came
- 14 out as a result of that motion. We had
- 15 said all along we would be happy in
- 16 Florida and we weren't hiding from
- 17 anything.
- And, frankly, we needed to stop
- 19 that damage, and actions speak louder than
- 20 words, so the best thing we need to do is
- 21 file the response we did and say we always
- 22 would have been happy in Florida, let's
- 23 move it to Florida.
- Q. Do you believe that moving to
- 25 Florida, to Jacksonville, Florida, will

- 1 APPEL DIRECT
- 2 undo all of the harm that has been caused
- 3 by these charges that were publicized
- 4 against you?
- 5 A. No, we don't. I think once you
- 6 cast those aspersions out in the air,
- 7 there is no way to undo all of it.
- 8 Q. Then tell us why you believe
- 9 that since those charges have now been
- 10 cast, why moving to Jacksonville is better
- 11 for the company in the company's view than
- 12 staying.
- 13 A. All of this is a balance. On
- 14 the one hand, we can stay in New York and
- 15 people can read about a legal decision
- 16 that was entered, or we can come back to
- 17 Jacksonville and physically show people
- 18 that we are there and we have nothing to
- 19 hide. On balance, the latter of those two
- 20 may be more powerful and more effective.
- 21 I think the most important
- 22 thing that can come out of today is for
- 23 our communities and our associates and our
- 24 constituencies to understand after this
- 25 process that we, as a company, did nothing

- 1 APPEL DIRECT
- 2 inappropriate, illegal, unethical, or in
- 3 bad faith. Those kinds of innuendo are
- 4 damaging to our state.
- 5 MR. ZIMMERMAN: No further
- 6 questions, your Honor.
- 7 THE COURT: Okay. Does anyone
- 8 wish to cross-examine Mr. Appel?
- 9 MR. DESPINS: Your Honor, just
- 10 a question. I'm not sure where we are
- 11 procedurally in the sense that it is the
- 12 movant's motion, they tendered stipulated
- 13 facts, but then the Debtor presented a
- 14 witness.
- So are the movants -- is their
- 16 case closed? Where are we in the process?
- 17 I don't want to cross-examine until I know
- 18 where the movants are. First they have to
- 19 put their case on.
- 20 THE COURT: But you don't wait
- 21 for their case to close to cross-examine.
- 22 Are you asking whether the movants want to
- 23 examine on direct?
- MR. DESPINS: That is the first
- 25 question. It is their case to put on

- 1 APPEL DIRECT
- 2 first. Is their case closed?
- 3 THE COURT: Do you want any
- 4 additional direct examination of
- 5 Mr. Appel?
- 6 MR. RUBIN: We would like to
- 7 ask a couple of questions.
- 8 THE COURT: Okay. Why don't
- 9 you go ahead and then we will have
- 10 cross-examination.
- 11 DIRECT EXAMINATION
- 12 BY MR. RUBIN:
- 13 Q. Mr. Appel, in your testimony
- 14 today you indicated that financial
- 15 advisors on behalf of the company talked
- 16 to bondholders and lenders prior to the
- 17 filing of the bankruptcy case in respect
- 18 to the choice of New York as the venue for
- 19 this case; is that not correct?
- 20 A. I said that I believe they did
- 21 speak either directly or indirectly to
- 22 those constituencies or their advisors.
- Q. Did you not in your deposition
- 24 yesterday testify that none of your
- 25 advisors spoke with any of the trade

- 1 APPEL DIRECT
- 2 creditors who are also creditors in this
- 3 case, that the discussion of venue was
- 4 limited to bondholders and lenders?
- 5 A. No, I think what I said
- 6 yesterday is I was unaware whether they
- 7 had spoken to any trade creditors, but
- 8 they very well may have. I don't know of
- 9 that.
- 10 Q. You are not aware of any trade
- 11 creditors that your advisors spoke to in
- 12 respect to the issue of venue prior to the
- 13 filing of the petition, are you?
- 14 A. That's correct.
- 15 Q. I will ask you, sir, have you
- 16 seen the stipulation of facts that has
- 17 been filed this morning?
- 18 A. Yes, I have.
- 19 Q. And you've authorized your
- 20 counsel to execute that stipulation on
- 21 behalf of the company; is that not
- 22 correct?
- 23 A. Yes, I have.
- Q. The facts as stated in the
- 25 stipulation are true and correct to the

- 1 APPEL DIRECT
- 2 best of your knowledge, information, and
- 3 belief; are they not?
- 4 A. To the best of my knowledge,
- 5 information, and belief, yes, they are.
- 6 MR. RUBIN: Now, in addition to
- 7 the stipulation, there were certain
- 8 exhibits introduced into evidence
- 9 yesterday in respect to the deposition,
- 10 Judge, which we would like to make part of
- 11 the record in respect to the stipulation.
- 12 All of the exhibits which we
- 13 wish to introduce, starting with Exhibit 3
- 14 and ending with Exhibit 11, are pleadings
- 15 that have been filed in this case and the
- 16 Court could take judicial knowledge of.
- 17 THE COURT: You don't need to
- 18 introduce those. I will take judicial
- 19 knowledge of them. You can identify them
- 20 for the record.
- 21 Q. First of all, Mr. Appel, you
- 22 did identify for us --
- MR. RUBIN: And if I may
- 24 approach the witness, your Honor?
- 25 THE COURT: Sure.

- 1 APPEL DIRECT
- Q. Mr. Appel, for the record, you
- 3 did identify as an exhibit the articles of
- 4 incorporation of Dixie Stores, Inc.?
- 5 A. I did, yes.
- 6 MR. RUBIN: We offer that.
- 7 Q. You also identified as an
- 8 exhibit to your deposition the petition
- 9 that was filed by Dixie Stores, Inc.; is
- 10 that not correct?
- 11 A. I did.
- 12 O. You then also identified an
- 13 engagement letter dated February the 7th
- 14 by and between Skadden Arps and Winn-Dixie
- 15 Stores, Inc. in respect to the engagement
- 16 of Skadden; did you not?
- 17 A. Yes, sir.
- 18 Q. You did also identify the
- 19 bankruptcy petition of Table Supply Food
- 20 Stores Co., Inc.; is that not correct?
- 21 A. Yes, that's correct.
- Q. You did identify the
- 23 declaration of Bennett L. Nussbaum
- 24 pursuant to Local Bankruptcy Rule 1007-2
- 25 in support of first-day motions and

- 1 APPEL DIRECT
- 2 applications; did you not?
- 3 A. Yes, sir.
- 4 Q. You identified also as an
- 5 exhibit to your deposition the summary of
- 6 the schedules of Winn-Dixie Stores, Inc.;
- 7 is that not correct?
- 8 A. Yes.
- 9 Q. You identified, did you not,
- 10 sir, as part of your deposition testimony
- 11 the motion of Richard J. Ehster and
- 12 Bradley T. Keller to join in the motion of
- 13 Buffalo Rock; is that not correct, sir?
- 14 A. Yes, it is.
- 15 Q. You also identified as an
- 16 exhibit to your deposition a part of the
- 17 schedules of Winn-Dixie Stores, Inc.,
- 18 paragraph 18 of the schedule statement of
- 19 affairs, including the nature, location,
- 20 and name of each business of each Debtor;
- 21 is that not correct?
- 22 A. Schedule 18 of the statement of
- 23 financial affairs, yes.
- Q. You also did identify for the
- 25 purposes of your deposition the Debtors'

- 1 APPEL DIRECT
- 2 response to the motion of Winn-Dixie
- 3 Stores, Inc.?
- 4 A. I believe I did.
- 5 MR. RUBIN: Judge, we offer all
- 6 those. I ask the Court to take judicial
- 7 knowledge of those.
- 8 THE COURT: I will take
- 9 judicial knowledge.
- 10 MR. RUBIN: Thank you, sir.
- 11 Q. You are aware of the fact, are
- 12 you not, sir, that there were also not
- 13 only joinders filed in respect to the
- 14 Buffalo Rock motion, but also joinders
- 15 filed by others in support of Buffalo Rock
- 16 as well as joinders in opposition to the
- 17 motion filed with the Committee? There
- 18 were joinders on both sides?
- 19 A. Yes. I specifically mentioned
- 20 the Creditor Committee because our
- 21 understanding is they act as fiduciaries
- 22 for all creditors.
- MR. RUBIN: Those are all the
- 24 questions. We would like the opportunity
- 25 to argue the stipulation to the Court at

- 1 APPEL DIRECT
- 2 the appropriate time, go through the
- 3 stipulation, and give the Court our
- 4 version of what we think the law is.
- 5 THE COURT: Okay, very well.
- 6 MR. McFARLIN: Your Honor, may
- 7 I ask a couple of questions on direct
- 8 examination before we get to that?
- 9 My name is David McFarlin. We
- 10 are representing a couple of the employee
- 11 creditors and retirees of Winn-Dixie.
- 12 THE COURT: Okay.
- MR. McFARLIN: Just a couple of
- 14 questions, Mr. Appel.
- 15 DIRECT EXAMINATION
- 16 BY MR. McFARLIN:
- 17 Q. You had indicated that employee
- 18 distraction or avoiding employee
- 19 distraction was one of your considerations
- 20 in selecting venue; is that correct?
- 21 A. It was a small factor, but
- 22 sure. We wanted to have our associates
- 23 focused on the task at hand, taking care
- 24 of customers.
- 25 Q. And associates are employees?

- 1 APPEL DIRECT
- 2 A. Yes. We use the term
- 3 associates to refer to employees.
- 4 Q. Are you familiar with the
- 5 Winn-Dixie nonqualified deferred
- 6 compensation plans, in particular a
- 7 management security plan and a
- 8 supplemental retirement plan?
- 9 A. Yes, I am.
- 10 Q. What are those?
- 11 A. They are deferred compensation
- 12 retirement plans.
- Q. Who gets to participate in
- 14 those?
- 15 A. Well, the plans set forth the
- 16 criteria, but, broadly speaking,
- 17 management employees.
- 18 Q. Would you be able to
- 19 participate?
- 20 A. I would.
- 21 Q. Could you tell me approximately
- 22 how many participants are involved in
- those plans?
- 24 A. I'm sorry, I don't know the
- 25 answer to that.

- 1 APPEL DIRECT
- 2 Q. Can you tell me, give or take
- 3 \$50 million, the total amount of the
- 4 obligations of Winn-Dixie under those
- 5 plans?
- 6 A. I apologize, but no, I can't.
- 7 I don't know the number.
- 8 Q. Even give or take \$50 million?
- 9 A. I really don't. If I had an
- 10 opportunity to look at financial
- 11 statements, I'm sure I could derive it,
- 12 but I don't know it sitting here right
- 13 now.
- MR. McFARLIN: Thank you, I
- 15 appreciate it.
- 16 THE COURT: Before we get to
- 17 cross, does anyone else want to ask direct
- 18 questions?
- MR. RUBIN: I have one more
- 20 question, your Honor. May I ask it?
- 21 THE COURT: Yes.
- 22 DIRECT EXAMINATION
- 23 BY MR. RUBIN:
- Q. Mr. Appel, in the stipulation
- 25 your counsel signed, in paragraph 12 it

- 1 APPEL DIRECT
- 2 states "All of the Debtors' employees are
- 3 employed in the southeastern United
- 4 States." You agreed with that statement.
- 5 But the one thing that is
- 6 missing, how many employees are there of
- 7 the company?
- 8 A. I think what I had asked it to
- 9 say is "substantially all." But it is
- 10 substantially all. It may be all. I'm
- 11 not sure. It is roughly 79,000.
- 12 Q. 79,000 employees?
- 13 A. I think that is the right
- 14 number.
- 15 Q. Substantially all of those are
- in the southeastern United States?
- 17 A. I believe that's correct.
- 18 MR. RUBIN: Thank you, Judge.
- 19 That is it.
- MR. MARTIN: Your Honor, Warren
- 21 Martin for Riverdale Farms. I joined in
- 22 the motion. A couple of questions.
- 23 DIRECT EXAMINATION
- 24 BY MR. MARTIN:
- Q. Mr. Appel, you testified quite

- 1 APPEL DIRECT
- 2 clearly that it was not Debtors' intention
- 3 to limit creditor involvement in choosing
- 4 New York as a venue?
- 5 A. Absolutely not, that's correct.
- 6 Q. Does it have that effect,
- 7 though, in any event?
- 8 A. I don't think so.
- 9 Q. How about employees?
- 10 A. Involvement?
- 11 Q. Yes. Let's say you were to
- 12 file a motion affecting employees. Do you
- 13 think employees would show up here in New
- 14 York?
- 15 A. It is undeniable the large
- 16 majority of our associates are in the
- 17 southeast and it would be easier for them
- 18 to be in Jacksonville, marginally easier
- 19 for them to be in Jacksonville than New
- 20 York. That is true. But it would never
- 21 have been our intent to choose New York to
- 22 limit their ability to attend here.
- Q. Would the same go for your
- 24 run-of-the-mill trade creditors such as my
- 25 client, Riverdale Farms, which is located

- 1 APPEL DIRECT
- 2 in Florida?
- 3 A. If your client is located in
- 4 Florida, that would be true. I don't know
- 5 what "run-of-the-mill trade creditors"
- 6 means. So no, I don't think it would
- 7 generally be true of run-of-the-mill trade
- 8 creditors. When we looked at our top 100,
- 9 30 of them had offices in New York and 9
- 10 had offices in Florida.
- MR. MARTIN: No further
- 12 questions.
- MR. HELD: Your Honor, I have a
- 14 couple of questions. I'm Edwin Held on
- 15 behalf of Beaver Street Fisheries.
- 16 DIRECT EXAMINATION
- 17 BY MR. HELD:
- 18 Q. Mr. Appel, are you aware of any
- 19 objections by the members of the Committee
- 20 individually in their capacity as
- 21 creditors to Buffalo Rock's motion for
- 22 change of venue?
- 23 A. I don't think so, no. Are
- 24 there? I don't think so.
- 25 Q. I'm not aware of any.

- 1 APPEL DIRECT
- 2 Are you aware of any members of
- 3 the Committee in their individual capacity
- 4 joining in with the Committee --
- 5 A. Wait, did New Plan file? I
- 6 can't remember. I thought New Plan had
- 7 filed a motion, but I may be wrong.
- 8 MR. DUNNE: Your Honor, I will
- 9 help him out. The clients are listed in
- 10 the relevant pleadings.
- 11 A. I just don't remember, I'm
- 12 sorry.
- Q. With respect to employees,
- 14 isn't it true that more employees are
- 15 located in Jacksonville than in any other
- 16 area of the country?
- 17 A. That may be true. We have a
- 18 substantial store base there and we have
- 19 our corporate office there. But we have
- 20 more stores in Miami. There are a large
- 21 number of employees in Jacksonville. I
- 22 don't know if there are more there than
- 23 anywhere else.
- Q. Do you know approximately how
- 25 many employees are employed in the

- 1 APPEL CROSS
- 2 administrative offices?
- 3 A. A couple of thousand maybe.
- 4 Q. Do you know approximately how
- 5 many employees are employed in the general
- 6 distribution center?
- 7 A. I'm sorry, I don't know.
- 8 Q. Would it be in the hundreds or
- 9 thousands?
- 10 A. My guess is it would be in the
- 11 hundreds, but I really don't know.
- MR. HELD: No further
- 13 questions, your Honor.
- THE COURT: Mr. Despins?
- 15 CROSS-EXAMINATION
- 16 BY MR. DESPINS:
- 17 Q. Good afternoon, Mr. Appel.
- 18 A. Good afternoon.
- MR. DESPINS: May I approach
- 20 the witness with the stipulated facts?
- 21 THE COURT: Yes.
- 22 Q. Just a few questions regarding
- 23 the agreed facts, Mr. Appel.
- The first one, let me direct
- 25 your attention to paragraph 2, which says

- 1 APPEL CROSS
- 2 "Dixie Stores was the first filed
- 3 bankruptcy case, and the Debtors selected
- 4 venue for the bankruptcy cases in New York
- 5 Bankruptcy Court by virtue of their status
- 6 as affiliates of Dixie Stores."
- 7 Two questions regarding this.
- 8 First, there is another debtor called I
- 9 believe Table Supply?
- 10 A. Yes.
- 11 Q. Is it the company's belief that
- 12 that debtor could file on its own in New
- 13 York without relying on the affiliate
- 14 provision of 1408?
- 15 A. Yes.
- 16 Q. So, therefore, when you use the
- 17 word "Debtors" there, it probably should
- 18 read "the Debtors other than Table
- 19 Supply"?
- 20 A. I guess that is technically
- 21 correct, yes.
- 22 Q. The second point is, it says
- 23 "The Debtors selected venue for their main
- 24 bankruptcy cases based on the affiliate
- 25 provision."

- 1 APPEL CROSS
- 2 It could be semantics, but do
- 3 you mean to say there that the Debtors
- 4 relied on that section of 28 USC rather
- 5 than that was the reason why you came to
- 6 New York?
- 7 MR. RUBIN: Objection. The
- 8 document speaks for itself. It has been
- 9 submitted by his counsel.
- 10 MR. DESPINS: I can
- 11 cross-examine him on the intent.
- 12 A. When I read this, and if I read
- 13 this wrong, I'm sorry, "selected" meant
- 14 that was the provision we relied on.
- 15 Absolutely, the reason we, quote, selected
- 16 New York were all of the reasons that I
- 17 talked about before, not a provision in a
- 18 bankruptcy statute.
- 19 Q. I will direct you to paragraph
- 20 5 and 9 of the stipulated facts. Those
- 21 paragraphs are essentially the same,
- 22 except one relates to Dixie Stores, the
- 23 other relates to Table Supply. Both of
- 24 them say that these entities have no
- 25 business operations, no physical presence

- 1 APPEL CROSS
- 2 in New York, no employees, and no
- 3 prepetition liabilities.
- 4 I would like you to focus on
- 5 the words "prepetition liabilities" which
- 6 are repeated in paragraph 5 and paragraph
- 7 9.
- 8 First, a preliminary question,
- 9 are you familiar with the concept of
- 10 control group liability? Do you know what
- 11 that term means?
- 12 A. Yes.
- 13 Q. Can you describe --
- 14 A. In certain circumstances,
- 15 whether with respect to employee benefit
- 16 plans, tax, liability, or otherwise,
- 17 subsidiaries and parent that are part of a
- 18 control group can be jointly liable for
- 19 certain things, certain obligations.
- 20 Q. Do you believe that Dixie
- 21 Stores and Table Supply would both be part
- 22 of the Winn-Dixie control group?
- 23 A. We did not focus on control
- 24 group liabilities when we drafted this.
- 25 But if your question is could there be

- 1 APPEL CROSS
- 2 control group liabilities that Dixie
- 3 Stores, prepetition, could have been
- 4 liable for, I think the answer is probably
- 5 yes.
- 6 Q. Just to be clear, Dixie Stores
- 7 and Table Supply are both 100 percent
- 8 controlled by Winn-Dixie?
- 9 A. Absolutely, they both are.
- 10 Q. Let me direct your attention to
- 11 paragraph 14. It says "All of the
- 12 Debtors' officers and directors and
- 13 management are located in the southeastern
- 14 United States."
- "Located" can have many
- 16 meanings. What did you intend to convey
- 17 by "located"?
- 18 A. I believe all of our officers,
- 19 their primary company office, if you will,
- 20 is in the southeast. For our directors,
- 21 they all either own a home in the
- 22 southeast or have an office in the
- 23 southeast.
- Q. But these directors might very
- 25 well have other homes elsewhere?

- 1 APPEL CROSS
- 2 A. Sure, absolutely.
- 3 Q. For example, isn't it a fact
- 4 that the chief financial officer of the
- 5 company has his primary residence or one
- 6 of his residences in California?
- 7 A. I believe his primary
- 8 residence, his wife and young child live
- 9 in California, and he commutes from time
- 10 to time back and forth. He also has a
- 11 home in Miami.
- 12 Q. Paragraph 16 says "A
- 13 substantial number of the Debtors'
- 14 creditors have offices in the southeastern
- 15 United States."
- 16 Couldn't the same be true of
- 17 the New York area?
- 18 A. Yes. As I said, 30 of our
- 19 largest 100 have offices in the New York
- 20 area.
- 21 Q. Turning to paragraph 18, it
- 22 says that "The Debtors believe that they
- 23 can achieve a successful reorganization in
- 24 the Florida Bankruptcy Court."
- 25 Same question, couldn't the

- 1 APPEL CROSS
- 2 same be true of the Southern District of
- 3 New York Bankruptcy Court?
- 4 A. Yes, absolutely.
- 5 Q. The last paragraph is paragraph
- 6 19, and it says "The Debtors believe that
- 7 it may be less expensive to administer
- 8 these bankruptcy cases in the Florida
- 9 Bankruptcy Court than in the New York
- 10 Bankruptcy Court."
- 11 First question is, is that
- 12 really a statement of intent or goal, or
- 13 do you think it is a fact that it will be
- 14 cheaper if the case is in Florida?
- 15 A. I believe both are true. It is
- 16 a statement of intent and goal, and I do
- 17 believe it is a fact that they may be less
- 18 expensive in Florida than in New York.
- 19 Q. You used the words "may be."
- 20 Actually, the stipulation uses the words
- 21 "may be." So it may not be as well?
- 22 A. Yes. I mean, I don't have a
- 23 crystal ball. There are a lot of things
- 24 that will change. We are going to have
- 25 certain New York advisors who end up

- 1 APPEL CROSS
- 2 having to take trips to Jacksonville that
- 3 they otherwise wouldn't have had to take.
- 4 We will have certain local counsel for the
- 5 company or some of the other
- 6 constituencies that the estate ends up
- 7 paying for. They will add local counsel
- 8 in Florida.
- 9 When I looked at it from the
- 10 company's perspective, I tried to decide,
- 11 whether through thoughtful delegation of
- 12 assignment and Skadden rates and local
- 13 Florida counsel rates, I reached the
- 14 conclusion I very well might be able to
- 15 manage the case in such a way that the
- 16 overall expense would be lower in Florida
- 17 than in New York.
- 18 Q. What kind of analysis have you
- 19 done to reach that conclusion?
- 20 A. Back of the napkin. You know,
- 21 I've looked -- I know what it costs to fly
- 22 here. I know what my New York lawyer,
- 23 sort of what the range and average rates
- 24 are. I know what quality local counsel in
- 25 Florida, what the range and average rates

- 1 APPEL CROSS
- 2 are. I took a look at some of the
- 3 activities and tried to decide what I
- 4 might be comfortable letting Florida
- 5 counsel run lead in. I tried to think
- 6 about what percent of the case that might
- 7 be, what average case fees are.
- 8 Like I said, I don't have a
- 9 crystal ball, but I did the best that I
- 10 could to try to think about how I would
- 11 manage fees appropriately for the benefit
- 12 of the estate.
- 13 Q. But your back of the napkin
- 14 analysis, did it focus on the Debtors'
- 15 side of professionals?
- 16 A. Yes, that is the only thing
- 17 that I'm really aware of, is the Debtors'
- 18 side.
- 19 Q. But you are aware that the
- 20 Committee has its own set of
- 21 professionals, correct?
- 22 A. Absolutely. And I'm assuming
- 23 that the Committee would equally try to
- 24 manage expense and utilize lower-cost
- 25 providers for servicers that are

- 1 APPEL CROSS
- 2 appropriate.
- 3 Q. But you have no control over
- 4 that part, as the company?
- 5 A. I don't know what control I
- 6 have over -- I don't know what I get to
- 7 say about fee applications that the estate
- 8 pays for from non-company advisors.
- 9 Q. What about the banks, the banks
- 10 have counsel?
- 11 A. Yes.
- 12 Q. And the company reimburses the
- 13 banks for their cost of counsel, correct?
- 14 A. It is absolutely fair to say
- 15 that my back of the napkin analysis was
- 16 based on company cost, and I am aware that
- 17 there are other parties that would have
- 18 other costs. That is why, at the end of
- 19 the day, it says "may."
- 20 As you said, that would be my
- 21 intent to try to accomplish that. We will
- 22 never know, because we will be in one
- 23 place or the other. We won't be in both.
- 24 We will never get to look back, I think,
- 25 unless you have something in mind that I

- 1 APPEL CROSS
- 2 can't conceive of right now. I'm not
- 3 trying to be difficult.
- 4 Q. Let's talk about the employees
- 5 for a second.
- If the employees were able to
- 7 participate in court hearings by
- 8 conference call, by phone, do you think
- 9 that that would minimize this issue of
- 10 convenience to the employees?
- 11 A. Surely if you can participate
- 12 by conference call, then that is helpful,
- 13 sure.
- 14 Q. Are you aware that is what is
- 15 done in the Southern District of New York
- 16 for the other large cases?
- 17 A. Specifically with respect to
- 18 employees, I wasn't aware of that. I'm
- 19 aware of the fact that we have
- 20 participated in a number of meetings with
- 21 various creditors, and here I assume we
- 22 are talking about employees that are
- 23 creditors, which is by no means all of our
- 24 employees, the large majority of whom,
- 25 under our first-day motions, we were able

- 1 APPEL CROSS
- 2 to pay their prepetition claims. And the
- 3 large majority of our associates -- that
- 4 is just the term we use, I apologize, it
- 5 is a habit -- won't be creditors.
- 6 But I have participated in
- 7 meetings here in New York with creditors
- 8 and had various creditors and their
- 9 representatives participate
- 10 telephonically.
- 11 Q. Have you ever had any contacts
- 12 with representatives from the movant,
- 13 Buffalo Rock?
- 14 A. Yes, I have.
- 15 Q. Can you describe in what
- 16 context?
- 17 A. Sure. I had a telephone
- 18 conversation with the general counsel of
- 19 Buffalo Rock shortly after their motion
- 20 was filed.
- Q. How did that come about? Was
- 22 it telephonic?
- 23 A. It was a telephone call. I
- 24 actually was here in New York at the time.
- 25 I took it from Skadden Arps' office.

- 1 APPEL CROSS
- Q. Who was the representative from
- 3 Buffalo Rock that you talked to?
- 4 A. The general counsel of the
- 5 company.
- 6 Q. Do you recall the general
- 7 counsel's name?
- 8 A. I apologize, I should, but I
- 9 don't have it at the tip of my tongue.
- 10 Q. Who initiated the call?
- 11 A. I called him.
- 12 Q. After pleasantries were
- 13 exchanged, I assume, what did you tell
- 14 him?
- 15 A. Essentially I said a
- 16 two-sentence summary of a lot of what I
- 17 said today. I said "We chose New York
- 18 because we thought it would be more
- 19 convenient for the creditors, not because
- 20 we were trying to hide from any creditors.
- 21 We were taken aback by the severity of the
- 22 language that you used, and we would like
- 23 to understand why you did what you did and
- 24 where we are going to go from here."
- Q. What was the response from the

- 1 APPEL CROSS
- 2 general counsel of the movant?
- 3 A. We talked back and forth for a
- 4 little while, and ultimately he indicated
- 5 that they had, I don't know whether he had
- 6 come or his outside advisors, but Buffalo
- 7 Rock had been represented at the Creditor
- 8 Committee formation meeting, I think that
- 9 is the appropriate term for it, here in
- 10 New York, and that they did not feel that
- 11 they had been treated appropriately.
- 12 They were disappointed that
- 13 they were not on the Creditor Committee.
- 14 They were concerned about their ability to
- 15 have access to the matter in New York.
- Q. Was the statement made, and I'm
- 17 going to read from your deposition
- 18 yesterday, by the general counsel of
- 19 Buffalo Rock, something to the effect of
- 20 "We can be in Jacksonville, we can be in
- 21 New York, we just want to be on the
- 22 Creditors Committee"?
- 23 A. Yes. When he said "We can be
- 24 in Jacksonville or we can be in New York,"
- 25 or whenever he said "Jacksonville is okay,

- 1 APPEL CROSS
- 2 New York is even better, " and he said "We
- 3 just want to be on the Creditor
- 4 Committee, " I remember it distinctly,
- 5 because, A, it was the last sentence of
- 6 the call. It was sort of the summary of
- 7 the call, if you will.
- B, because, frankly, it was a
- 9 little bit difficult to hear. We had been
- 10 dealing for several days with the rhetoric
- 11 of that motion, with the publicity
- 12 fallout, with feeling like we were being
- 13 painted by doing something in bad faith.
- 14 And, you know, I will admit to not being
- 15 pleased to hear that at the end of the day
- 16 they didn't appear to care about the
- 17 underlying issue very much.
- 18 Q. In fact, didn't that general
- 19 counsel for Buffalo Rock state something
- 20 to the effect that if they can be on the
- 21 Creditors Committee, this motion would go
- 22 away?
- MR. RUBIN: Your Honor, I
- 24 object on the basis of Rule 408 of the
- 25 Federal Rules of Evidence. That would be

1	APPEL - CROSS
2	settlement negotiations between the
3	parties and inadmissible into evidence as
4	to what would cause the motion to be
5	withdrawn, if it was withdrawn.
6	MR. DESPINS: Your Honor, if I
7	may be heard on this issue.
8	408 says that you cannot put on
9	evidence to prove liability or the
10	weakness of the claim. The claim at issue
11	here is whether venue should be changed.
12	So if the general counsel of Buffalo Rock
13	told Mr. Appel "We think our basis to
14	change venue is weak, we don't have a good
15	case," that couldn't come in as part of
16	the settlement discussion. That is not
17	the case here. We are trying to put this
18	in to show intent. Our view, frankly, is
19	it is incredibly improper to use a motion
20	to change venue to essentially circumvent
21	the U.S. Trustee's decision to appoint or
22	not to appoint somebody to the Committee.
23	In fact, Judge Gonzalez, in the

WorldCom decision, reached a similar

conclusion of 408 on different facts. But

24

1	APPEL -	CROSS

- 2 in that case the taxing authorities moved
- 3 to disqualify the debtors' accountants.
- 4 That threat came in the context of
- 5 settlement discussion about the merits of
- 6 the taxing authorities' claims. When the
- 7 debtor tried to put on evidence of that
- 8 threat, the taxing authorities said "Oh,
- 9 408, settlement privilege, we can't use
- 10 that." Judge Gonzalez said "No, this has
- 11 nothing to do with the merit of the
- 12 claims. It has to do with why this motion
- 13 to disqualify the accountants was brought
- 14 by the taxing authorities."
- 15 It is exactly the same issue
- 16 here. That is why we should be hearing
- 17 from the witness what the answer was.
- 18 THE COURT: I agree with that.
- 19 The objection is overruled. I think that,
- 20 again, Buffalo Rock, I fully believe that
- 21 the objection is meritorious, but I don't
- 22 believe the question goes to that issue.
- Q. Let me restate the question.
- 24 Was there a statement from the
- 25 representative of Buffalo Rock in that

- 1 APPEL CROSS
- 2 conversation, to the effect, not
- 3 literally, but if they were placed on the
- 4 Creditors Committee, this motion to change
- 5 venue would go away?
- 6 A. First of all, for whatever it
- 7 is worth, I didn't think of the
- 8 conversation I had as settlement
- 9 discussions. I always prefaced that in
- 10 the discussions.
- 11 The answer to your question is
- 12 yes. Because they had indicated that they
- 13 were frustrated and didn't think they
- 14 would get transparency in the matter in
- 15 New York, I said to them there were
- 16 certain things that were under our
- 17 control. "If we agree to have regular
- 18 conversations, whether it is general
- 19 counsel to general counsel, CFO to CFO,
- 20 would that help you?"
- 21 Over the course of the
- 22 conversation, that evolved into
- 23 essentially a three-tier discussion. "If
- 24 we are on the Creditor Committee and have
- 25 a vote, we are done. If we are on the

24

25

here, and I said yes.

So I think the answer to that

1	APPEL - CROSS
2	Creditor Committee and we don't have a
3	vote, I can't tell you we are done, but I
4	think I can sell that. And informal
5	discussions aren't going to cut it."
6	Q. Let's focus for a minute on the
7	company's decision to not object to a
8	change of venue to Florida, which was
9	already explored on direct, but I will
10	spend a minute on it.
11	Would it be fair to say that if
12	the negative PR aspects, public relation
13	aspects, of this whole motion to change
14	venue could be removed, that the company
15	would be satisfied with staying in New
16	York?
17	A. If they could be removed?
18	Q. Yes, if they could be undone
19	somehow. I'm not saying that they can.
20	A. You asked me before whether I
21	thought, if the statement in the
22	stipulation said New York instead of
23	Florida, could we successfully reorganize

- 1 APPEL CROSS
- 2 is definitely yes, unless I'm
- 3 misunderstanding the question.
- 4 Q. The next question is, to a
- 5 certain extent the negative PR, the
- 6 negative public relations, is something
- 7 that cannot be undone, you've already
- 8 received that?
- 9 A. Correct, it can't be fully
- 10 undone.
- 11 Q. Presumably there are two things
- 12 the Court can do with this current motion,
- 13 either grant it, meaning transfer the case
- 14 to Florida, and would that undo all the
- 15 negative PR that you've suffered?
- 16 A. All, no.
- 17 Q. And the Court could also decide
- 18 to retain the case, saying that the case
- 19 is properly venued here?
- 20 A. Yes.
- Q. If the Court did find the case
- 22 was properly venued here, would that go a
- 23 long way to defuse all this negative
- 24 publicity?
- 25 A. Sure. I assume the finding

- 1 APPEL REDIRECT
- 2 that it was properly venued here, that
- 3 would mean we as a company complied with
- 4 the law in choosing venue and never acted
- 5 in bad faith, that would go a long way
- 6 towards helping us, undoing the damage
- 7 that has been done.
- 8 Q. We hear that loud and clear.
- 9 A. That is very important to us.
- 10 MR. DESPINS: Your Honor, if I
- 11 can just talk to my clients for one
- 12 minute.
- 13 THE COURT: Okay.
- 14 (Pause.)
- MR. DESPINS: That is all we
- 16 have, your Honor.
- 17 THE COURT: Any redirect?
- 18 MR. RUBIN: Just a couple of
- 19 questions, if I may, your Honor.
- 20 REDIRECT EXAMINATION
- 21 BY MR. RUBIN:
- Q. Mr. Appel, how many stores of
- 23 Winn-Dixie Stores, Inc. are located in the
- 24 State of Florida?
- 25 A. Somewhere in the low 400's. I

- 1 APPEL REDIRECT
- 2 don't have the exact number.
- 3 Q. How many stores are operating
- 4 today all throughout the southeastern
- 5 United States?
- 6 A. Around 920. So call it 45
- 7 percent, 40, 45 percent, something like
- 8 that, are in Florida.
- 9 Q. Do you have an estimate as to
- 10 how many employees are also in the State
- 11 of Florida?
- 12 A. Round numbers, I would say
- 13 maybe slightly more than the percentage of
- 14 stores. So call it 50.
- Q. Approximately 50,000?
- 16 A. 50 percent of the 80,000. If
- 17 40 or 45 percent of the stores and then
- 18 our corporate offices -- I would assume it
- 19 is slightly more -- a slightly larger
- 20 percent of our associates are in our
- 21 stores. So call it half.
- Q. Would it be fair to say there
- 23 are approximately 40,000 employees located
- 24 in the State of Florida in all different
- 25 capacities?

- 1 APPEL REDIRECT
- 2 A. Back of the napkin math, yes, I
- 3 think that is probably pretty close.
- 4 Q. All right. One other question,
- 5 then.
- 6 Based on the questions that
- 7 Mr. Held asked you in respect to employee
- 8 participation in the case, the employees
- 9 by and large are nonunion; is that not
- 10 correct?
- 11 A. All of our U.S. employees are
- 12 nonunion.
- 13 Q. So they are not organized with
- 14 union representation in that fashion?
- 15 A. You are correct.
- 16 Q. One last question.
- 17 You have made an investigation
- 18 as to the hourly rates for your counsel in
- 19 Florida, and you testified yesterday that
- 20 in some instances the hourly rates of
- 21 Florida counsel would be half of those of
- 22 Skadden; is that correct?
- 23 A. It is close to half, yes.
- MR. RUBIN: That is all, Judge.
- 25 Thank you.

- 1 APPEL REDIRECT
- 2 MR. MARTIN: Your Honor, Warren
- 3 Martin, attorney for Riverdale Farms.
- 4 REDIRECT EXAMINATION
- 5 BY MR. MARTIN:
- 6 Q. Mr. Appel, you attended the
- 7 organizational meeting up here in New York
- 8 for creditors, to form the Creditors
- 9 Committee?
- 10 A. Yes, I did.
- 11 Q. The next day, Winn-Dixie held a
- 12 meeting in Jacksonville for creditors; is
- 13 that correct? On or about the next day,
- 14 the next couple of days?
- 15 A. The day after the meeting for
- 16 the formation of the Creditors Committee,
- 17 we held a meeting for creditors in
- 18 Jacksonville?
- 19 Q. Yes. Are you aware of that?
- 20 A. I don't think so. Shortly
- 21 after -- either shortly before or shortly
- 22 after the formation meeting, there was a
- 23 meeting in Orlando that was prescheduled
- 24 and we do sort of every quarter or every
- 25 six months at the request of a vendor

- 1 APPEL REDIRECT
- 2 trade group. I think it is mostly health
- 3 and beauty, but whoever they are, that
- 4 many of our major vendors are in that
- 5 trade group. We meet with them on a
- 6 regular basis.
- 7 We did have a meeting with them
- 8 at that time, but it wasn't timed to be
- 9 coincident with that Creditors Committee
- 10 meeting. In fact, it had been scheduled
- 11 for earlier and we delayed it for a week
- 12 and a half if I remember correctly.
- Q. And you were at that meeting in
- 14 Orlando?
- 15 A. No, I was not.
- 16 Q. Are you aware as to how many
- 17 creditors attended that meeting?
- 18 A. I had heard that it was a
- 19 relatively small number from what the
- 20 normal attendance was, but I'm not
- 21 certain.
- Q. If I said 100, would that sound
- 23 about right?
- A. No. I thought it was a much,
- 25 much smaller number. But I really don't

- 1 APPEL REDIRECT
- 2 know. I wasn't there. I thought it was
- 3 less than 20.
- 4 The recollection I got from our
- 5 CFO who went was it was much smaller than
- 6 previous times. I had been there once
- 7 before and there were about two dozen
- 8 people in the room. But I don't know how
- 9 many people were there.
- 10 Q. One other question.
- 11 Did I or any representative of
- 12 Riverdale Farms tell you that if we were
- 13 on the Creditors Committee we would
- 14 withdraw our joinder in the motion?
- 15 A. Absolutely not.
- MR. MARTIN: Thank you. No
- 17 further questions.
- 18 MR. McFARLIN: I have a couple
- 19 of questions.
- 20 REDIRECT EXAMINATION
- 21 BY MR. McFARLIN:
- Q. Mr. Appel, are you familiar
- 23 with avoidance actions in Chapter 11's or
- 24 bankruptcy in general?
- 25 A. I'm sorry, I'm not.

- 1 APPEL REDIRECT
- 2 Q. Are you familiar with
- 3 preference actions?
- 4 A. Generally I'm aware of the
- 5 preference concept.
- 6 Q. Correct me if I am wrong, it
- 7 was hard to hear, I believe your testimony
- 8 was you did participate in the preparation
- 9 of the Debtors' schedules and statement of
- 10 affairs?
- 11 A. Yes, that's correct.
- 12 Q. With respect to payments to
- 13 creditors that is referred to in paragraph
- 14 3 of the statement of affairs, are you
- 15 familiar with the number of payments that
- 16 were actually made and the number of pages
- 17 as referred to in the statement of
- 18 affairs?
- 19 A. I don't have that in front of
- 20 me. I don't have it memorized.
- 21 Q. The statement of affairs sets
- 22 forth the list of payments as voluminous
- 23 in nature, consisting of approximately
- 24 76,000 entries on 2,000 pages. It would
- 25 be too burdensome to attach everything,

- 1 APPEL REDIRECT
- 2 etc.
- 3 A. That is in a three-month period
- 4 prior to filing?
- 5 Q. Yes
- 6 A. I'm generally aware of that.
- 7 Q. With respect to these payments
- 8 and with respect to preferences, wouldn't
- 9 it also be true that the payments within
- 10 90 days may trigger certain preference
- 11 litigation?
- 12 A. We believe we were solvent in
- 13 that time period.
- 14 Q. You acknowledge solvency during
- 15 that time period?
- 16 A. I'm sorry?
- 17 MR. DUNNE: Your Honor, I
- 18 object to trying to get any testimony out
- 19 as to solvency within the 90 days prior.
- 20 MR. McFARLIN: I haven't asked
- 21 for solvency.
- 22 THE COURT: Do you want to
- 23 reask your question?
- MR. McFARLIN: I will rephrase
- 25 it.

1 4	APPEL -	REDIRECT
-----	---------	----------

- Q. With respect to a situation
- 3 where the Debtors are insolvent and there
- 4 are approximately 76,000 payments made,
- 5 wouldn't you agree that the number of
- 6 preference-type actions either in the way
- 7 of demands or actual adversary proceedings
- 8 or lawsuits would be numerous?
- 9 MR. ZIMMERMAN: Objection. A,
- 10 this calls for a legal conclusion. B, we
- 11 don't know the facts or nature of these
- 12 cases. C, you don't need testimony about
- 13 preference. I don't see what the
- 14 relevance of any of this is.
- 15 THE COURT: Are you just really
- 16 pointing out that there are listed
- 17 potentially 76,000 claims?
- 18 MR. McFARLIN: I was leading up
- 19 to that the witness' books and records --
- 20 THE COURT: I will take
- 21 judicial notice of that.
- MR. McFARLIN: I have no
- 23 further questions.
- 24 MR. DESPINS: Just a very quick
- 25 question.

- 1 APPEL RECROSS
- 2 RECROSS-EXAMINATION
- 3 BY MR. DESPINS:
- 4 Q. You've done no solvency or
- 5 insolvency analysis on this company, have
- 6 you?
- 7 A. No, I haven't.
- 8 Q. Sort of back of the napkin
- 9 analysis, do you know what the full fare
- 10 coach airfare is from New York to
- 11 Jacksonville?
- 12 A. It depends on when you book it,
- 13 but it is anywhere --
- 14 Q. I'm talking full fare, no
- 15 restrictions.
- 16 A. It is slightly more than
- 17 \$1,000, I believe.
- 18 Q. What about a hotel in
- 19 Jacksonville, ballpark?
- 20 A. They are a lot less expensive
- 21 than here. It is less than \$100.
- Q. Let me make it easier for you.
- 23 The hotel where Skadden is staying.
- 24 A. The nicest hotel -- no, I won't
- 25 make a joke at Skadden's expense. It is

1 2 probably \$100, in all seriousness. 3 MR. DESPINS: Thank you. 4 THE COURT: You could step 5 down. Are there other witnesses that 6 7 are anticipated to be called? 8 MR. ZIMMERMAN: None for the 9 Debtor. 10 MR. RUBIN: None, your Honor. 11 THE COURT: It is 10 to 2. I 12 think we could use a lunch break, at least 13 I could. Why don't we return about 20 of 14 3. (Luncheon recess from 1:50 p.m. 15 16 through 2:43 p.m.) THE COURT: We are back on the 17 record in Winn-Dixie. We will proceed 18 19 with oral argument. 20 MR. ZIMMERMAN: I'm the culprit 21 for the scheduling conflict, so Mr. Rubin 22 has been kind enough to let me go first. 23 To make something clear, there was some cross-examination before about Debtor no 24

longer opposing Buffalo Rock's motion.

- 2 That is true, but it is beyond that. The
- 3 Debtors are affirmatively seeking a
- 4 transfer to Jacksonville.
- If I may, I would like to
- 6 briefly address two topics. First, the
- 7 propriety of New York ab initio, and,
- 8 second, what led the Debtors to now seek
- 9 to go to Jacksonville. The fact record
- 10 now is closed. The evidence is undisputed
- 11 that there wasn't a scintilla of bad faith
- 12 here. There was never an intention to
- 13 somehow evade or run away from
- 14 Jacksonville. In fact, it is directly to
- 15 the contrary. This is a well-reputed
- 16 company. Terrific goodwill, philanthropic
- 17 founders. The last thing they would need
- 18 to do is escape Jacksonville.
- 19 Nor is there evidence that
- 20 there was an effort to pick a forum that
- 21 would inconvenience creditors. The
- 22 unrebutted evidence is directly to the
- 23 contrary. There was a careful business
- 24 judgment analysis by management weighing
- 25 the same types of factors the Court does.

25

1 2 On balance, there is one thing that is 3 indisputable, there is not a forum in the 4 country that every creditor group and 5 every constituency is going to agree to. That is off the table. The issue is which 6 7 forum can maximize the conveniences of as 8 many critical players as you can and 9 facilitate the successful reorganization of the company. The record is what it is. 10 11 There are creditors in the southeast. 12 There are substantial participants in this 13 process in New York and the tristate area. 14 Based on their own judgment, 15 their analysis of the issues, the advice of their expert advisors, based on actual 16 17 experience and contacts with prospective creditors and prospective participants, 18 19 the conclusion was reached New York was 20 the appropriate forum. Did they solicit 21 trade creditors' views? Of course not. A 22 debtor is not going to go to their trade 23 creditors and say "We are going to file for bankruptcy, where would you like us to 24

file?" Some things are best left to

1

20

21

22

23

24

25

2 managerial discretion. The only thing that is left on 3 4 the argument by Buffalo Rock that this was 5 improperly selected for a bad purpose is rhetoric. There is no evidence. They had 6 7 ample opportunity yesterday to cross-examine and they established nothing 8 9 in that. They had ample opportunity to today. There is not a shred of evidence 10 11 supporting that allegation. Nor do they 12 dispute nor can they dispute that venue 13 was absolutely appropriate under the four corners of this statute. That is not an 14 15 issue. The only way they get out of that is to ask this court, somehow using its 16 17 equitable powers under Section 105, to find not only that despite the fact that 18 19 venue is undeniably within the four

corners of this statute and despite the

fact that the evidence is uncontroverted

should bend over backwards to transfer it

and find bad faith on those grounds. That

makes absolutely no sense. It would be a

that it was a good-faith decision, you

1

17

18

19

20

21

22

23

24

25

2 perversion of Section 105. 105 leads inescapably to a different conclusion. 3 4 This was a good-faith finding. 5 The one case I would cite on this proposition, Judge, because it is a 6 7 Second Circuit Court of Appeals case, is 8 Capitol Motor against LeBlanc, 201 F.2d 9 356, where a company transferred its stock to another company for the sole purpose of 10 11 becoming a subsidiary so it can then latch 12 on to the other company's bankruptcy 13 filing. That was done on the eve of filing, and then both companies, within 14 15 minutes of each other, filed for 16 bankruptcy.

The Second Circuit rejected a

bad-faith argument because they said it

fit within the technical requirements of

the statute. The subsidiary can file

where its parent does. There was a

legitimate potential reorganization.

creditors. That was the bad faith, if

there was going to be one, frustrating

There was no effort to frustrate

25

1 2 creditors. On those grounds, they found no bad faith. In fact, the stock transfer 3 4 in that case was unlawful because it 5 violated a stock transfer restriction. and, nevertheless, the Second Circuit said 6 7 it is not bad faith. Here it is the opposite, there 8 9 is no unlawful activity whatsoever. Under the Second Circuit law, clearly this is an 10 11 appropriate venue, no bad faith. So why 12 are we joining, then, in the motion? And 13 this was clearly a long, careful decision, 14 and with all due respect, you can take 15 judicial notice of the fact that after 16 everything that has gone on to date, the 17 last thing the Debtors wanted to do is join in a motion with Buffalo Rock. 18 19 But here are the facts. 20 Buffalo Rock filed its papers. The 21 bad-faith allegation, the escaping 22 Jacksonville, frustrating creditors, was 23 all over the papers. As undoubtedly could not have been a surprise to them, it was 24

picked up by the press. The creditors, I

believe the Committee, in their

- 3 opposition, says that since the Debtors
- 4 selected New York and since the Debtors
- 5 now want to move, we have the burden of
- 6 showing some change that occurred
- 7 post-filing. Without debating whether
- 8 that is the right standard or not, let's
- 9 apply that standard. The testimony is
- 10 clear, there was a substantial and
- 11 dramatic change. That was Buffalo Rock's
- 12 filing. For better or worse, because you
- 13 don't have to plead evidence, you can
- 14 basically say whatever you want, and that
- 15 is apparently what they did. Without any
- 16 evidence, it is all over the press.
- 17 The fact is the testimony is,
- 18 again, undisputed, that caused real
- 19 serious, tangible harm to this company.
- 20 People in the field are getting constant
- 21 feedback from associates, employees. They
- 22 are being deluged with these problems.
- 23 And people are wondering just what the
- 24 heck went on here, why did this company do
- 25 this, are these charges true? And can the

1

Debtors engage in a press campaign? Sure.

Can they benefit from a finding by this

court that they acted totally appropriate

at all times? Absolutely. I think the

- 6 testimony was clear, that would go, quote,
- 7 a long way. But the problem is that
- 8 doesn't take us where they need to go.
- 9 I think Mr. Appel made it
- 10 clear, his words were eloquent, actions
- 11 speak louder than words. Do the Debtors
- 12 believe they can have a successful
- 13 reorganization in New York? Absolutely.
- 14 They filed here. Do they believe they can
- 15 have a successful reorganization in
- 16 Florida? Absolutely. The problem is once
- 17 the courtroom process is over and there is
- 18 hopefully a successful reorganization,
- 19 life goes on. That is the period of time,
- 20 that is the event that we have to plan for
- 21 now. And the Debtors, who know their
- 22 constituencies and know their community
- 23 better than anybody else in this
- 24 courtroom, in their business judgment have
- 25 made a conclusion they need not only to

1 2 take the stand here and swear under oath 3 to disavow those baseless charges of bad 4 faith, they need to do everything they can 5 proactively to show that they are perfectly happy to go to Jacksonville. 6 7 They were happy to commence in 8 Jacksonville, but on balance determined it 9 would be better for all involved to go to 10 New York. 11 But they need to show their 12 constituencies that not only can they 13 swear to the truth, but they can act on it, and they affirmatively are joining and 14 15 requesting that this court, for all the reasons that I discussed and for the 16 testimony, the unrebutted sworn testimony, 17 that the best interests of this estate 18 would be to move this case to 19 20 Jacksonville. 21 Thank you. 22 MR. RUBIN: Would you like for 23 us to go next, your Honor? 24 THE COURT: Yes. 25 MR. RUBIN: Your Honor, we

1 2 appreciate the opportunity to be heard this afternoon and a bit of this morning. 3 4 We stand by the motion which we 5 filed, the cases which we've cited and the facts which we have articulated in that 6 7 motion, and the response which we filed. 8 But, more importantly, we stand by the 9 stipulation of facts which we filed earlier today with the Court. And 10 11 although we appreciate the fact that the 12 Debtor consents and we think that is 13 extremely important that the Debtors' 14 wishes be adhered to in respect to moving 15 the case to Jacksonville, we also believe 16 that the facts as alleged in the 17 stipulation point out the motion papers that we filed were absolutely correct, as 18 19 well as the response, that venue was 20 manufactured here in the Southern District 21 of New York by the actions taken by the 22 Debtor in respect to the filing of these 23 cases. However you want to characterize them, that is up to the Court to 24 25 characterize it. The facts are pretty

- 2 clear, they are pretty salient.
- 3 First of all, on February the
- 4 21st these cases were filed. There are 24
- 5 cases in all. 19 of those cases are
- 6 Florida corporations. What was the nexus
- 7 between New York and these debtors? That
- 8 nexus was created on February the 9th,
- 9 2005, some 12 days before the filing of
- 10 the petition, by the incorporation of a
- 11 company known as Dixie Stores, Inc., a New
- 12 York corporation which came into existence
- on the 9th and did not exist prior to that
- 14 date. It is clear also from the
- 15 stipulation that Dixie Stores has no
- 16 prepetition creditors. Dixie Stores has
- 17 no assets except for a \$100,000 bank
- 18 account which is at the Wachovia Bank here
- 19 in New York. How did that bank account
- 20 come into existence? That money was
- 21 either wire-transferred or deposited by
- 22 Winn-Dixie Stores itself to that bank
- 23 account. That happened on or about
- 24 February 12th. So there was absolutely no
- 25 nexus between these debtors and the State

25

1 2 of New York. 3 There is no physical presence 4 of Dixie Stores in the State of New York 5 other than the bank account. Paragraph 6 of the stipulation is clear. The Debtor 6 7 and the movant stipulate that DSI, Dixie 8 Stores, Inc., was formed solely to 9 establish venue in the New York Bankruptcy Court. The testimony was clear, and 10 11 substantially clear from the witness this 12 morning, that there are approximately 13 80,000 employees, over 40,000 of them are located in the State of Florida, that 40 14 15 percent of the stores of the Debtor are located in the State of Florida, that all 16 17 of the management of the Debtor is located in the State of Florida, that all of the 18 19 substantial assets of the Debtor are 20 located in the southeastern United States, 21 Alabama, Mississippi, Georgia, Florida, 22 North and South Carolina, etc., Louisiana. 23 The second hook for venue, on or about February 12th, 2005, Table 24

Supply, a Florida corporation, not

1 2 qualified to do business in the State of New York, established a bank account at 3 4 Wachovia Bank here in New York City. 5 Where did that money come from? That 6 money came from Winn-Dixie Stores, Inc. 7 So what is the nexus, then, after the establishment of that bank 8 9 account, between New York and this debtor? The nexus is approximately \$200,000 in 10 11 assets as opposed to the total amount of 12 assets of the Debtor in accordance with 13 its summary of schedules of an amount of \$1,724,693,681.28. My math has always 14 15 been paltry and poor, but we have tried to calculate that, and we believe that the 16 17 \$200,000 worth of deposits in the State of New York represent 1/100 of 1 percent of 18 19 the total assets of this debtor. 20 It is telling in paragraph 10 21 of the stipulation that the Table Supply 22 bank account was created solely to sustain 23 venue in the New York Bankruptcy Court. Substantially all of the Debtors' assets 24 other than the DSI bank account and this 25

25

1 2 Table Supply bank account are located in 3 the southeastern United States. That is 4 paragraph 11. 5 Paragraph 12, all of the 6 Debtors' employees are employed in the 7 southeastern United States. The Debtors' 8 books and records, including those of 9 Table Supply and Dixie Stores, are located in Jacksonville, Florida, paragraph 13 of 10 11 the stipulation. All of the Debtors' 12 officers and directors and management are 13 located in the southeastern United States, paragraph 14. 15, all of the Debtors' 14 15 corporate decision-making occurs in Jacksonville, Florida. The Debtors 16 consent in paragraph 17. In paragraph 18, 17 the Debtors believe they could achieve a 18 19 successful reorganization in the Florida 20 Bankruptcy Court. In paragraph 19, the 21 Debtors believe it may be less expensive 22 to administer the case. 23 Your Honor, this is clearly a case that is governed by 28 USC Section 24

1408, subparagraph 1. Venue was

1 manufactured. This is blatant forum 2 3 shopping by this debtor in the filing of 4 these cases in the Southern District of 5 New York. We believe that if you take 6 those facts as you see them, then both the 7 Table Supply and the Dixie Stores cases 8 are subject to dismissal. There is no 9 possibility of a reorganization of Dixie Stores. It has no business. There is no 10 11 possibility of a reorganization of Table 12 Supply. It hasn't operated, in accordance 13 with the papers here, at least since 2002. We believe that the Court 14 15 should transfer these cases to the Bankruptcy Court for the Middle District 16 of Florida located in the Jacksonville 17 Division because they should have never 18 19 been filed here in the first place. They 20 are not properly filed here. They are 21 subject to 1408, subparagraph 1. This was 22 a bad-faith filing and it should be moved. 23 Thank you. 24 THE COURT: When you say 1408, 25 subparagraph 1, what, in effect, are you

1 2 referring to that fits into that section? MR. RUBIN: That the assets 3 4 were not here in a greater portion of the 5 last 180 days prior to the filing of the bankruptcy. There is no connection 6 7 whatsoever --THE COURT: Doesn't the statute 8 9 actually say "or such lesser amount"? MR. RUBIN: Yes. These were 10 11 fabricated situations where these cases 12 should be transferred, your Honor. This 13 was manufactured venue. 14 THE COURT: I'm just trying to 15 focus on the statute. MR. RUBIN: And the second 16 basis for transfer of course is 1412, 17 convenience of the parties, and justice 18 19 requires that the cases be transferred. 20 We have gone through the litany of those 21 items with employees, creditors, etc. I 22 think in either basis the Court can transfer this case. 23 24 THE COURT: Do any of the other people who joined in the motion want to 25

1 2 speak? MR. McFARLIN: Yes, your Honor. 3 4 Your Honor, I'm David McFarlin. 5 I think everyone agrees that we 6 have a perception problem here with the 7 filing of this case. I guess what 8 happened here is we disagree on who 9 created the problem. The Committee would argue that Buffalo Rock has created this 10 11 perception problem by objecting and 12 seeking to transfer venue, and we would 13 join with Buffalo Rock in suggesting that 14 the problem was created by the Debtor in 15 filing this bankruptcy case in a distant forum with no meaningful connection to its 16 17 base of operation. 18 My clients are represented by 19 the key managers, executives, and retirees 20 of Winn-Dixie that participated in these 21 nonqualified deferred compensation plans. 22 With all due respect to the very talented 23 professionals in this room today, I think that those managers and executives are 24 25 going to be the people that are most

1 2 important in deciding whether or not Winn-Dixie reorganizes. I think herein 3 4 lies the rub. Although these managers and 5 executives that participate in these plans in the aggregate have very large claims, 6 7 individually they don't have enough that 8 would permit them to participate in this 9 case in a distant forum. The economics simply won't justify that. 10 11 THE COURT: Since the major 12 reason, if not the only reason, that the 13 Debtor has changed its position on venue is to deal with perception, and since 14 15 obviously perception is important here, I 16 will ask you some questions about that. 17 What do you mean by your 18 clients participating? 19 MR. McFARLIN: These employees, 20 these executives and retirees, want to be 21 able to participate in this bankruptcy 22 case in the sense of coming to a hearing. 23 THE COURT: Do you practice bankruptcy law, sir? 24 25 MR. McFARLIN: Yes, sir.

1 2 THE COURT: How often in your 3 experience have you seen employees come 4 and actively speak and participate in 5 hearings? 6 MR. McFARLIN: The point is 7 well-taken. I think I probably overstated 8 the case. What I meant to say, your 9 Honor, is that I think we have gotten to a point now where a working stiff with a 10 11 million-dollar claim can no longer 12 economically afford to retain a New York 13 lawyer to represent them in a Chapter 11 14 case in bankruptcy. Were this case in 15 Jacksonville, I think that these employees 16 could participate through legal counsel in 17 the bankruptcy case in a meaningful way. 18 But your point is well-taken. 19 I don't expect that these employees are 20 going to show up at hearings and give the 21 court recommendations or advice or 22 argument about the way the case ought to 23 move. 24 THE COURT: Do you think 1114 is applicable here for your clients? 25

1 MR. McFARLIN: I can talk 2 around that a little bit. I think 3 4 arguably that our clients could separately 5 be represented through a committee. For example, I think that their interests are 6 7 somewhat different from the current 8 Creditors Committee. And that may solve 9 some of their problems, because under the current setup here, they are not on the 10 11 Committee. Their interests are certainly 12 divergent from what the current Committee 13 representatives would have the Court do. 14 And I guess the third point is, 15 and it goes back to the perception, I 16 think it is one thing to be permitted to 17 participate through a committee, but I think it is another matter to be forced to 18 19 participate through a committee simply 20 because the Debtor elected to file its 21 case in a distant forum. 22 I think that perception is 23 going to be very important because I happen to think that these managers and 24 25 executives are important to what happens

1 in this reorganization. If they feel that 2 3 they have been disenfranchised, then I 4 don't think that they are going to be 5 putting in the blood, sweat, and tears that is necessary for a reorganization, 6 7 and I don't think that bodes well for 8 reorganization. 9 THE COURT: They are very important obviously. I just wonder 10 11 whether -- well, frankly, I wonder if they 12 are being misinformed about what the 13 process is like. Did you represent all 14 the people that sent the letters to court? 15 MR. McFARLIN: No, sir. I 16 would not encourage them to send letters 17 to court. But we have spoken to a significant number of the participants in 18 19 this plan. I subsequently became aware 20 that they had sent letters, and it is 21 certainly not a recommendation that we 22 made. 23 THE COURT: I'm perfectly happy to get letters. That is not the issue. I 24

just worry about people being given the

25

1 2 wrong impression about what it takes to be 3 active in a bankruptcy case and what their 4 rights are, which are substantial and real 5 in any bankruptcy case. Seeing your 6 retirement nest egg in jeopardy is 7 frightening enough as it is. 8 I would hope that in any future 9 issue about venue people not be stirred up needlessly about what normally happens in 10 11 a bankruptcy case and what people's rights 12 are. If it is a difference between a \$400 13 lawyer and a \$200 lawyer, I can understand that for some people. But if people are 14 15 being told that you actually have to come 16 in person and attend every bankruptcy 17 hearing, then they are just being lied to, 18 and that is not right. 19 MR. McFARLIN: Agreed. 20 you, Judge. 21 THE COURT: Congress 22 specifically set up a section because they 23 were concerned about retirees that gave them rights that are unique. The right to 24

a committee under the proper circumstances

25

1 2 paid for by the estate, no one else has 3 that. 4 MR. McFARLIN: Yes, sir. 5 MR. MARTIN: Good afternoon, your Honor, Warren Martin, Porzio, 6 7 Bromberg & Newman, attorneys for Riverdale 8 Farms. 9 Your Honor, before I begin, I 10 intend to say I have one war story to 11 answer the question that you asked the 12 gentleman before me. I had a bankruptcy 13 case where I represented the committee and it was a hospital that was the debtor. 14 15 The committee was going forward and 16 objecting to a WARN Act severance claim 17 that would affect employees. The hospital was in the district where the case was 18 19 pending, which happened to be Newark, New 20 Jersey. Much to my frustration, about 150 21 employees showed up at that hearing, and I 22 was the bad guy trying to sever their 23 claims, but, nonetheless, because of the location of the case, they had the 24

opportunity to do that. We can't foresee

every possible motion or issue that might

come up, but those types of things I think

are the reasons why Congress enacted the

venue provision that it did enact in 1408.

Your Honor, I think it is hard

for all of us to say bye to a nice case,

both the Court and counsel, including

- both the court and counsel, including
- 9 myself. I'm up here to work myself out of
- 10 a job.

- 11 THE COURT: Well, I don't get
- 12 paid by the case.
- MR. MARTIN: But none of us
- 14 ever think we are going to get another
- 15 case, but somehow we do.
- 16 The problem that I have with
- 17 this, and my analysis, Judge, kind of
- 18 started and ended with 1408. That is what
- 19 I'm here to talk about. 1408 gives three
- 20 options, principal place of business,
- 21 principal assets, domicile, which
- 22 essentially is state of incorporation for
- 23 a corporation. It doesn't also say "or
- 24 any one of the other 50 states where you
- 25 form a company 12 days before the filing."

1 2 Dixie Stores clearly, as is in 3 the stipulation, paragraph 6, had no 4 purpose for filing a bankruptcy and no 5 purpose for its formation, in fact, other than to establish venue. In my view, 6 7 because of that, it is not a proper debtor. Dixie Stores is the only entity, 8 9 I submit, that technically meets 1408. 10 With respect to Table Supply, 11 Inc., I do not believe that that meets 12 1408's requirements because its principal assets were not in this district for the 13 greater portion of the 180 days prior to 14 15 the petition. Now, its principal assets 16 might have been its name and an empty bank account for 178 days, but those were its 17 principal assets, and its asset of 18 19 \$100,000 cash was only there for 12 days. 20 So I believe that Table Supply does not at 21 all comply with 1408. The only company 22 that can comply with 1408 is Dixie Stores. 23 Again, we have the admission that that was 24 formed solely to establish venue. 25 Frankly, I thought about

1

17

2 whether or not I would do this as a bankruptcy attorney to get venue, would I 3 4 set up a corporation like that. I would 5 ask the Court to reflect upon that as well, whether this would be an 6 7 inappropriate use of the bankruptcy code. 8 Good lawyering is great, and we all try to 9 be creative and do the best thing for our client, but some lawyering, I think, is so 10 11 clever that we do an injustice to the 12 language and the intent of the statute. 13 I think the venue statute in 14 1408 was intended by Congress that there 15 be some meaningful nexus to a debtor. What we have here, from what I heard from 16

18 and some bondholder creditors who felt it

the testimony, was a large bank creditor

- 19 would be better to be in New York and some
- 20 herculean efforts by the Debtor to make
- 21 that happen. I submit, like was stated in
- 22 the Committee's brief, that Congress means
- 23 what it says and says what it means.
- 24 Unless we want to entirely gut 1408, this
- 25 case must move to Florida.

1 2 Thank you, your Honor. MR. AUGUST: Good afternoon, 3 4 your Honor, John August of Herrick 5 Feinstein on behalf of Ernst Properties. I will be very brief. 6 7 We had filed a joinder in which we joined in all of Mr. Rubin's arguments 8 9 for a transfer and suggested that if your Honor is going to transfer, that the more 10 11 convenient and the most central location 12 would be the Eastern District of 13 Louisiana. I just wanted to basically 14 summarize that the Debtors are present in 15 Louisiana. They have significant 16 operations there and in states to the west. The Eastern District of Louisiana 17 is centrally located and we think provides 18 the most convenient location for all the 19 20 employees and all the local creditors. 21 Also, there was a case, Jitney 22 Jungle, that was still pending in the 23 Eastern District of Louisiana, and the court there presided over a significant 24 25 sale of assets to the debtors in that

1 2 case. So we think that court already has some familiarity with the issues that 3 4 would arise in this case, your Honor. 5 THE COURT: Anyone else who 6 joined? 7 MS. MARTINI: Good afternoon, 8 your Honor. For the record, Deidre 9 Martini, United States Trustee for Region 10 11 Your Honor, my remarks this 12 afternoon are postured more in the nature 13 of a venue statement than they are a venue 14 position, because I believe that my role 15 in this dispute, after all, I was one of the first on the scene, if you will, is to 16 17 assist the Court in applying the appropriate standard to determine the 18 merits of this motion. 19 20 As a party in interest, but not 21 a true stakeholder in this case, it is 22 inappropriate for me to opine on the 23 ultimate resolution of this issue, but rather give the Court some background on 24 25 the U.S. Trustee's views on venue. To do

1 2 that I would like to take a minute to tell you factually how we got involved in the 3 4 case originally. 5 As the Court is aware, and most 6 of the parties are, in the prefiling stage 7 we are given an enormous amount of 8 information to review to get the debtor 9 prepared to enter into bankruptcy and to seek protection under Title 11. As part 10 11 of that review, we inquire of every debtor 12 to explain to us their connections to New 13 York and to give us nexus to venue in the Southern District of New York. That 14 15 information was communicated to us. And when I say "us," I was involved in almost 16 every conversation, conference call, and 17 18 negotiation in the prefiling stage, as was 19 Richard Morrissey, who is present here in 20 court. 21 The Debtor answered our 22 questions as to venue, and the information 23 that was communicated prior to the filing was sufficient then and now factually to 24 25 support venue in the Southern District of

25

1 2 New York. I was unaware that there was an affiliate that was created 12 days before 3 4 the filing. However, I have to state that 5 in all of the communications and conferences that were held, that question 6 7 was not directed at the Debtor, any of its 8 representatives, or counsel. 9 Your Honor, it is understandable that the creation of DSI 10 11 could be perceived as enhancing or 12 bolstering the Debtors' connections to New 13 York. But there are two debtors here with assets in New York, and in our view, at 14 15 the time of the filing there was nothing present that violated Title 28. 16 As the U.S. Trustee, I have an 17 obligation to this court to alert the 18 19 Court of any violations of bankruptcy 20 code, and federal law for that matter, 21 chime in on issues of appearance, and 22 probably most importantly issues relating 23 to integrity of the system. It is not my intention to alter any of the current 24

procedures that we now employ within the

1 U.S. Trustee's Office. However, upon 2 reflection, I may in the future probe a 3 4 little deeper so that these types of facts 5 come to light a lot sooner in the case 6 than later. 7 I would like to note, on timing, this is -- a venue challenge to me 8 9 is a challenge that should be viewed almost as a first-day type of issue. The 10 11 motion should be made immediately upon 12 discovery of the facts which would form 13 the basis for the request to transfer 14 venue. The motion should be brought prior 15 to major milestones in the case. In this case, we have approval of DIP financing. 16 There is certain procedures, reclamation 17 18 procedures, that have been employed, a

this case. When there is a venue

19

20

21

22

23 challenge well into the case, such as this

huge number of interim and final orders.

I haven't checked PACER, but there must be

50 or 60 orders that have been entered in

- 24 one, I think the Court should look at the
- 25 timing of the motion to evaluate whether

1 2 or not there is more strategic-like factors that are present and why other 3 4 creditors, notably the Committee, have a 5 vastly different view of venue. 6 In turning to the venue issue, 7 absent evidence that the filing was in bad 8 faith, which I don't think, as I listened 9 to the testimony today, that there was any evidence whatsoever proffered in that 10 11 regard, coupled with compliance with 12 Section 1408, I think the Court has to 13 look at the interests of justice and the 14 convenience of the parties. 15 The U.S. Trustee and the Office of the U.S. Trustee is in a very, very 16 17 unique position because we are not creditors, we are not stakeholders in the 18 19 outcome. We are truly unique in that we 20 are disinterested. We are a national 21 program, and this case will be 22 administered and monitored by me if it 23 stays in New York, or by Felicia Turner if

it is transferred to Florida. So we truly

don't have an interest at all in where the

24

1 2 case is ultimately postured. My position today is that the 3 4 Court should undertake a convenience 5 analysis and hear from the parties that are most affected even when there is the 6 7 Debtors' acquiescence to this transfer. 8 This acquiescence, as stated by the Court, 9 is due to its perception that there is negative ramifications and that the 10 11 disruption that this venue dispute has 12 created will derail the reorganization 13 process. Movants have the burden of proof on this issue. The Debtors' support of 14 15 the transfer may not be dispositive since the Committee and what I have calculated 16 to be almost \$600 million of debt have 17 objected to the transfer. 18 19 So the U.S. Trustee encourages 20 the Court to apply the standard under 1412 21 to allow the true stakeholders in this 22 case to be heard. 23 THE COURT: Thank you. MS. MARTINI: Your Honor, I 24 have a flight to Washington D.C. that I'm 25

25

1 2 trying to get on. THE COURT: So you can be 3 4 excused. MS. MARTINI: Richard Morrissey 5 is also here in court. 6 7 THE COURT: Okay, thank you. MR. DUNNE: Your Honor, Dennis 8 9 Dunne of Milbank, Tweed, Hadley & McCloy on behalf of the Official Committee of 10 11 Unsecured Creditors in these cases. 12 At the outset, I want to make 13 clear that the Creditors Committee is merely dealing with the cards that they 14 15 were dealt, and given those cards, weighing all the options and trying to do 16 17 what is consistent with their fiduciary duties to maximize recovery to the 18 unsecured creditors. The Creditors 19 20 Committee obviously did not exist and had 21 no input on any of the pre-bankruptcy 22 planning. We would also like to contrast 23 that with Buffalo Rock, who we submit has 24

unclean hands. The testimony was

1 2 unrebutted that the primary reason for 3 their filing of the motion when they did 4 was that they were upset they weren't 5 appointed to the Official Creditors Committee. They knew that they couldn't 6 7 make a motion to compel the Court or to have the Court compel the U.S. Trustee to 8 9 appoint them, so they tried to make an end run around that process and use the venue 10 11 motion as the lever for trying to extract 12 appointment to the Creditors Committee. 13 What is amazing about that, 14 your Honor, is that it seems to have been 15 successful to one degree, which is that 16 the Debtors' position changed as a result 17 of the consequences of that motion. The Debtors are saying "Look, there was no bad 18 19 faith, we acted in good faith, the venue is appropriate under 1408 here." And, 20 21 indeed, under a 1412 analysis, that may 22 lead to staying in New York, but because 23 of the PR, the press, which is already -you know, the genie is out of the bottle, 24 25 your Honor, on the articles that have been

1 written in the Florida newspapers. But 2 because of the press that they have 3 4 received, they changed their position, and 5 I submit, your Honor, that one factor that is not present in any case law under 1412 6 7 is the opinion of journalists in other 8 forums. 9 The reasons that the Committee is opposing the motion can be distilled to 10 11 two, which is that we believe it is more 12 convenient for most creditors, and, this 13 may be more important, more convenient for those creditors who are likely to have 14 15 meaningful disputes with the estate, who 16 have appeared to date on disputes that aren't resolved yet, and I will come back 17 to that in a few minutes. 18 19 The Committee is also convinced 20 that Florida will be more expensive than 21 New York. I know we heard Mr. Appel's 22 testimony where he went out of his way to 23 say it may be that Florida could be

cheaper, but that is back of the envelope,

it is really just a Debtors' side analysis

24

1 2 if they could shift a sufficient amount of the work from Skadden to local counsel. 3 4 I could tell you the Committee 5 members have been in a number of cases, some with local counsel, some without, and 6 7 they understand -- they believe that that 8 leads to incremental costs in terms of 9 travel of New York counsel to another jurisdiction, having local counsel at all 10 11 the hearings, and having them on the 12 conference calls. It also doesn't 13 address, and I think Mr. Appel admitted as 14 much, that there will be incremental costs 15 for the Piper Rudnick firm and the trade 16 creditors they represent will have to go 17 out and get Florida counsel, and Kelley 18 Drye and the landlords they represent will 19 have to go out and get local counsel. As 20 fiduciaries who are charged with 21 minimizing liabilities, maximizing returns 22 to unsecureds, the Committee has come out 23 on balance as believing that Florida will 24 be more expensive. 25 Before I turn to the statute,

25

1 your Honor, I did want to address the 2 burden, which is we cited cases, and I 3 4 don't believe anybody has cited contrary 5 authority, that the burden remains with the movant. The Debtors' change of 6 7 position does not change that burden. I heard the phrase "business judgment" 8 9 several times. The analysis under 1412 or 1408 does not revolve around a business 10 11 judgment test. In fact, the cases we cite 12 are undisputed that the best evidence, 13 even when the Debtors have changed their 14 mind on their preference, the best 15 evidence of the Debtors' preference is what did they actually do under the 16 petition date. In this case, they filed 17 in New York. Once we are at Section 1412, 18 19 that creates a presumption that it stays 20 here, unless rebutted. 21 The last point is that 22 Mr. Zimmerman talked about there being a 23 change since the petition date. Again, the change is the number of journalists 24

who have written articles that have picked

1 2 up on some of the adjectives used by Buffalo Rock in their pleadings. I submit 3 4 anybody to read those cases. Those aren't 5 the changes they are talking about. They are talking about the changes related to 6 7 venue, i.e., did your headquarters move 8 across the country, did you move your 9 assets from Oregon to Wisconsin, things that would directly justify a change of 10 11 position with respect to venue. Your 12 Honor, nothing of that sort has occurred 13 here. 14 That being said, as kind of a 15 preface, your Honor, let's start with 16 1408, because I don't think anybody has 17 really parsed through this. I think the Supreme Court, under Ron Pair and the 18 litany of those cases, has made it clear 19 20 the analysis should begin and end with a 21 literal reading. What I think the other 22 parties have missed is that 1408 only 23 deals with Dixie Stores and Table Supply.

The balance of the Winn-Dixie entities are

not here under 1408-1. They are here

24

1 2 under 1408-2, which is a completely different analysis. Let me come back to 3 4 that in a moment. 5 If Dixie Stores were the only entity to file, do they really argue that 6 7 it is improper in New York when they were 8 clearly domiciled in New York by state of 9 incorporation? There is nothing in 1408-1 that says one individual corporation that 10 11 has only existed for 12 days cannot file a 12 Chapter 11 case. In fact, they couldn't 13 file anywhere else. It had to file in New 14 York given the evidence that we've heard. 15 Then we get to important 16 qualifiers that Congress clearly thought about, crafted, and put in, which was 17 okay, but it had to have been the domicile 18 19 for 180 days prior to the petition date. 20 That doesn't apply to Dixie Stores because 21 they didn't exist for 180 days. We are in 22 the second prong, which says okay, if they 23 haven't existed for 180 days, you could still file. That is important. They 24 25 could have said that you can't file if you

1

2 only existed for 60 days. What they have

- 3 said is that no other district can claim
- 4 that they housed your domiciled residence,
- 5 principal assets, or place of business for
- 6 a longer period than the place where you
- 7 filed. That is also true of Dixie Stores.
- 8 No district has a greater claim that they
- 9 were in their district for longer than the
- 10 12 days that they were in New York.
- 11 So under 1408-1, in the
- 12 literal, plain meaning of it, Dixie Stores
- 13 was a proper debtor venued here in New
- 14 York.
- 15 THE COURT: What they are
- 16 saying is there is no reason for Dixie
- 17 Stores to be in bankruptcy.
- 18 MR. DUNNE: What I understand
- 19 that to mean is they would like to dismiss
- 20 it as a bad-faith filing because there is
- 21 no basis for a reorganization proceeding.
- 22 That, I submit, is not 1408-1 analysis.
- 23 That would be to dismiss Dixie Stores as a
- 24 debtor. That is not their request. We
- 25 can deal with that.

1 2 What they are getting to is 3 whether a dismissed case can be the predicate hook under 1408-2. They are not 4 5 a creditor of Dixie Stores. They don't have standing if only Dixie Stores was 6 7 here. What they are saying is, by using Dixie Stores under 1408-2, we can't bring 8 9 everyone else in. I believe there are cases out there talking about your 10 11 creditor hook being dismissed, and at the 12 time of analysis for 1408-2 is the petition date. Simply, was there an 13 14 affiliate in that location, yes or no? 15 Congress has considered on many occasions putting some heft on this. This 16 is why the 180-day qualifiers that are in 17 1408-1 are so important. They didn't put 18 them in 1408-2. They could have said the 19 20 first to file that you are using as the 21 predicate for all your affiliates, they 22 had to have been in that district for 180 23 days or they had to have been in existence for 180 days. They know how to draft 24 this. They just drafted it in 1408-1. If 25

1 2 you go back through the legislation that has been considered by Congress over the 3 4 past several sessions, they talked about 5 amending this section to do exactly that, 6 put some qualifications on it. They have 7 not done it. What does the Supreme Court say 8 about that? We have to take the statute 9 as it is. If your Honor feels like it 10 11 would be wise or preferable to put those 12 qualifiers in there, that is the province 13 of Congress, not the Court. So I don't believe that we are in 1408 at all. Just 14 15 for the record, there was no dispute that 16 if Dixie Stores was proper here under 17 1408-1, that they were affiliated with the rest of the Winn-Dixie entities for 1408-2 18 19 purposes. 20 Moving to 1412, your Honor, 21 which is important, because that is where 22 I think the analysis should be done, is 23 that Congress didn't leave the Court or the parties without a remedy for those 24 25 situations which scream out for a transfer

1 2 because all the parties would be more convenienced by moving it or in the 3 4 interests of justice it would favor it. 5 We suggest that both of those strongly militate in favor of retaining the cases 6 7 in New York. Let's talk about the interests 8 9 of justice prong first, which principally refers to judicial economy, costs of 10 11 administration, and related issues. While 12 we believe that the Florida bench clearly 13 could handle the cases as competently as 14 this court, there is no doubt that this 15 court has more knowledge about these cases and about its own rulings. This court has 16 17 overseen numerous hearings and ruled on 18 many motions since the petition date. As 19 a result, it has listened to testimony and 20 become familiar with the company's 21 financial condition, its structure, and 22 the legal issues facing it. 23 I want to give a couple of examples of that. On some of the 24 first-day orders, your Honor directed the 25

1 2 Committee to work with the Debtors on the 3 consignment order to make sure it is not a 4 disguised critical vendor payment. To the 5 extent we have disputes on that, it is helpful to come back to the court that had 6 7 those oral overlays on written orders. Perhaps a better example of it 8 9 is the DIP hearing. Your Honor heard hours of testimony and oral argument. A 10 11 lot of it telescoped around the issue of 12 what is the effect of the assignment of 13 the prepetition secured lenders to the DIP lenders on the allowability of reclamation 14 15 claims. Your Honor crafted again an oral 16 reservation of rights dealing with the 17 need to, perhaps if we don't settle it, to talk about the scope, the extent of that 18 19 assignment. 20 What your Honor had in mind by 21 those words may very well be at issue in 22 this case, and I believe --23 THE COURT: I'm sorry, isn't that a reservation of rights in the order 24 25 now?

1 MR. DUNNE: I think it 2 3 references the oral argument in the 4 transcript, your Honor. You are right, we 5 added language expressly reserving the 6 rights, but on the terms set forth on the 7 record. I think the point is made, your 8 9 Honor, that both parties -- I think it is important to note that the reclamation 10 11 creditors themselves are here supporting 12 retention in New York. Both parties would 13 prefer to have the judge who actually heard the testimony and the arguments and 14 15 made that reservation of rights statement interpret it, if need be. 16 17 The other point is the location of the assets. We cite cases that I think 18 make it clear that the location of a 19 20 debtor's assets, while it is a factor, has 21 negligible weight unless you are in a 22 liquidation or you think a liquidation is 23 a likely prospect. You can understand why it is necessary in a liquidation process 24 25 to be near the assets. Even then I would

1 submit we have all been in liquidating 2 Chapter 11's and selling assets under 3 4 Section 363 all over the country without 5 the need to be near them. But in any event, the cases are clear that is a very 6 7 minor factor. The Committee believes that the 8 9 cost of the cases increases. I keep coming back to that because that is the 10 11 touchstone. If you look at all the 12 parties here, clearly New York would be 13 more convenient. That is not just convenience for the professionals. That 14 15 convenience translates into less travel time, less airfare, less time spent in 16 transit. That is dollars that will be 17 borne by the estate. We believe we are 18 the residual economic stakeholders here 19 20 and every incremental dollar comes out of 21 the unsecureds' pockets. 22 What is in the interests of 23 justice in this case? I think we have shown that judicial economy militates in 24 favor of keeping it here. We believe that 25

- 2 the cost of administration does as well.
- 3 Virtually every professional on an
- 4 estate-retained party is in New York or
- 5 has offices. Skadden, New York;
- 6 Crossroads, New York; Blackstone, New
- 7 York; Houlihan, New York; Alvarez &
- 8 Marsal, New York. Milbank as well.
- 9 Lastly, there will be
- 10 inevitably a learning curve for the new
- 11 judge in Jacksonville. There will be
- 12 incremental time explaining what has
- 13 transpired to date, what has gone on in
- 14 each of these rulings, and generally
- 15 duplicating what we have done in a
- 16 truncated fashion, but duplicating what
- 17 has gone on to date here.
- 18 Your Honor, on the convenience
- 19 of the parties, I think I've spoken about
- 20 where some of the key professionals are.
- 21 But let's talk about the other side of the
- 22 aisle. The principal movant here is
- 23 Buffalo Rock. They have a \$2 million or
- 24 so claim. They do not have a contract
- 25 with the company. There are no assumption

1 2 or rejection issues on the horizon. 3 don't know whether or not they would be 4 involved in a material dispute with the 5 company. But as evidenced by today, I 6 think that we can clearly conclude that 7 they can represent themselves effectively 8 in New York, and, again, I don't think it 9 was about venue with them, it was about a vendetta for being upset by not being 10 11 appointed to the Creditors Committee. 12 The employees, your Honor, I'm 13 just going to make a few points. First of 14 all, the Creditors Committee is solicitous 15 of employees. We want them to be happy, well-paid, and working hard. We will take 16 17 steps to ensure their participation, whether that is by conference call or 18 19 otherwise. But I just want to point out 20 there has been an employee order entered. 21 All their prepetition wage claims and 22 benefit claims will be paid in the ordinary course. Their vacation time, 23 etc., will be dealt with in the ordinary 24 25 course. To the extent there is an issue

1 2 with a retirement plan under 1114, we all know how many times that arises in a 3 4 bankruptcy case, they are likely to have a 5 representative or we will all go out of our way to craft a procedure so they can 6 7 participate meaningfully. Some Florida utilities have 8 9 also joined in in the venue transfer motion. It is not surprising that they 10 11 do. No doubt being in Jacksonville would 12 cut down their travel time. The utility 13 disputes, there is a pending order that deals with them. Most of them had 14 15 deposits for their prepetition claims. 16 Cases aren't reorganized on the backs, 17 maybe except for telecom companies, with 18 utilities. 19 At the end of the analysis, 20 your Honor, Buffalo Rock is arguing that 21 the mere creation of Dixie Stores and the 22 transfer of assets to Table Supply constitutes such bad faith and 23

manipulation of the system that this court

per se has no choice but to move it to

24

1 2 Jacksonville. I think a closer look at the facts, the unrebutted testimony, and 3 4 the law shows that they are wrong. I 5 didn't hear any evidence that went to the bad faith of the Debtors. I don't think 6 7 Buffalo Rock really argued that point. On the law, look at the cases 8 9 they cite where there is a gloss in some of these cases about bad faith and abuse 10 11 of the bankruptcy process. In those 12 cases, the debtors were filing in a remote 13 jurisdiction to gain a distinct legal advantage over the creditors. That is not 14 15 the case here. In those cases, it is the creditors committee and large creditors 16 17 who are seeking to get it back to another 18 jurisdiction to avoid the debtors getting 19 the advantage of some unique law in the 20 Second or Ninth District that favors them 21 in a two-party dispute with a landlord. 22 We don't have any of those facts here. 23 So what we are saying on balance is that this court should not 24 25 expand that minimal gloss on the statute.

1 2 Justice Scalia and the balance of the Supreme Court have made it clear you 3 4 interpret the statute as it is written, 5 and there is a very small exception for egregious bad faith of the debtors, which 6 7 is not present here, and there is no 8 evidence of it, and the Court should not 9 expand that exception. THE COURT: The phrase 10 11 "interests of justice" is a pretty broad 12 phrase. I can certainly understand the 13 point that it is not just that in a 14 federal system a company be permitted to 15 so clearly create a basis for venue. What 16 is your response to that argument? I 17 mean, I've never seen this done before where it has been brought to light, I've 18 19 never seen it before when it wasn't 20 brought to light. 21 If I rule as you want, what is 22 to keep any debtor in the future from 23 doing this and basically loading down one or two corporations with every case? 24 25 MR. DUNNE: It comes back to

25

1 2 the balancing of the factors, the 3 interests of justice and the convenience of the parties. Are they doing it for an 4 5 improper purpose or bad faith? Let's assume every creditor, and here we have 6 7 some small creditors, in terms of number 8 of dollars, arguing otherwise, but the 9 vast majority of the creditors argue that yes, this will result in a more efficient 10 11 administration of justice so that more 12 funds are available for distribution to 13 the unsecured creditors. It depends 14 whether your Honor is going to make a per 15 se ruling that if you do this, you are 16 gone, because of macro concerns about the 17 bankruptcy system. I submit, and particularly as 18 19 fiduciaries for unsecureds, we have to do 20 what is right and best for all the 21 constituents in this case. If there was 22 evidence of bad faith or trying to get a 23 leg up in a particular dispute, then we start segueing and sliding towards those 24

cases. But clearly they are asking your

1 2 Honor to expand those cases. As I said, 3 Congress could have addressed this in the 4 affiliate hook or elsewhere in 1408, and 5 they didn't. One last point, because this 6 7 came up in some of the cross I think of 8 Mr. Appel, the trade members of the 9 Committee did not support the opposition of the Committee to the venue motion. I 10 11 would like to point out that Piper 12 represents a majority of the large 13 creditors. I will read them off for a second. It includes members of the 14 15 Committee. It is Clorox, Conagra, 16 Conopco, Frito-Lay, which is on the Committee, General Mills, Kraft Foods, 17 which is on the Committee, Masterfoods, 18 Mars, Nestle, Pepsi, Procter & Gamble, 19 20 Quaker Foods, Sara Lee, and SC Johnson. 21 In sum, your Honor, there is no 22 dispute that DSI can file here properly 23 under a strict reading of 1408-1. There

is no dispute that the languages of the

relevant statutes authorize the filing in

24

1 2 New York. There is similarly no dispute 3 that Congress has been considering 4 legislation and hasn't adopted it to 5 address these issues. We have to deal, again, with the statute and the plain 6 7 meaning, and the Court should narrowly 8 construe any exceptions to it. The 9 Debtors have tried to stake out a path to a cost-effective and convenient case. 10 11 Virtually all of the large creditors 12 agree, the Committee agrees, the Court 13 should retain the case in New York. THE COURT: Anyone else? 14 15 MS. MAZER-MARINO: Jil Mazer-Marino, Scarcella Rosen & Slome, for 16 Florida Power & Light, Progress Energy 17 18 Florida, Progress Energy Carolina. Just a few words to address what the Creditors 19 20 Committee has said. 21 I think, although you shouldn't 22 address macro concerns in this case with 23 respect to the Bankruptcy Code, this is

one instance where the concerns of policy

in general and the interests of this case

24

23

24

25

1 2 walk hand in hand. If you ignore the policy, then you are inviting every 3 4 case -- there is going to be an issue, 5 people are deciding what is in the best interests of the Debtor, whether it should 6 7 be venued where somebody has a sub or a 8 venue with a real nexus to a jurisdiction. 9 To try to predict what issues are going to come up and what creditors will be 10 11 interested in attending the hearings, we 12 certainly, although I should have 13 cross-examined the Debtors' witness, but 14 we didn't ask any questions of the 15 Creditors Committee. It is too early to 16 say what creditors will want to be part of 17 the issues. As far as bad faith, I don't 18 19 think you have to deny Buffalo Rock's 20 motion because of bad faith. I think that 21 whatever their issues are, there are 22 plenty of creditors interested in seeing

this case in Florida who don't have those

issues. I think we should focus on what

the parties have said before, that you

25

1 2 have a debtor who wants to move, the majority of creditors who want to move, 3 4 and a Creditors Committee, who although 5 they didn't put on evidence, are saying it 6 is going to be cheaper down there. 7 THE COURT: You said the majority of the creditors. Where is that 8 9 on the record? 10 MS. MAZER-MARINO: I'm sorry, I 11 didn't mean to say that. We don't know 12 what creditors will be involved. We don't 13 know what the costs are going to be. So to take those kind of issues into account 14 15 now just seems inappropriate. Thank you. MR. CHEBOT: Good afternoon, 16 17 your Honor. My name is Jeffrey Chebot of Whiteman, Bankes & Chebot, representing 18 Sunkist Growers, Inc. as well as some PACA 19 20 customers, approximately \$7 million worth 21 of PACA trust creditors. We did not 22 submit a filing here today, but we have 23 entered our appearance in the case. 24 What prompted our position here

today was the most recent filing by

1 2 Buffalo Rock, and I respectfully request 3 permission to briefly address it. 4 THE COURT: Okay. 5 MR. CHEBOT: Your Honor, we are 6 here today to join with Wachovia, the 7 debtor-in-possession lending agent, and 8 also with the Creditors Committee in 9 opposing the motion of Buffalo Rock. THE COURT: I don't think 10 11 Wachovia has said anything on this. Their 12 counsel is here, though. 13 MR. CHEBOT: They have taken a 14 position in the papers, your Honor, I 15 believe, and certainly the Creditors Committee has, and we join in and we 16 17 support the reasoning in the papers that 18 were filed by the Creditors Committee. 19 From the standpoint of PACA, in 20 addition, there is also the concern of the 21 promise of PACA, which is full payment 22 promptly to the unpaid produce suppliers 23 of the Debtor, Winn-Dixie. That is contained in 7 USC Section 499(B)(4), 24 25 prompt payment. And, also, in the context

25

1 2 of certain of today's PACA trust enforcement cases, any delays attendant 3 4 upon a change of venue to any jurisdiction 5 other than New York will thwart a Congressional premise of prompt payment to 6 7 the unpaid PACA trust creditors. We have no doubt that the court 8 9 in the Middle District of Florida, probably even in the Eastern District of 10 11 Louisiana, could render a competent 12 decision regarding issues regarding PACA. 13 But the fact is this particular court 14 already has been exposed to the PACA issue 15 through the objections that were filed to the initial motions for approval of both 16 the cash collateral order and also the 17 interim PACA trust claims procedure order. 18 19 Through these oppositions, the Court has 20 already gained an appreciation of the 21 primacy and immediacy of the issues 22 regarding PACA trust claims. 23 During the two and a half weeks after the initial motions were filed 24

regarding PACA trust claims, PACA trust

1 2 counsel, representing approximately \$27 million worth of claims, engaged in 3 4 substantial negotiations with Wachovia, 5 the Creditors Committee, and with the Debtor to craft an order that was 6 7 satisfactory to the PACA trust creditors both with respect to the PACA trust claims 8 9 procedure and also with respect to the financing order. 10 11 By retaining venue in this 12 jurisdiction, your Honor, with the same 13 set of players, that would best protect the PACA trust creditors, because an order 14 15 such as the PACA trust claims procedure 16 order which could potentially be viewed as 17 interlocutory and possibly subject to attack if, as we heard some of the 18 19 testimony today, the Debtor engages new 20 professionals in Florida, that would 21 certainly be harmful to the interests of 22 the PACA trust creditors. 23 So, therefore, we respectfully ask both from the standpoint of economies 24 25 and the familiarity of the Court, and also

1 2 with respect to the question of potential 3 additional costs involved and delays in 4 payment to the PACA trust creditors, that 5 venue be retained in this jurisdiction, and we respectfully join in the opposition 6 7 of the Creditors Committee to change venue 8 by Buffalo Rock. 9 Thank you, your Honor. THE COURT: The 546 order and 10 11 the DIP order and cash collateral order 12 are all final orders. 13 MR. CHEBOT: That's correct. But it could be ordered that the PACA 14 15 trust claim procedure -- we don't believe it is. We believe the PACA trust claims 16 17 procedure is a final order. It states final order, but it could possibly be open 18 19 to an attack in another forum. We want to 20 avoid any possibility of collateral 21 attack. 22 THE COURT: Thank you. 23 MR. LEHANE: Good afternoon, your Honor. Robert Lehane from Kelley 24

Drye & Warren on behalf of six landlords

1 2 holding 25 leases. 3 We represent Edens & Avent, 4 Weingarten Realty Investors, Palm Springs 5 Mile Associates, Villa Rica Retail Properties, ALG Limited Partnership, and 6 7 Curry Ford LP, and we also join in the 8 Committee's objection to Buffalo Rock's 9 motion to transfer venue. We are here primarily in 10 11 support of the convenience analysis and 12 would like to point out that 11 of our 25 13 leases are in fact located in Florida. 14 The remainder are in Alabama, Mississippi, 15 Georgia, North Carolina, South Carolina, and Louisiana. Those leases are not in 16 New York. Also, our landlords' primary 17 principal places of residence are in 18 Florida, Georgia, South Carolina, and 19 20 Texas, not New York. Nevertheless, our 21 landlords believe that venue is 22 appropriate in New York and request that the court deny Buffalo Rock's motion to 23

This court has already invested

transfer venue.

24

25

this court.

1 2 substantial time and energy in this case, and the landlords with these 25 leases 3 4 hold some unsecured claims at this point 5 for rejection damages, but may perhaps amount to millions of dollars in unsecured 6 7 claims, but will also have continued 8 involvement in this case with respect to 9 motions to extend the time to assume or reject potential disposition of the leases 10 11 and/or other asset sales and the plan 12 disclosure statement. 13 The landlords' ongoing involvement in this case we believe is a 14 15 matter that should be taken into consideration when the Court considers the 16 convenience analysis. Leases are a 17 significant asset of this estate. We 18 19 recognize with 25 leases we are only a 20 small voice in the total of 920 leases, 21 but nevertheless we think it is important 22 to point out that our clients do believe 23 that this court, with significant retail experience, the case is properly venued in 24

1 2 Thank you very much, your 3 Honor. 4 MR. CARRIGAN: Good afternoon, 5 your Honor. Daniel Carrigan, DLA Piper Rudnick Gray Cary US LLP. 6 7 My motion to appear pro hac vice is before the Court. I don't know if 8 9 it has been approved or not at this stage. I thought I would disclose that. 10 11 THE COURT: It probably has 12 been approved. Anyway, you can speak. 13 MR. CARRIGAN: Thank you, your 14 Honor. 15 Mr. Dunne has stolen most of our story. However, we do represent 14 of 16 17 the larger vendors in the case. According to the Debtors' schedules, in the list of 18 19 the top 50 unsecured creditors, we 20 represent more than \$50 million of claims, 21 approximately half of which we think are 22 entitled to some claim of reclamation. 23 We are pleased to see in one of the exhibits today that one of the 24

first-day affidavits by Mr. Nussbaum

25

1 2 suggests that they may be valid. We were 3 also pleased to hear that someone at the 4 Debtor thinks they are solvent 90 days 5 before the bankruptcy case. THE COURT: I think later he 6 7 said he didn't know what he was talking 8 about. 9 MR. CARRIGAN: Your Honor, two things, two observations perhaps that 10 11 haven't really been addressed yet. 12 One is there has been a lot of 13 discussion about the negative impact of the motion and the attendant publicity and 14 15 what the effect of a court's ruling would be that the case either should or should 16 not stay here. One thing that hasn't been 17 discussed is that if the Court were to 18 19 rule that the case should not stay here, 20 is that publicity going to be any better 21 than the publicity they already have? It 22 will merely confirm, perhaps, the notion 23 that it was filed in bad faith or in some inappropriate manner. That is somewhat 24

jesuitical in analysis, but it is

1 2 nonetheless talking about practical effects and perceptions. 3 4 The other observation is if the 5 change of venue is to be some sort of prophylactic against the encouragement of 6 7 others to structure transactions to create venue, your Honor, the interests of 8 9 justice is a pretty broad standard and it brings in a number of different factors 10 11 that can be brought to the analysis and 12 brought to the reasoning to conclude that 13 notwithstanding what the circumstances 14 might be, it yet may be in the interests 15 of justice because of the interests of creditors and the interests of other 16 17 parties to the case that it is better for 18 it to be in one location versus another 19 regardless of how it got there, as long as 20 we are not talking about, for example, the 21 bad-faith filing, which goes more to the 22 jurisdictional aspects of the case than to 23 the venue. 24 For those reasons, your Honor, we struggled with this as to whether to 25

1 2 support the motion or to take our own position on it, and it occurred to us --3 4 and I understood the allusion that we may 5 be one of the parties with whom there is a substantial dispute with the company down 6 7 the road here, and it may be that in light 8 of some of the case law that is present 9 here in this jurisdiction that there was a 10 reaction by reclamation creditors that 11 ought to be anticipated anywhere but here 12 and Ohio. In our view, if we are going to 13 have that litigation about a substantial 14 amount of money in a protracted state, it 15 would be more conducive to having it 16 fought out on a level playing field than 17 perhaps anywhere else that we have a 18 choice. 19 For those reasons, your Honor, 20 we would ask the Court to take our 21 interests into consideration and to find 22 that the case should stay here. Thank 23 you, your Honor. 24 MR. RUBIN: Judge, could we just respond? 25

1 THE COURT: I think there may 2 be one or two more people to speak. Are 3 4 we done with all of the people who have 5 said their first piece and hopefully don't 6 want to say a second piece? 7 MR. RUBIN: May I respond now? THE COURT: That is fine. 8 9 MR. RUBIN: Just a couple of 10 quick points. 11 First of all, the venue motion 12 was filed on March 14th, which was within 13 three weeks of the filing of the case. It was not a late filing. It wasn't filed 14 15 deep into the case. It was filed early in 16 the case. Second of all, it was mentioned 17 18 that what we were doing was attempting to 19 derail the organization process. That is 20 totally untrue. The Debtor itself 21 testified today through its witness as 22 well as through its stipulation that the 23 reorganization process can be successful in Florida as well. We are not trying to 24 25 extract an appointment to the Committee.

23

24

25

1 The Court is aware of the fact under 1102 2 3 and 1103 of the Code that in 1994 Congress 4 took away from the court the ability to 5 basically add members to the committee. That is up to the U.S. Trustee. We are 6 7 here to see to it that these cases are in 8 the appropriate and proper venue. 9 Next, the courts universally have held that an entrenchment of counsel 10 11 is not a reason to keep a case in the New 12 York venue. Of course there are New York 13 lawyers involved. The case was filed in 14 New York. 15 We take the position, Judge, that the interests of justice require that 16 17 the Court not reward such an effort to manufacture venue which has been done in 18 19 this case. That is what has happened 20 here. That is an opinion of the United 21 States Bankruptcy Court for the Southern 22 District of New York, cited as 255 BR 121,

which is the Eclair Bakery case.

I assume. That involves a gentleman who

THE COURT: You read that case,

1 2 filed about 14 times in the Eastern District of New York and thought he would 3 4 get a better break if he came over across 5 the river. MR. RUBIN: It is clear both in 6 7 the Second Circuit and in the Eleventh 8 Circuit that the Dixie Stores case, 9 wherein there is no business, no creditors, no assets, would have been a 10 11 case which would have been considered to 12 have been filed in bad faith under the 13 Albany Partners case in the Eleventh Circuit as well as the Second Circuit 14 15 case, CFTC. 16 And there is no prospect of any 17 reorganization of Dixie Stores, and the same holds true for the second company, 18 which was dormant as well and had no 19 20 business, the second to file. 21 THE COURT: What about 22 Mr. Dunne's point? Frankly, I'm not sure 23 of the answer, but he contends that once

venue is established, the predicate for

venues having its case dismissed doesn't

24

1 matter, venue is established at that 2 3 point. 4 MR. RUBIN: Venue cannot be 5 established through fraud or bad faith or 6 bad conduct. 7 THE COURT: Let's assume for the moment that that is not on the record. 8 9 MR. RUBIN: Well, I don't know that I know the answer to that either, 10 11 Judge, other than the fact that I did read 12 from the same opinion that you did in 13 respect to the interests of justice, and it seems to me that for the Court to 14 15 condone venue in the Southern District of New York based on a filing of a 16 17 corporation 12 days before the filing of the case is not in the interests of 18 19 justice, and these cases should be moved. 20 THE COURT: Do you have any 21 comment on the Capitol Motors versus 22 LeBlanc case that the Debtor cited, the Second Circuit case? 23 24 MR. RUBIN: No, sir. 25 MR. MARTIN: Thank you, your

1 2 Honor. Just briefly, Warren Martin again, attorney for Riverdale Farms. 3 4 I think a lot of the arguments 5 before your Honor invoke an improper statutory analysis. A lot of what we have 6 7 heard is essentially a 1412 analysis, that convenience of the parties, interests of 8 9 justice, where is it better, let's count heads, these five creditors would like it 10 11 here and these ten creditors would like it 12 there. Frankly, we don't have enough 13 fingers and toes to count all the heads. 14 There has been no systematic polling of 15 creditors. I'm not even suggesting that 16 there should be. 17 What appears to me happened here, from the testimony of Mr. Appel, as 18 19 best I heard it, was that the Debtor had 20 essentially decided to file in Florida and 21 it heard through its advisors and whatnot 22 that there were certain creditor 23 constituencies that would have preferred the case in New York. That was 24

essentially a 1412 type of analysis done

1 2 prepetition. But the problem with that is you've got to have 1408 first. You've got 3 4 to have jurisdiction and you've got to 5 have venue before you can consider a 6 motion as to whether or not you are in the 7 right place. Essentially what happened is 8 9 that jurisdiction and venue was manufactured through the device that has 10 11 been described in order to get the case 12 here. We've talked about interests of 13 justice, bad faith, but there is no evidence whatsoever of any evil intent by 14 15 the Debtor. But I suggest that your Honor can find that bad faith in the fact of 16 17 creating a corporation solely to establish jurisdiction and venue, contrary to the 18 terms of the statute. The statute is 19 20 1408. 21 One other point, your Honor. 22 The Committee argued that the Committee 23 didn't exist on the petition date, the Committee wasn't involved, we just took 24

this case as we found it. Prior to the

25

1 2 petition date, there was an informal 3 committee of bondholders represented by 4 Milbank. From what I understand of 5 Mr. Appel's testimony, the bondholders 6 were among the group that supported the 7 New York venue. The bondholders are 4/7of the Committee membership, so they 8 9 dominate the Committee, and the Committee is represented by Milbank. I also heard 10 11 the Committee's counsel say that on 12 balance the Committee supports transfer of 13 venue to Florida. On balance, that sounds 14 to me significantly short of unanimity. 15 If your Honor rules that 1408 --16 THE COURT: Maybe I misheard 17 him, but I thought Mr. Dunne referred to 18 19 Committee trade members who separately 20 joined in the motion. 21 MR. MARTIN: There are some, I 22 guess two Committee trade members, one or 23 two that joined in the motion. Maybe it 24 is one, Pepsi.

MR. DUNNE: Are we testifying

1	
2	now, your Honor? I think virtually
3	everything he said is inaccurate. I don't
4	know if this is relevant or not. I can
5	get into it if the Court wants to.
6	I just referenced the fact that
7	the two trade members had retained Piper
8	Rudnick, which filed the pleading, which
9	represents itself.
10	MR. CARRIGAN: Yes, your Honor,
11	we represent Kraft and Frito-Lay, which
12	are on the Committee.
13	MR. DUNNE: Suffice to say,
14	most of what he said is inaccurate.
15	MR. MARTIN: Finally, your
16	Honor, I hear there is a great bankruptcy
17	judge in Juneau, and if your Honor rules
18	this way, I'm going to consider filing my
19	next case up there. Thank you.
20	THE COURT: I'm going to take
21	about a ten-minute break.
22	(Recess taken.)
23	THE COURT: We are back on the
24	record in Winn-Dixie.
25	I have before me a motion by

1 2 Buffalo Rock Company, a creditor of most, if not all of the Debtors, to transfer 3 4 venue of these Chapter 11 cases to the 5 Middle District of Florida, which has been joined in by several other creditors or 6 7 groups of creditors, including a number of 8 former employees and certain other 9 creditors holding claims that are for them significant, although not necessarily 10 11 among the largest claims in the case. 12 Importantly, the Debtors, who 13 originally chose this forum, have, because of the effect of the filing of the venue 14 15 transfer motion and in particular its 16 characterization in the press and among 17 its employees and various suppliers, have concluded that they at this point favor 18 19 transfer of venue and affirmatively seek 20 transfer of venue also to the Middle District of Florida. One creditor seeks 21 22 transfer of venue to Louisiana, but I 23 gather would equally be happy to have a 24 transfer to Florida. 25 The motion is opposed by the

25

1 2 Official Committee of Unsecured Creditors, a group of trade creditors holding 3 4 substantial claims, a group of landlords 5 holding substantial claims. And what I took away from the U.S. Trustee's remarks 6 7 is that, generally speaking, although the 8 U.S. Trustee was making more of a policy 9 statement, the U.S. Trustee also would oppose transfer of venue at this stage of 10 11 the case. 12 We held a hearing and took the 13 testimony of the Debtors' general counsel, 14 Mr. Appel, on the issue of why the Debtors 15 chose venue in New York. That testimony, 16 as well as the agreed facts as agreed to between the Debtors and Buffalo Rock, made 17 18 it clear that but for actions taken by the 19 Debtors shortly before the Chapter 11 20 filings, there would not be a basis for 21 venue in New York, but that, as set forth 22 in the agreed stipulation of facts, Dixie 23 Stores, Inc., DSI, was formed solely to establish venue in this bank, and a bank 24

account was established for an essentially

1 2 defunct corporation, Table Supply Company, also to sustain venue in New York. 3 4 I approach this issue first and 5 foremost by examining the relevant 6 statutes, as the Supreme Court has 7 instructed us to do. The relevant statute here is 28 USC Section 1408(A), which 8 9 provides for the venue of a bankruptcy case where a corporation is domiciled or 10 11 residenced, or, in this case, 12 incorporated, in DSI's case, or for other 13 reasons not relevant here, and where its assets existed for, and this is important, 14 15 for 180 days or for a longer portion of such 180-day period than the domicile 16 17 residence or principal place of business 18 in the United States or principal assets 19 in the United States of such person were 20 located in any other district. That is, 21 Section 1408(A)(1) does not require that a 22 corporation be domiciled for at least 180 23 days in the district to qualify for proper venue, but, rather, that it be domiciled 24 25 here for a longer period during that

25

1 2 180-day period than anywhere else. That interpretation was adopted 3 4 as to the predecessor statute by the 5 Second Circuit Court of Appeals in Capitol Motor versus Leblanc Corp., 201 F.2d 536, 6 7 Second Circuit Court of Appeals, 1953, 8 cert. denied 345 U.S. 957, also 1953. 9 Therefore, I conclude that on the face of the statute and pursuant to 10 11 its plain meaning, venue was technically 12 proper for DSI. 13 Venue for the other debtors is obtained through 28 USC Section 14 15 1408(A)(2), the so-called affiliate rule, that DSI is wholly controlled by the 16 17 parent debtor and an affiliate of all the other debtors. 18 19 As the Supreme Court in the 20 Lamie case that came down towards the end 21 of last year noted, and I guess repeatedly 22 noted I guess since Ron Pair, if the 23 statute is not ambiguous, it must be applied according to its plain terms 24

unless an absurd result would apply, an

23

24

25

1 2 illogical result would apply by doing so. Based on my reading of the Lamie case, 3 4 which is at 540 U.S. 526, 2004, and the 5 Court's analysis of the absurd result exception, that exception would not apply 6 7 here on the theory that Congress says what 8 it means and means what it says. 9 Consequently, we are not left with considering whether 28 USC Section 10 11 1412 is applicable where venue is 12 improper. Contrast In Re Sorrels, 218 BR 13 580, Tenth Circuit, 1998, with In Re 14 Lazaro, 128 BR 168, Bankruptcy, Western 15 District of Texas, 1991. But, rather, turn immediately to the applicability of 16 28 USC Section 1412 where venue will be 17 transferred if the movant sustains its 18 19 burden, which is established by a 20 preponderance of the evidence, that such 21 transfer is in the interests of justice or 22 for the convenience of the parties.

The standard applying Section

1412 is generally well-understood. The

court shall weigh a number of factors in

25

1 the exercise of its reasonable discretion 2 and in particular in determining whether 3 4 the transfer is established by a 5 preponderance of the evidence, and should consider the following: These are in no 6 7 particular order of priority, but simply 8 factors that the court should consider. 9 First, proximity of the court to the assets, the creditors, the debtor, 10 11 its principals, evidence that may be 12 adduced. Second, the parties' own 13 preferences. Third, the economical and efficient administration of the estate. 14 15 Fourth, in some instances, the necessity for ancillary administration if 16 17 liquidation should result, although numerous courts state that that factor 18 19 should be given little weight unless it 20 appears likely or reasonable to assume 21 that liquidation should result, which none 22 of the evidence suggests. Fifth, a local 23 interest in having localized controversies decided at home and the applicability of 24

state law to the case, and in particular

23

24

25

1 2 adversary proceedings. Sixth, the ease of 3 compelling unwilling witnesses to appear. 4 Seventh, the Debtors' original choice of 5 forum, which some courts, including Judge Gonzalez in his first venue ruling in the 6 7 Enron case, accords significant weight to. 8 I do to some extent as well. 9 Those factors are set forth in a number of cases, including In Re Bent, 10 11 93 BR 329-331, Bankruptcy Court, District 12 of Vermont, 1988, by Judge Conrad, as well 13 as by Judge Gonzalez in In Re Enron Corporation, including to the Debtors' 14 15 initial choice of forum, at 284 BR 376-386, Bankruptcy, SDNY, 2002. 16 17 Of course, here the Debtor has 18 changed its mind and there is an issue as 19 to whether the Court should continue to 20 place emphasis on the Debtors' choice of 21 venue when it has changed its mind. Here 22 the parties disagree to some extent. The

objectants point out that once the Debtor

waived the right to make another decision

has chosen venue, it has effectively

1 2 on the topic, citing In Re Fishman, 205 BR 147-149, Bankruptcy, ED Arkansas, 1997. 3 4 And ironically the movants have also 5 stated that the Debtors' decision is not as important if there is a significant 6 7 opposition to the venue change. I believe that the Debtors' 8 9 views here are important, and in particular are important with respect to 10 11 the important factor of the economic and 12 efficient administration of the estate, 13 because essentially they have said that 14 they are making a business decision that 15 the adverse impact of the venue transfer 16 motion on their business requires them to 17 take a tangible step through their observable conduct to move the venue to 18 try to correct some, if not all, of the 19 20 adverse effects of the venue motion. I 21 will consider the Debtors' views in that 22 context. 23 In weighing the following factors, I find this to be a fairly close 24

question, at least the factors as to the

25

1 2 convenience of the parties. In terms of dollar amount, it appears clear to me that 3 4 the dollar amount of creditors involved in 5 the case prefer to have the case stay here. On the other hand, it is perfectly 6 7 obvious that the business and the assets and the personnel have very little 8 9 connection to New York other than through the working out of the bankruptcy case 10 11 itself. Operationally, the company is 12 clearly centered in Florida and the rest 13 of the southeast. Because, however, I believe the 14 15 primary focus of the restructuring is centered in New York where the larger 16 creditors are, the issue of convenience to 17 the parties is a fairly close question 18 19 with regard to travel cost and the like. 20 I note that at this point, however, this 21 court, and I assume also the court in 22 Jacksonville, is fairly adept at handling 23 telephonic hearings and facilitating electronic filing. Of course, that 24

technology was in operation outside of the

25

1 court in the business environment long 2 before that. 3 4 There is, however, somewhat of 5 a disadvantage, in some cases perhaps a significant one, for smaller creditors who 6 7 are not as actively involved in the case 8 as those larger ones who have already 9 appeared in the case and oppose the transfer of venue. I believe that in 10 11 particular those parties will be 12 disadvantaged in the context of lease 13 rejections, claim objections, and any sort of preference avoidance actions. Without 14 15 characterizing whether there are preference claims or not, the petitions or 16 17 schedules indicate there are potentially a great number of preference avoidance 18 19 claims. 20 The harm, at least in terms of 21 adversary proceedings and any actual 22 contested matters, to creditors in those 23 contexts could be ameliorated by venue transfer with regard to those types of 24

proceedings in contested matters.

25

1 2 Although, frankly, the law in that area is 3 somewhat against transfer, it would seem 4 to me in a case like this it would be more 5 called for. In a couple of the cases cited 6 7 by the Committee, the Pick 'N Pay and 8 American Film Technologies cases attached 9 to its pleading, or the transcripts by the Delaware courts were attached to the 10 11 pleadings, there was a reference of the 12 difficulty of switching the venue. 13 Mechanically, I believe that no longer 14 exists. I believe with the implementation 15 of the electronic filing system, the mechanical switch of these cases would be 16 a matter of a day or two at most. So that 17 is not a factor that I think calls for 18 19 keeping venue here. 20 It has been argued with more 21 force, however, that retaining venue here 22 is appropriate because of this court's 23 familiarity with the case, and in particular with regard to at least a 24

couple of the issues that have already

1 2 come up in a meaningful way regarding 3 reclamation claims and PACA claims, and to 4 some extent with regard to the DIP order. 5 I would accord some weight to 6 that point. But note, on the other hand, 7 that I view there having been really only one meaningful hearing in this case at 8 9 this time. It was a lengthy hearing and a lot was accomplished at it. But I have no 10 11 doubt that a court sitting in 12 Jacksonville, or, frankly, anywhere else 13 in the country, would be able to come up 14 to speed very quickly on that issue and 15 certainly on any other issue in this case. On that issue in particular, I believe the 16 orders were reasonably clear. Hopefully 17 the transcript is clear as well. So I, 18 19 again, do not believe that that is a 20 significant reason for either transferring 21 the case or keeping it here. 22 It is noted that many, if not 23 most of the professionals, if not all of the professionals in the case, are based 24 25 in New York. That will obviously increase

23

24

25

1 2 the cost of the case if the case is transferred. However, it is quite 3 4 possible that with the transfer, the 5 Debtor will be able to, for itself, use local counsel efficiently and may be able 6 7 to persuade other constituents to use local counsel efficiently to somewhat 8 9 offset the travel cost for the New York 10 professionals. 11 In addition to that, while I 12 believe that a debtor and a committee and 13 other parties in interest are allowed 14 leeway in choosing the professionals that 15 they do, it is not a significant reason to 16 keep venue in a particular venue that 17 those professionals come from one location 18 or another. I should say from my own 19 personal experience before I went on the 20 bench, I spent so much time on a couple of 21 cases in the Middle District of Florida 22 that my partners accused me of having a

second family down there. So I'm

efficiently in Florida.

convinced that the case could be conducted

1 2 That leaves the point of local interest, which I do not want to give 3 4 short shrift at all. However, it appears 5 to me that the record is clear that local interest was a factor that the Debtor 6 7 originally considered in favor of the case being in Jacksonville, given the long 8 9 history of the Debtors there and the long history of good corporate citizenship 10 11 there. On the other hand, there is no 12 evidence whatsoever of any attempt to 13 avoid any responsibilities or any unfavorable law by the Debtors' initial 14 15 choice to have venue be here. One could ask, in any event, if 16 17 a debtor believed that a particular venue's substantive law is more likely to 18 19 enhance its reorganization prospects, 20 whether in that case it should file in 21 that venue. But that issue is not really 22 germane here based on the record in any 23 event. On that point, I should say as 24 clearly as I can that the evidentiary 25

1 2 record and the record of this hearing shows that the Debtors made their choice 3 4 of venue entirely in good faith, not to 5 hide anything or to obtain any sort of improper advantage or edge on any 6 7 particular creditor. Specifically there is no evidence whatsoever that the Debtors 8 9 filed in New York to obtain a 10 debtor-friendly or a management-friendly 11 forum. In fact, the evidence is to the 12 contrary, that they filed in New York in 13 the belief that that is where the center 14 of their reorganization, their financial 15 reorganization, would be. 16 It is unfortunate that remarks 17 to the contrary that were not proven and not even alleged in the hearing today, 18 with one exception, and I will get to 19 20 that, or in the papers, has made its way 21 into the press and into the public 22 knowledge to the detriment of the Debtors. 23 It is an unfortunate aspect of the venue

debate or venue context that all of the

courts operate under. Frankly, I believe

24

25

1 2 these types of allegations not only by the movants, but by purportedly learned 3 4 professors and members of Congress, do no 5 good to the bankruptcy system and impugn 6 and malign the courts. 7 Given the foregoing, as I said earlier, and weighing all of the foregoing 8 9 considerations, I would normally say that this was a close question whether to keep 10 11 the case here or not, particularly with 12 appropriate safeguards, including not only 13 telephonic access to the court, but, more 14 importantly, greater willingness to 15 transfer venue in contested matters 16 involving creditors in the southeast, 17 particularly smaller creditors. Based on my weighing of all of the factors, I would 18 19 probably keep the cases. 20 However, there is one factor 21 that I have not discussed because I do not 22 view it as falling within the convenience 23 of the parties element of Section 1412. It is clear that that statute is phrased 24

in the disjunctive and that the interests

1 2 of justice prong of it will not always serve the convenience of the parties, as 3 4 so found or so stated by Judge Geotz in 5 Port Jeff Corporation, 118 BR 184 at 192, Bankruptcy, EDNY, 1990. Frankly, the 6 7 interpretation of the phrase "in the 8 interests of justice" as applied by the 9 courts is not particularly helpful here except that it is applied very broadly as 10 11 the Second Circuit said in Exploration 12 Company versus Manville Forest Products 13 Corp., 894 F.2d 1384-1391, Second Circuit, 1990. The interests of justice component 14 15 is a broad and flexible standard that must be applied on a case-by-case basis and 16 contemplates, among other things, 17 considerations of fairness. 18 19 Given the circumstances here, 20 first and foremost, and really solely the 21 following factor, that DSI was formed 22 solely to establish venue in New York, I conclude that the transfer of venue here 23 would be in the interests of justice under 24 Section 1412 and therefore will order the 25

25

1 transfer of the cases to the Middle 2 District of Florida. 3 4 Although the case law itself is 5 not particularly on point when it interprets the interests of justice, I 6 7 need to say why I believe that is the case 8 here. I do not believe it is an 9 unacceptable judicial intrusion on the statute, on Section 1408, to find that the 10 11 interests of justice require transfer here 12 and to close a loophole in the statute 13 that would otherwise, according to the 14 statute's plain terms, permit venue to be 15 properly established here on the eve of 16 filing. I do this, again, not because 17 venue was established here in bad faith or 18 wrongfully, but simply because I don't 19 20 believe it is just to exploit the loophole 21 of the statute to obtain venue here. I do 22 that mindful of the Second Circuit's 23 ruling in Capitol Motors versus LeBlanc, which I cited earlier, where the Second 24

Circuit did not seem to have any problem

1 2 in finding a proper basis for jurisdiction at, least, in the Second Circuit, although 3 4 the corporation that served as the basis 5 for jurisdiction was incorporated just a matter of weeks before the filing. 6 7 I distinguish that case because 8 it appears to me, based on reading the 9 case, that that corporation, although recently formed, had a separate and valid 10 11 reason for existing. That is, real 12 buyers, different owners, if you will, 13 purchased the debtor shortly before the 14 filing. They were located in New York and 15 they created the corporation in New York 16 because that is where they were. So I 17 view that as distinguishable. 18 I note that Judge Feinberg in 19 the district court similarly distinguished 20 that case in In Re Popell Company, Inc., 21 221 F Supp. 534, SDNY, 1963, which was 22 later affirmed by the Second Circuit, when he transferred venue of a case where all 23

of the actions seemed to be outside of New

24

25

York.

25

1 2 Of course, this raises the issue how close to a Chapter 11 filing is 3 4 too close for establishing a basis for 5 venue. I will not answer that question except to say under these facts where 6 7 there appears to be no economic substance 8 to DSI, we are too close. 9 I should note, since there has been a lot of loose talk here as well as 10 11 in the press about forum shopping, that my 12 decision makes a critical distinction 13 between creating the facts to fit the statute, which I believe is undeniable 14 15 here, as opposed to applying the statute to fit the facts. Again, in the context 16 of forum shopping, this is a very big 17 18 distinction. 19 The forum shopping that is 20 properly decried in cases like Eclair 21 Bakery and Abacus Broadcasting 22 Corporation, 154 BR 682, Bankruptcy, Western District of Texas, 1993, and In Re 23 Maruki USA, Inc., 97 BR 166, Bankruptcy, 24

Southern District of New York, 1988, all

25

1 2 involve efforts by debtors who were 3 already in trouble in one forum trying to 4 evade that forum to get a better result 5 somewhere else. In my mind, that is improper forum shopping. I do not believe 6 7 it is otherwise improper to file within a 8 district that Congress has expressly 9 created for one. In fact, it may well be a duty to do so based on one's analysis of 10 11 all the facts at hand. 12 On the other hand, I think that 13 the interests of justice require transfer of venue where, again, the facts were 14 15 created to fit the statute. In that 16 sense, you are building the shop that you 17 choose to act in as opposed to going to 18 it. On that sole basis, and none 19 20 other, I will grant the motion. 21 Let me just say again, in 22 closing, if it isn't clear already, I 23 believe that it is plain and simple, the case here, that there is no evidence of 24

bad faith and no evidence of the type of

25

1 2 forum shopping that the cases properly 3 punish, and that this is not a punishment 4 of the Debtor. There is no evidence and I 5 believe there could be no evidence that the Debtor is trying to obtain any sort of 6 7 leg up on any creditor by filing here, and 8 that any suggestions to the contrary, 9 whether made in the papers or in the press, are unfounded. If offered up in a 10 11 law school course, they would get an F, 12 and if generally offered up in a 13 courtroom, they would be subject to Rule 14 11. 15 On that score, I note that in 16 its response Buffalo Rock attached remarks 17 made by the junior senator from Texas 18 about various bankruptcy cases and what he 19 viewed as incidents of improper forum 20 shopping. I will only comment on the two 21 that I personally know the facts of, in 22 which the senator implied that in Enron 23 and WorldCom managers received lenient treatment and trustees were not appointed 24

notwithstanding the obvious evidence of

25

1 2 fraud. Plain and simple, that is a 3 4 lie. Anyone who know those cases would 5 understand management did not evade any 6 exposure. Management was replaced in the 7 Enron case by Stephen Cooper (let alone to 8 examiners) and in the WorldCom case not 9 only by Michael Capellas, but also by a court-appointed monitor, former chairman 10 11 of the SEC, Richard Breeden, who proposed 12 what has been described as a gold standard 13 of corporate governance and which WorldCom 14 subsequently adopted. 15 Consequently, those remarks are either woefully misguided or slander on 16 the court, and, more importantly, mislead 17 the public, including employees, who I've 18 19 already stated should have a right to the 20 best information in these cases, not 21 information that plays upon their worst 22 fears. 23 Mr. Rubin, you can submit an order directing transfer of venue to the 24

Middle District of Florida.

1	
2	CERTIFICATION
3	
4	
5	
6	I, TODD DeSIMONE, a Registered
7	Professional Reporter and a Notary Public
8	do hereby certify that the foregoing is a
9	true and accurate transcription of my
10	stenographic notes.
11	I further certify that I am not
12	employed by nor related to any party to
13	this action.
14	
15	
16	
17	
18	TODD DeSIMONE, RPR
19	
20	
21	
22	
23	
24	
25	

ERRATASHEET

DO NOT WRITE ON TRANSCRIPT - ENTER CHANGES HERE

In re: WINN-DIXIE STORES, INC.

Motion to Transfer Venue of the Debtors'
Bankruptcy Cases to the United States
Bankruptcy Court for the Middle District
Of Florida, Jacksonville Division or Such
Other District Where Venue Would Be
Appropriate filed by Buffalo Rock Company, 4/12/05

PAGE NO.	LINE NO.	CHANGE
8	5	Attorneys for Beaver Street Fisheries, Inc. and Ja-Ru, Inc. (REASON: Ja-Ru, Inc. omitted from original transcript)
43	15	"behalf of Beaver Street Fisheries and Ja-Ru, Inc." (REASON: Ja-Ru, Inc. omitted from original transcript)
70	18	Change "MR. McFARLIN" to "MR. HELD" (REASON: wrong attorney identified)
70	21	Change "MR. McFARLIN" to "MR. HELD" (REASON: wrong attorney identified)

Under penalties of perjury, I declare that I have read the original transcript of the proceedings described herein and that it is true and correct, subject to any changes in form or substance entered here.

Opril 15, 2005 DATE

Edwin W. Held, Jr.